

The



CHEMIST AND DRUGGIST

For Retailer, Wholesaler and Manufacturer

JULY 1 1961

DISPLAY TIME FOR Acriflex

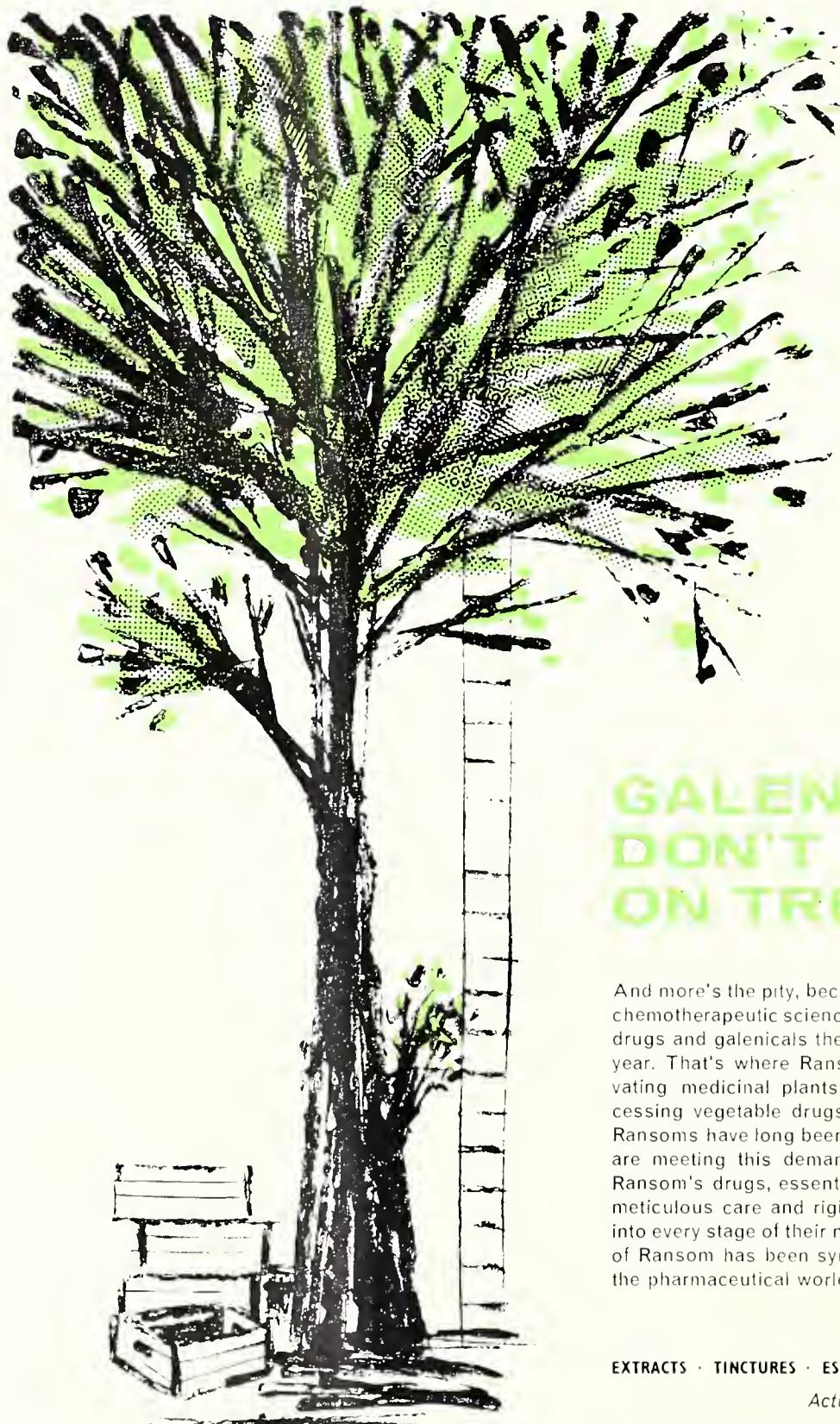


Remember...
only
YOU
can
sell it!



**ALLEN & HANBURY'S LTD
LONDON E2**

Friends of Pharmacy Since 1715



GALENICALS DON'T GROW ON TREES

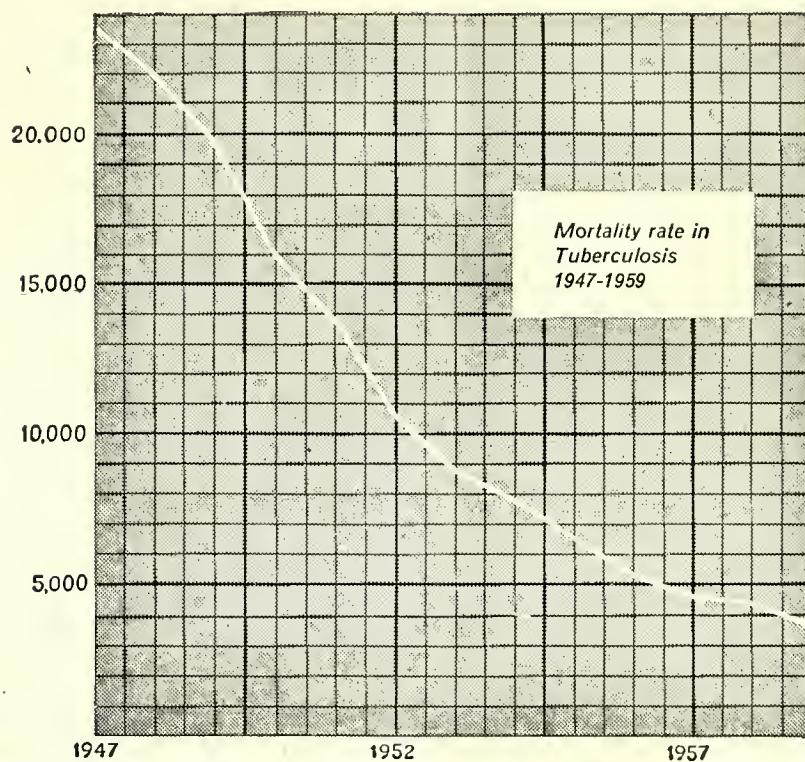
And more's the pity, because, despite the great progress in chemotherapeutic science, the demand for natural vegetable drugs and galenicals therefrom is also increasing year by year. That's where Ransoms come in. Whether it's cultivating medicinal plants on their extensive farm or processing vegetable drugs in their up-to-date laboratories, Ransoms have long been acknowledged as specialists who are meeting this demand. The consistent excellence of Ransom's drugs, essential oils and galenicals reflects the meticulous care and rigid scientific control that has gone into every stage of their manufacture. That is why the name of Ransom has been synonymous with quality throughout the pharmaceutical world for well over a century.

EXTRACTS · TINCTURES · ESSENTIAL OILS · RESINS · CHLOROPHYLL
Actual growers of
BELLADONNA · HENBANE · FOXGLOVE · PEPPERMINT · LAVENDER

Established 1846



William Ransom & Son Ltd. Hitchin · Hertfordshire · England



The
WANDER
 comprehensive
 range in

TUBERCULOTHERAPY

The House of Wander specializes in providing a wide range of tuberculostatics for hospital and domiciliary requirements throughout the Commonwealth.

The Wander range is most comprehensive as regards choice of administrative forms and dosage combinations of PAS, B-PAS and Isoniazid.

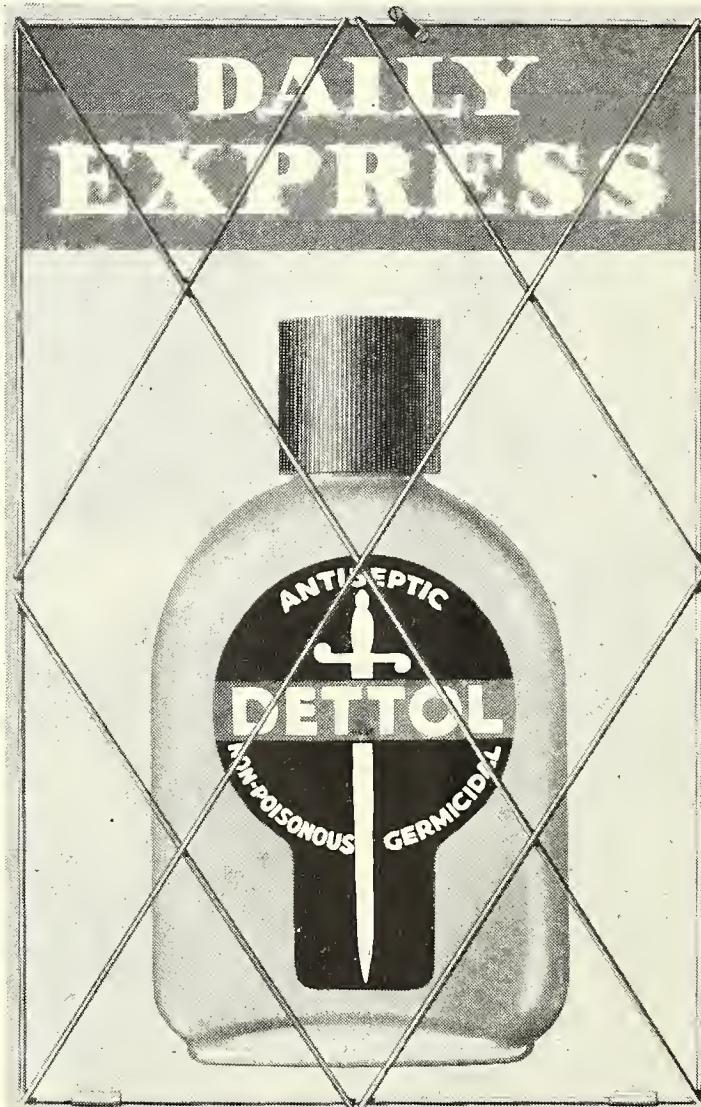
Sodium Aminosalicylate B.P.	'AMINACYL' SODIUM	CACHETS TABLETS CRYSTALLINE POWDER for injection solution BULK POWDER	SINGLE DRUGS
Calcium Aminosalicylate B.P.C.	'AMINACYL' CALCIUM	CACHETS POWDERS TABLETS GRANULATE	
Calcium Benzamidosalicylate	CALCIUM B-PAS 'WANDER'	CACHETS POWDERS BULK POWDER	
Isoniazid B.P.	'NICETAL'	TABLETS	
Sodium Aminosalicylate B.P. with Isoniazid B.P.	'PASINAH'	CACHETS '302' " '6 PH' " '10 PH' " '25' " '33' " '50'	CONCURRENT REGIMENS
Calcium Benzamidosalicylate with Isoniazid B.P.	'B-PASINAH'	CACHETS POWDERS	

Hospital or trade terms gladly sent on request

A. WANDER LIMITED, 42 UPPER GROSVENOR STREET, LONDON W.1.

T.72

LEADERS IN THEIR FIELD MEET ON 6TH JULY 1961



In our great hospitals, maternity wards and clinics the safety and efficiency of Dettol is being demonstrated again and again every single day.

In homes throughout the country the ever-increasing reception of Dettol is reflected in the mounting sales curve.

Of our great daily newspapers none is more vigorous and influential than the Daily Express, which reaches some four million homes every day and is read by the immense total of 12,292,000 READERS.

On 6th July these two leaders meet when a Dettol advertisement appears for the very

first time in a Daily Express half page. This is the spear-head of a special concentrated summer campaign to raise your sales of Dettol higher than ever during the peak-selling summer months.

There will be a full-scale campaign in National newspapers with a total readership of 36,000,000 and on all television stations.

With good display, Dettol will bring you extra sales and profits this summer.

12,292,000 readers of the Daily Express will see the Dettol half page advertisement on 6th July 1961.

Why not have the best?



Miss Beatson has IT!

Centuries of experience have given Beatson Clark that certain "know how" of the exacting requirements for bottles used in Pharmacy. You and your customer have containers of the finest quality glass designed to suit your needs of today. BEATSON bottles have shelf appeal.

BEATSON

*Bottles for
busy chemists*

BEATSON, CLARK & CO. LTD.
Glass Bottle Manufacturers since 1751
ROtherham • YORKSHIRE
Telephone: Rotherham 3188

FORMULAS

sent FREE OF CHARGE. Make your own Toilet Preparations (Perfumes, Colognes, Hand Creams, Cleansing Creams, Shampoos, Hair Creams, After-Shave Lotion, Astringent Lotion, Bath Essence, Perfumed Colognes, etc,) from our tried and tested formulas.

Large profits are assured, as sales of "Own Make" Toilet Preparations up to £500 are free of Purchase Tax.

Just fill in coupon below and post to

Beauvais (C.D.8)
14 High Park Road, Kew Gardens, Surrey

NAME.....

ADDRESS

.....

volume

The famous Swiss Herbal Dry Shampoo Powder



NO MORE
GREASY HAIR
WITH
VOLUME

VOLUME is not only a Dry Shampoo but a HERBAL HAIR TONIC, containing soothing and grease removing properties.

VOLUME only takes a few minutes to apply.

VOLUME is well known, thoroughly tested, and highly approved on the Continent.

Retail pack 7/1d. incl. Tax. Retailing at 9/9d. each.

TEEDA LTD.

63 South Molton Street, London, W.I.

QUEEN



Non Irritant
BEAUTY PRODUCTS

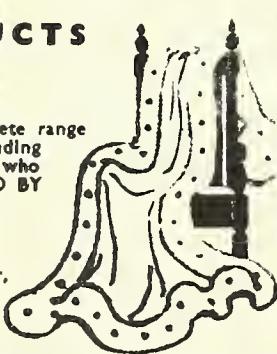
THE SAFETY FACTOR IN
EVERY DAY MAKE-UP

Queen beauty products form a complete range of toilet and beauty preparations, including lipsticks, specially for those women who have sensitive skins, RECOMMENDED BY THE MEDICAL PROFESSION.

New terms give 33½% discount

Obtainable from Messrs Sangers Ltd., and Allied Companies, through your Wholesaler, or direct from

BOUTALLS CHEMISTS LTD.,
60 Lambs Conduit St., London, W.C.1



TRADE 'VERLOG' MARK

SURGICAL ELASTIC HOSIERY

Belts, Trusses, Suspensory Bandages, etc.

ATHLETIC SUPPORTS

Knee Caps, Anklets, Jockstraps

THOS. GLOVER & SON, LTD., CARLTON, NOTTINGHAM
Tel.: 248227 (2 lines). 'Grams: Verlog, Nottingham



THE HOSEZENE CO. LTD. NOTTINGHAM

GUM TRAGACANTH

GUM KARAYA

WHOLE AND POWDERED
DIRECT IMPORTERS

M. HAMBURGER & SONS

LIMITED

Plantation House

MINCING LANE • LONDON E.C.3

Phone:
MANSION
HOUSE
4405
(3 lines)

THE CREAM OF THE DENTURE FIXATIVE TRADE

... is for those Chemists who stock and show POLI-GRIP in its attractive counter display unit. Widely advertised, POLI-GRIP has captured the favour of denture wearers who prefer a *cream* adhesive. And its sales are increasing week by week! Retail price 2/- per tube.

Please order from your usual wholesaler.

POLI-GRIP

DENTURE FIXATIVE CREAM

STAFFORD-MILLER LTD. • Hatfield • Herts



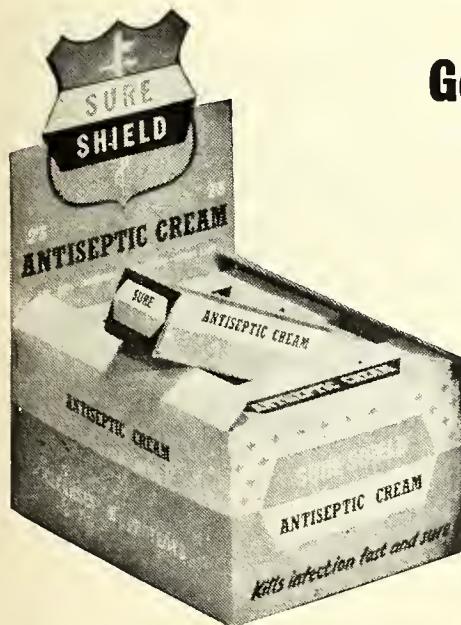
INDEX TO ADVERTISERS

Agfa, Ltd.	27	Elga Products, Ltd.	Price List Sup., Page 2
Allen & Hanburys, Ltd.	Front Cover	Eucryl, Ltd.	Price List Sup., Page 5
Bayer Products, Ltd.	Price List Sup., Page 4	Fletcher & Farlow, Ltd.	30
Beatson, Clark & Co., Ltd.	3	Furman, B. N., Ltd.	30
Beauvais	4		
Beecham Pharmaceutical, Ltd.	Centre Spread, 18 & 19	George, Ernest J., & Co.	Classified Section
Bell, John, Hills & Lucas, Ltd.	Price List Sup., Page 6	Gevaert, Ltd.	29
Boutalls Chemists, Ltd.	4	Glover, Thomas, & Son, Ltd.	4
British Dyewood Co., Ltd., The....	30	Golden, Ltd. (Ambre Solaire)	24
Brown, N. C., Ltd.	30	Golden, Ltd. (Color Glo)	12
Burroughs Wellcome & Co.	Price List Sup., Page 1	Guest, Thos., & Co., Ltd.	5
Chemapol	Cover iii	Hamburger, M., & Sons, Ltd.	4
Colgate-Palmolive, Ltd.	11	Haywood, J. H., Ltd.	7
Cosmopolitan Brands—Spraytan	14	Hosezene Co., Ltd., The	4
Cox, Arthur H., & Co., Ltd.	Cover iv		
Cox, Arthur H., & Co., Ltd.	8		
Cuxson, Gerrard & Co., Ltd.	6		

(continued overleaf)

Display These Two Attractive Counter Lines

THEY WILL INCREASE YOUR SALES AND YOUR PROFIT



Generous Bonus Terms

Please enquire from
our Representative
or write direct for
price list and details



THOS. GUEST & CO. LTD

Manufacturing Chemists

CARRUTHERS STREET
ANCOATS
MANCHESTER 4

INDEX (cont.)

Ilford, Ltd.	21
Ilon Laboratories	28
Johnsons of Hendon, Ltd.	Interleaved Edit., 22
Kellys, John (London), Ltd.	28
Kemsales, Ltd.	28
Lastonet Products, Ltd.	Interleaved Edit., 21
Lederle Laboratories, Ltd.	Interleaved Edit., 17
Levene, William, Ltd.	26
Lord, Cyril, Ltd. (Mimosept)	23
Mason, William, & Son, Ltd.	8
Mayborn Products Ltd.	9
Meggeson & Co., Ltd.	Price List Sup., Page 3
Nicholas Products, Ltd.	13

Orridge & Co.	Classified Section
Pears Baby Powder	10
Ransom, William, & Son, Ltd.	Cover ii
Rapidol, Ltd.	16
Reckitt & Sons, Ltd.	2
Roche Products, Ltd.	Interleaved Edit., 20
Shadeine Co., Ltd., The	28
Sorex (London), Ltd.	25
Souplex, Ltd.	26
Stafford-Miller, Ltd.	4
Stewart, Goodall & Dunlop, Ltd.	22
Teeda, Ltd.	4
Unigate (Dairy Sales), Ltd.	22
WAM Organisation Speedwork Systems, Ltd.	26
Wander, A., Ltd.	1
W.E.D. Distributors, Ltd.	26
Wright, Layman & Umney, Ltd.	16

"LITTLE WILLIE'ON THE MARCH AGAIN!

FROM
CHEMISTS
ONLY

for "CARNATION"
the most popular corn remover

On 10ft. high posters in the big cities and towns as well as at certain popular seaside resorts this summer, our famous tramp will be featuring CARNATION CORN CAPS and advertising them as "FROM CHEMISTS ONLY."

All you have to do is to ensure you have him on display all the time and there will be regular easy sales !

CARNATION CORN CAPS—A "BEST SELLER"

Retail 1/3 Packet (including P.T.)
Trade 8/3 Doz. + 2/1 Tax. Generous bonus on quantities.

Also Recommend: CARNATION CALLOUS CAPS—8/3 + 2/1 TAX

A PRODUCT OF

Cuxson, Gerrards & Co. Ltd.

Telephone: BROadwell 1355 (5 lines)

OLDBURY, BIRMINGHAM



We may serve the Moon one day..

**NOW
WE CAN SERVE YOU**

HAYWOODS celebrate 130 years of co-operation by bringing OUR Warehouse to YOUR Dispensary and a Complete Service to the Dispensing Chemist. Our facilities are at your command

DAY and NIGHT

DAYTIME ORDERS (Phones 51911 10 lines) delivered A.M. and P.M. each day.

NIGHT RECORDED ORDERS (Autotele 52345/6/7) for delivery early next morning.

should you need
ETHICALS • DRUGS • D.D.A.
GALENICALS • PROPRIETARIES
PATENT MEDICINES • SUNDRIES
SURGICAL • PHOTOGRAPHIC
ELECTRICAL
then just lift up the phone :

DAY **51911** (10 lines)

NIGHT **52345/6/7** (Auto Tele)

J. H. HAYWOOD LTD.

WARSER GATE • NOTTINGHAM

TAN-GLO

makes life "bearable" - in the sun

Cartoned tubes packed in gay show-outer of one dozen.

Unique counter display material.

Write to us for a large sample tube and generous trade terms of this excellent sun tan cream.

ARTHUR H. COX & CO. LTD.
BRIGHTON ENGLAND

PHARMACISTS PLEASE NOTE
TAN-GLO travels well

The Magic of **NORDIA**

New Shops for Old!



Magic? Some call it that. Pharmacists whose premises, almost overnight, are transformed. From something drab—and doomed, maybe—into shops with a future. Almost overnight, too, sales on the up-and-up. And all because of eye-catching, efficient, economical Nordia shopfittings. This is magic anyone can figure out—Nordia magic by the specialists who have just made shops for the P & O liner Canberra.

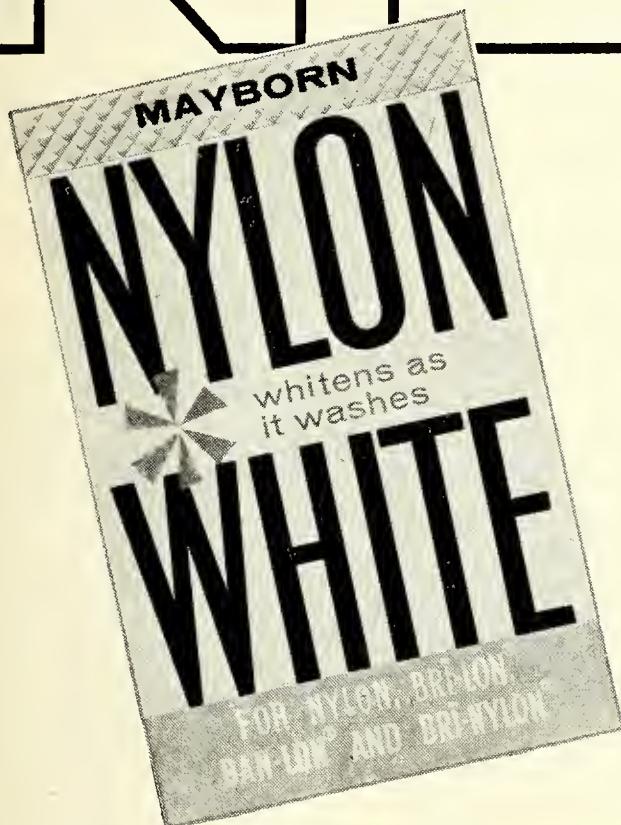


Masons
STORE-FITTERS

25 WELLINGTON STREET,
LEEDS
(Tel. 35821)

128-134 BAKER STREET,
LONDON, W.1
(WELbeck 1628)

NEW!



whitens
as it washes

What's the difference between Nylon-White . . .

NYLON-WHITE whitens dingy nylon, Bri-Nylon*, Bri-lon* and Ban-Lon* *even as it washes*. Regular use prevents discolouration—and can't harm the most delicate lingerie.

. . . and Super-White?

Used as a rinse *after washing*, new-formula Dylon Super-White takes the yellow out of wool, cotton, linen, silk, rayon, acetate and Celanese*—and particularly nylon. It's better than ever now with Solite, the exclusive new brightening agent, and keeps woollens wonderfully soft. Dylon Super-White comes in the 9d sealed tins or 2/6 economy-sized jars.

*Registered trade mark

NYLON-WHITE offers consistent profit on a small outlay: 50% on cost. It sells in sachets at 9d. each, two dozen sachets in a display outer.



Both Nylon-White and Super-White are made by Mayborn Products Ltd., 139/147 Sydenham Road, London, S.E.26

Here's a big seller from Pears!

**SPECIAL OFFER OF
PEARS BABY POWDER
PLUS FREE Q-TIPS**

FREE!



LAST YEAR in Pears highly successful sampling offer over 100,000 tins were used!

THIS YEAR promises to be even more successful!

Because sterilised Q-Tips are the perfect complement to Pears New *antiseptic* Baby Powder—the baby powder which guards effectively against nappy-rash.

ORDER YOUR SUPPLY NOW!

(or when our representative next calls)

COLGATE HOLIDAY COMPETITION WINNERS

£3000 PRIZE-WINNER



Mrs. T. E. Stewart, regular customer at Dundee Co-operative Society, Dundee, Scotland, and 1st prize-winner in the Colgate Holiday Competition, receives a cheque for £3000 from Mr. M. McManus, Lord Provost of Dundee.

£250 DEALER PRIZE



Mr. Robertson, the General Manager of Dundee Co-operative Society, received the top £250 dealer prize on behalf of the Society.

OTHER BIG DEALER PRIZES

£50 WINNERS

These dealers retained a big display of Colgate throughout the competition period and so doubled their prize money.

W. E. Kirkman, Chemists, of Highcliffe-on-Sea, whose customer Mr. M. H. Brown is a 2nd prize-winner.

Boots', The Chemists, of Manchester, whose customer Mrs. Marjorie Wood is a 2nd prize-winner.

Mrs. J. Sullivan of Bristol, whose customer Mr. D. M. James is a 2nd prize-winner.

Stenhouse, Chemists, of Brechin, whose customer the Rev. L. J. A. Bell is a 2nd prize-winner.

£25 WINNER

D. & J. MacEwen & Co. Ltd., of Bridge of Allan, whose customer Mrs. Sonja Carruthers is a 2nd prize-winner.

REMEMBER! YOU CAN NEVER LOSE WITH COLGATE DENTAL CREAM

... for Colgate is not only Britain's leading toothpaste, it is also the biggest-selling toothpaste in the world today. That's because Colgate offers the finest protection against bad breath and tooth decay PLUS the unique Colgate flavour that appeals to both children and adults.

COLGATE DENTAL CREAM—Britain's top-selling toothpaste

Color-Glo by L'OREAL

the BIGGEST selling

BIGGEST profit making hair colouring



Link up with this biggest ever COLOR-GLO advertising campaign — stock up now and display the eye-catching COLOR-GLO packs and showcards. You're sure of regular repeat sales and bigger than ever profits!

Nation-wide Color-Glo Advertising reaches millions of women every week!

DOMINATING SPACES IN
FULL COLOUR AND MONOTONE
in **WOMAN, WOMAN'S OWN,**
WOMAN'S REALM,
WOMAN AND BEAUTY, SHE,
EVERYWOMAN, HONEY,
MODERN WOMAN,
WOMAN'S MIRROR,
DAILY MIRROR,
and **SUNDAY PICTORIAL**

Color-Glo is now available in 9 beautiful shades!

DEEP RICH CHESTNUT · WARM CHESTNUT · BLACK TULIP · AUBURN
(Brown Chestnut) (Havana Brown) (Deep Burgundy)

DEEP AUBURN · GOLDEN CHESTNUT · MOLTEN GOLD · DOVE GREY · HONEY BROWN

and the New Color-Glo Sherry Shades

DARK-BROWN SHERRY
BROWN SHERRY

AMBER-BROWN SHERRY
LIGHT SHERRY



Color-Glo

by L'OREAL

Price 23/- per doz. bottles, plus tax.
Retail 3/10 per bottle

SEMI-PERMANENT HAIR COLOURING

Manufactured and Distributed by GOLDEN LIMITED, 7 Grosvenor St., London, W.1. Hyde Park 1671/6
Republic of Ireland enquiries to: Lilmar Pharmaceuticals Limited, Santry, Dublin



YOU CONFIRM WHAT WE KNOW...

Unique selling themes boost demand for this popular pair



Two first-class products, each fulfilling a separate and recognised need and each backed by a unique selling theme which expresses the need and offers the product to meet it.

Put over on T.V. (in the case of RADOX) and T.V. and Press (in the case of TRU-GEL) *in strength*, the advertising themes have created phenomenal sales for both products.

ARE YOU GETTING YOUR SHARE OF THESE SALES?

Order big stocks of both RADOX and TRU-GEL now! Show them, you'll sell them. And these products are so satisfactory in use, that repeat sales are assured and regular.

CUSTOMERS COME BACK AGAIN AND AGAIN AND AGAIN FOR

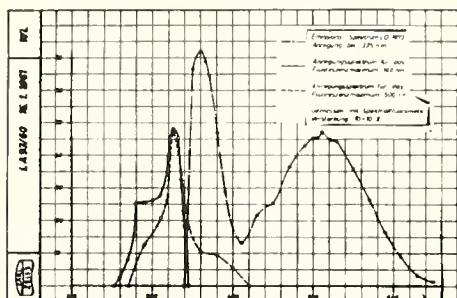
RADOX
BATH SALTS
and
Tru-gel
THE INVISIBLE HAIRDRESSING



**SHOW
THEM
YOU'LL
SELL
THEM**

NICHOLAS **N** PRODUCTS, 225, BATH ROAD, SLOUGH, BUCKS. SLOUGH 23971

“ULTRA-VIOLET FLUORESCENCE” OF SPRAY-TAN’S FILTER NO LONGER A SECRET



Measurement of ultra-violet fluorescence of Spray-Tan filter (Spektral fluorometer Carl Zeiss)

MEDICAL JOURNALS CONFIRM THE REMARKABLE ACTIVITY OF FLUID FILTER “F29:31”

PARIS, June.—According to a statement by one of the members of the French scientific mission which, in Sicily, tested the activity on the skin of various sunscreens and whose findings have been analyzed for 2 years in medical publications abroad (Les Feuilles Médicaux, Minerva Dermatologica, Der Österreichische Arzt), Spray-Tan’s high-potency filter reveals distinctive properties of fluorescence in the ultra-violet range, thus converting burning rays into additional bronzing rays. Since these medical publications, the biological activity of Fluid Filter “F29:31” has been reported in the international lay press, to the extent that the biological properties of this fluorescent filter (contained exclusively in Spray-Tan) have ceased to be a trade secret and are in fact now widely publicized in Europe.

WATFORD, June.—Dendron Distributors Ltd., producers of Spray-Tan “Original” and of Spray-Tan “Mousse of Lanolin” for the United Kingdom, earlier this month announced the release of an advertising campaign in the U.K. press, featuring Spray-Tan’s ultra-violet fluorescence. This campaign is expected to create a substantial increase of Spray-Tan sales throughout the summer and all measures have been taken by Dendron Distributors Ltd. and wholesalers to meet an unprecedented demand for Spray-Tan, this month and next month.

SUPER-BRONZING WITH ULTRA-VIOLET FLUORESCENCE: THE FASTEST TAN UNDER THE SUN

Spray-Tan’s messages to the public stress that Fluid Filter “F29:31” not only acts to protect the skin against sunburn, at the same time as it traps the entire range of bronzing rays, but also that it brings the skin—thanks to its fluorescence under the ultra-violet radiations of light—a natural additional “super-tan”, by conversion of burning rays into additional bronzing rays (see opposite fluorescence-measurement).

In view of the response this new dimension in suntan preparations is creating everywhere (ultra-violet fluorescence for natural super-tanning), retailers will be interested to note that all the Spray-Tan bombes which have been manufactured since the 1959 published findings concerning Filter “F29:31” contain this fluorescent high-potency filter. Thus every bombe at present in the trade, whether from this year’s deliveries or from preceding deliveries, therefore presents this attractive new feature of ultra-violet fluorescence.

MARKET FOR SUNTAN PREPARATIONS EXPANDED BY NEW “MOUSSE OF LANOLIN” FOR SENSITIVE SKIN

A special Spray-Tan for all those who need extra protection in the sun—and who still insist on getting a beautiful natural tan this summer

Since this month, Spray-Tan introduces its Mousse of Lanolin, a rich moisturizing lanolin-foam for safe suntanning of sensitive skins. The success of Mousse of Lanolin on the Continental markets clearly indicates that no customers are more faithful than Mousse of Lanolin fans. For Mousse of Lanolin now brings the solution to the problem of sensitive skin in the sun (women with dry skin, blondes or redheads who are specially sun-sensitive and young children)—all those who need special protection in the sun and still insist on getting “twice the tan in half the time”, thanks to Spray-Tan’s high-potency filter. Like Spray-Tan “Original” (non-greasy lotion), the new “Mousse of Lanolin” contains Fluid Filter “F29:31” with ultra-



Over 2 pints in every bombe!
This is the most economical way of applying Spray-Tan’s super-tanning filter—the favourite suntan preparation for women with dry or sensitive skin!

violet fluorescence. It retails at the same price as Spray-Tan “Original” and its use is systematically recommended in every Spray-Tan advertisement this summer.

SPRAY-TAN

LEADER IN QUALITY
LEADER IN SALES
LEADER IN ADVERTISING

It pays to concentrate on the No. 1 bombe for suntanning. So be sure to stock Spray-Tan and to display it! Tie-in with Spray-Tan’s advertising campaign in the leading newspapers. (Daily Mirror, Daily Express, Daily Mail, etc.) and in the Reader’s Digest (July and August issues): Display Spray-Tan on your counters and in your window!

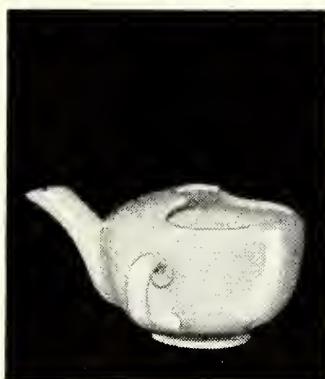
Sole distributors:
 Dendron Distributors Ltd.
 94 Rickmansworth Road
 Watford, Herts.
 Tel. Watford 29251.



Nursing Sundries

in finest quality ceramics. Also Mortars & Pestles in acid proof Stoneware

Our products are backed by over 100 years' experience



Hygienic and durable to withstand even the most rigorous usage. Write for complete lists and trade prices. Wholesalers only



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Kirkham Street

Stoke-on-Trent 48032
WELCOME INSTITUTE
LIBRARY

Coll.	WelMomec
Coll.	
No.	



THE CHEMIST AND DRUGGIST

ESTABLISHED 1859

The weekly newspaper for pharmacy and all sections of the drug, pharmaceutical and fine chemical, cosmetic, and allied industries

Official organ of the Pharmaceutical Society of Ireland and the Pharmaceutical Society of Northern Ireland

Volume 176

July 1, 1961

No. 4246

CONTENTS

A History of the Conference (3) ...	12
Correspondence ...	20
Cumulative Price List <i>Loose Supplement</i>	
Figures in the Pharmaceutical World ...	15
Guide to New Medicaments ...	16
In Parliament ...	4
Leading Articles:	
Overseas Trade in May ...	11
Manufacturers' Activities ...	7
New Products and Packs ...	7
N.P.U. Chairman at Exeter ...	10
Onward from Galen ...	11
Pharmaceutical Society of Ireland:	
Council meeting (concluded) ...	14
Society of Cosmetic Chemists ...	2
The Medicine Bottle ...	18
To Store, Dispatch, Control ...	8
Topical Reflections ...	3
Business Changes ...	6
Coming Events ...	25
Commercial Television ...	25
Company News ...	5
Contemporary Themes ...	26
Deaths ...	6
Information Wanted ...	7
Irish News ...	2
Legal Reports ...	5
Marriages ...	6
Notes on New Medicaments ...	26
Overseas Visits ...	6
Patents ...	26
Personalities ...	6
Print and Publicity ...	25
Sport ...	3
Trade Marks ...	26
Trade Notes ...	7
Trade Report ...	23

Index to Advertisers, pp. 5 & 6. Classified Advertisements, p. 31.

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LEEDS, 16: 32 Wynford Rise, West Park. Phone: Leeds 67 8438.
WOLVERHAMPTON: 89 Woodland Avenue, Tettenham Wood.
Phone: Wolverhampton 52301.

ANNUAL SUBSCRIPTION

which includes The Chemist and Druggist Diary and Year Book, £2 10s. Single copies one shilling each.

INECTO Hair Magic Black

IS THE FIRST AND FASTEST-MOVING SEMI-PERMANENT BLACK HAIR COLORING

COVERS UP TO 50% GREY HAIR

NO SKIN TEST



• In the new sparkling pack that gives the whole Hair Magic range new eye-appeal.

• Hair Magic Black conditions, cleanses and colors in one application.

You pay: 1/8 + P.T. per bottle
You get: 3/10 per bottle
Your profit: 1/4 on every bottle of quick-selling Hair Magic Black

• Backed by the biggest-ever Hair Magic advertising campaign in:

DAILY MIRROR • WOMAN • WOMAN'S OWN
WOMAN'S MIRROR • WOMAN'S REALM
WOMAN'S ILLUSTRATED • WOMAN'S DAY
HOUSEWIFE • GOOD HOUSEKEEPING • VANITY FAIR
EVERYWOMAN • SHE • MODERN WOMAN
WOMAN'S JOURNAL • ARGUS WOMEN'S GROUP
WOMAN & BEAUTY • HAIR FASHION

Hair Magic Black is made by Inecto, the largest and most experienced manufacturers of hair colouring in the world

Advice Bureau, INECTO HOUSE • 27 DOVER STREET • LONDON : W.1 : HYDe PARK 7541

They all want

the cleanliness of

Wright Layman & Umney Ltd.,
Southwark, S.E.1

WRIGHT'S
COAL TAR SOAP
THE GOLDEN TABLET IN BATH AND TOILET SIZES

The
CHEMIST AND DRUGGIST

Volume 176

JULY 1, 1961

No. 4246

Contractors At Ministry

"FRANK EXCHANGE OF VIEWS"

A DEPUTATION from the Central N.H.S. (Chemist Contractors) interviewed the Minister of Health on June 27, when "a frank exchange of views" is understood to have taken place. The Minister is expecting the Committee to get in touch with him again at a later stage.

Portsmouth Conference

TIME TO BOOK ACCOMMODATION

THE secretary of the Local Committee of the British Pharmaceutical Conference, September 1961 (Mr. Norman L. Banks), writes that he is now receiving numerous inquiries concerning the availability of accommodation at Portsmouth for the September meeting of the British Pharmaceutical Conference. There is still ample good accommodation available, but it would assist the accommodations chairman if intending visitors to the Conference would make their applications at the earliest opportunity. Conference visitors are reminded, too, that the number able to attend the banquet is limited to 650 places. Applications to date, indicate that late applicants for banquet tickets may have to be disappointed. Early application is therefore advised. Banquet tickets are only being allocated to holders of either a full Conference ticket or a Tuesday day ticket.

Quality Control

W.H.O. DISCUSS PHARMACEUTICALS

"BY co-ordinating information on the quality examination and introduction of the new pharmaceutical substances, it should be possible for the World Health Organisation to obtain and circulate general methods and specifications of direct use for the quality control of pharmaceutical preparations produced and imported by its member states." That suggestion was discussed recently in Warsaw at a European technical meeting on the quality control of pharmaceutical preparations convened by the European Office of WHO. The conference was attended by thirty pharmacological experts, governmental control authorities and representatives of drug manufacturers. Dr. H. Davis (chief pharmacist, Ministry of Health) was chairman. The meeting reviewed the present situation in Europe, where the number of pharmaceutical specialities and preparations available to the physician and the public varies greatly from country to country. Belgium and Switzerland have each more than 30,000



FOR RESEARCH ON RAZOR BLADES: EM6 electron microscope recently installed at the Reading research laboratories of Gillette Industries, Ltd., where it is being used in fundamental research investigations. Made by Associated Electrical Industries, Ltd., the microscope is capable of magnifying up to 120,000 times.

different pharmaceutical specialities on the market, whereas Denmark and Poland have kept the number of pharmaceutical preparations available to the prescriber to less than 2,000, and in other countries, where the production and distribution of pharmaceuticals is nationalised, comparatively small numbers of pharmaceutical substances may be placed at the disposal of the physician. The work of the meeting is expected to be of assistance to governmental authorities dealing with the introduction of pharmaceutical preparations, with the organisation of national control authorities, and with the adequate training of personnel for pharmaceutical quality control.

Exporting to Germany

BOOKLET DESCRIBES OPPORTUNITIES

THE second report prepared by the Export Council for Europe on trading opportunities for British firms is devoted wholly to West Germany, because of the importance of its subject at the present time. An eight-man fact-finding team, drawn from members of the Council and led by Sir William McFadzean (chairman) toured the chief in-

dustrial centres in West Germany in May. The pamphlet contains their principal findings and recommendations, together with illustrative statistics on different products including medicines, chemicals, perfumery, etc. In a message from the chairman, with which the report is introduced, Sir William writes: "The German market is wide open to British exporters in a wide range of products. British exports to West Germany have trebled since 1955 and doubled since 1958 and, including re-exports, are now running at the rate of about £190 millions a year. This still represents less than 5 per cent. of Germany's present imports." Copies of the report are available from 21 Tothill Street, London, S.W.1, price 5s.

Proprietary Association

ANNUAL MEETING

MR. S. W. Day was unanimously re-elected *Chairman* of the executive committee at the annual meeting of the Proprietary Association of Great Britain in London on June 15. Appreciation was expressed of his valuable services to the Association in that capacity during the previous year. Mr. J. W. Jamison was re-elected a *Vice-chairman*, and the meeting gave authority to the executive committee to appoint a second vice-chairman. Mr. Day paid tribute to the loyal services given for many years by the late Mr. W. Sim Harris as a member of the executive committee, ten members of which were re-elected. The annual report of the executive committee and the statement of accounts were presented and adopted. The Association's first annual dinner was held that evening.

Resale Price Maintenance

P.A.T.A. PAMPHLET AND A DEBATE

"RESALE Price Maintenance — The Housewife's Choice" is the title of the third of a series of pamphlets prepared by the Proprietary Articles Trade Association on that subject. Copies of the pamphlet are being sent to all M.P.s together with a letter which states:—

"The economic argument about Resale Price Maintenance tends to obscure the feature of the system which matters most; namely what does the housewife prefer, the system of reputable branded products with fixed retail prices, or the cut price free-for-all with inevitable over-charging on some goods paying for the inducements on others."

The pamphlet examined the evidence to support the claim that the majority of British housewives are in favour of resale price maintenance — the legal right of the manufacturer to fix the price of branded goods sold over the

counter. In it the dangers and disadvantages which would result from the abolition of this right are described by Mr. S. W. Day, a senior executive of Boots Pure Drug Co., Ltd. He writes:—

"There are many businesses, big and small, multiple stores and private traders, who have built up by years of hard work and faithful service a reputation for fair prices, straight dealing, good quality and reliable service. They have proved down the long years, in good times and bad, that the public appreciate and like fair trading, and that uniform prices are essential to fair trading. Customers never have to wonder whether they will be overcharged or whether one thing is being marked up because the price of another has been slashed."

To abolish resale price maintenance would not reduce prices and would be an act of utter folly," said Mr. Frank A. Friday, economist to the Electric & Musical Industries, Ltd., when he debated the question "Should Resale Price Maintenance be Abolished?" with Mr. Ralph Harris, director of the Institute of Economic Affairs, at Birmingham University on June 7. The debate was under the joint auspices of the Birmingham Chamber of Commerce and the British Institute of Management. Mr. Friday said the system of resale price maintenance had four positive advantages. It enabled manufacturers to organise their distribution without the disruptive effects of price cutting. It safeguarded the trader from competition where prices were cut in a way that did not reflect any difference in efficiency. Many small and excellent retailers could not stand up to a sustained cut-price strategy from their wealthier competitors. Resale price maintenance benefited the consumers; uniform prices made shopping infinitely more convenient. Finally, resale price maintenance with fixed margins, which were usually lower than on free-priced goods, acted as a brake on upward pressure of costs. In the course of lively discussion, Mr. Harris conceded that the margins on resale price maintained goods were lower than on free-priced goods, "because," he said, "branded goods go through the shops quicker." A member of the audience said that was a devastating admission because the whole case against resale price maintenance as developed by Professor Yamey and others was that margins on resale price maintained goods were higher and that abolition of the practice would lead to a drop in margins and therefore a fall in prices.

SOCIETY OF COSMETIC CHEMISTS

Annual meeting and officers

THE annual meeting of the Society of Cosmetic Chemists of Great Britain was held in London on May 25, the president (Dr. H. W. Hibbott) in the chair. In his report Dr. Hibbott said that membership had continued to increase. Scientific meetings had been well attended and for the first time there had been an exhibition of laboratory gadgets. Also for the first time there had been three issues of the *Journal* in 1960, and the president paid tribute to its honorary editor (Mr. A. Herzka). The education course had continued steadily, and a course would possibly be held in the North-west of England. There had been a successful one-day conference in August 1960, organised

by Mr. Herzka, and there was to be a symposium at Harrogate in July. The second congress of the International Federation of Societies of Cosmetic Chemists would be held in London in 1962. Dr. R. H. Marriott (immediate past-president of the Society) had been elected president of the International Federation.

New Officers

President, H. W. Hibbott; *Vice-president*, G. A. C. Pitt; *Secretary*, Miss L. P. Torry; *Treasurer*, M. P. Bailey; *Editor*, A. Herzka; *Council Members*, D. F. Anstead; R. F. L. Thomas; R. Clark; S. J. Bush; R. H. Cocks; T. M. Noon.

Hospital Costing

3,000 MEDICINAL ITEMS ANALYSED

A REMODELLING of accountancy systems has enabled the hospitals in the Kendal and Lancaster areas to achieve an extended degree of analysis of accounts so that it became possible to compare the cost and quantity of any one or any combination of the 3,000 drugs and dressings in common use. It was also possible to ascertain where the drugs were used, by ward, hospital or department. The details were provided to the professional staffs in the hospitals. The resulting inquiry threw into relief the price ranges that were being paid for certain groups of products that had similar therapeutic effects and enabled economies to be made. As an example a vitamin preparation for mothers and mothers-to-be costing 41s. a thousand units had been replaced by one costing 8s. 6d. a thousand. Analgesic products costing 60s. 5d. a thousand had been replaced by one at 13s. 8d. a thousand. The prices in that field ranged from aspirins at 3s. 8d. a thousand, to an analgesic costing 150s. a thousand. The use of certain drugs had been forbidden where, in the medical view, an effective and cheaper substitute was available. The saving at the eight hospitals was between 10 and 20 per cent. The economies had been carried out with the full support of all the staff. No patient had been deprived of any drug which in the medical view was required for treatment and there had been no interference of professional discretion. Miss M. Baron and Mr. J. D. Bellis (chief and deputy pharmacists at the Lancaster Royal Infirmary) and Mr. F. G. Holland (finance officer) prepared the information for the inquiry and the report.

Statutory Committee

A DISCIPLINARY INQUIRY

THE Statutory Committee of the Pharmaceutical Society is meeting at 17 Bloomsbury Square, London, W.C.1, at 2.45 p.m., on July 5, to consider information and evidence from which it appears that a member of the Society was convicted of illegally selling a potentially habit-forming drug contrary to the Pharmacy and Poisons Act, 1933, and the Poisons Rules, 1960.

IRISH NEWS

THE NORTH

Examination Results

JUNE PASSES

SUCCESSFUL candidates in the June examinations of the Pharmaceutical Society of Northern Ireland were: *Part I, Qualifying Examination*: A. W. Ball, Eunan C. T. Conway, J. A. F. Craig, N. B. Dunlop, Ann J. Hendron, E. J. A. Jardine, R. G. T. Kennedy, D. J. Lawson, J. Logan, A. J. Lowry, D. J. Lowther, Lavinia M. McCullough, Frances M. Mulligan, J. N. Paisley, D. M. Sherman, Eleanor E. Smyth, J. A. Thompson, J. H. Tweed. *Part II (Part "A") Qualifying Examination*: D. W. T. Austin, D. J. Duffy, Mary A. J. Hackett, J. McCommon, H. J. O'Neill, D. J. McK. Spence, R. E. Walker. *Part II (Part "B") Qualifying Examination*: D. M. Black, B. R. E. Cheyne, J. Johnston. *Final Part II Qualifying Examination*: Anne-M. Duffy, B. M. Hyland, Mary E. Jenkins, J. B. A. Murray, M. E. McElduff, J. A. T. McFarlane, R. G. P. McMullan, G. A. Palmer, H. T. Porter, W. J. Temple, G. W. McGlaughlin.



RETIREMENT PRESENTATION: Miss J. M. Scott (Belfast manageress of Edward Taylor, Ltd., Motton, Eccles, Manchester), receives from Mr. A. F. Beaven (managing director) a cheque in recognition of her twenty-six years with the company. The presentation was made at a dinner in Belfast recently on the occasion of her retirement.

IRISH BREVITIES

THE REPUBLIC

IN the Dail Eireann on June 8, the Minister for Industry and Commerce (Mr. Lynch) told Mr. W. Norton (Labour), that the prices in the Republic of most pharmaceutical products were approximately the same as those prevailing in Britain and Northern Ireland. The prices of a limited number of drugs, not manufactured in the Republic, and not subject to Customs duty, appeared to be unduly high, and he was pursuing the question of securing a reduction in them.

THE Irish Pharmaceutical and Medical Representatives' Association has elected the following executive committee for the coming year: *President*, Mr. J. McKenna; *Vice-president*, Mr. D. Flanagan; *Treasurer*, Mr. P. J. McGleenan; *Secretary*, Mr. M. F. Walshe; *Assistant Secretary*, Mr. J. O'Sullivan; *Committee members*, Messrs. T. Cummins, J. P. Gallagher, J. Howard, T. Lyons (Cork); M. Silke, P. Twohig and J. Travers. All communications should be addressed to the honorary secretary, P.O. Box No. 176, Shrewsbury Lodge, Ballsbridge, Dublin.

NEWS IN BRIEF

OVER seventy firms participated in the Laboratory Apparatus and Materials Exhibition in London, June 19-22.

THE London Chamber of Commerce has re-elected Mr. Allen L. Stock its *Chairman*, Mr. Richard L. Wills, *Deputy-chairman*, and Mr. F. H. Tate, *Treasurer*.

THE second number of *Prescribers Journal*, recently published, deals with systemic corticosteroid therapy, corticosteroids in bronchial asthma and tetracycline antibiotics.

A SCHEME of marking National Insurance stamps so they can be identified if stolen (even if stuck on insurance cards) has been devised by the Post Office and the Ministry of Pensions and National Insurance.

THE new combined weekly flat rates for National Insurance contributions come into effect on July 3. Details are given on leaflet N.I. 123, available from any local Pensions and National Insurance office. Stamps at the new rate are already on sale.

PROVISIONAL Ministry of Labour figures for the average weekly earnings of administrative, technical and clerical employees in October 1960 are as follows: for males £19 3s. 7d., for females £7 19s. 5d. That represents increases of 6.2 per cent. and 4.9 per cent. respectively over the figures for October 1959.

THE Association of Public Analysts has re-elected the following officers: *President*, J. H. Hamence, M.Sc., Ph.D., F.R.I.C.; *Vice-president*, D. D. Moir, M.Sc., F.R.I.C.; *Treasurer*, R. C. Spalding, M.A., F.R.I.C.; *Secretary*, F. A. Lyne, B.Sc., F.R.I.C., 16 Southwark Street, London, S.E.1; and *Editor*, E. C. Wood, Ph.D., A.R.C.S., F.R.I.C.

THE percentage changes in pharmacy sales of 157 representative Co-operative societies in Britain, for the five weeks ended April 1, as compared with those of the similar period a year earlier, were as follows: Midland plus 15.24, Northern plus 9.17, N.E. plus 8.52, N.W. plus 15.07, Scottish plus 15.03, Southern plus 11.95, S.W. plus 21.97, Western plus 16.7, Great Britain plus 12.7.

THE Ministry of Agriculture, Fisheries and Food points out that the recent outbreaks of foot-and-mouth disease have emphasised the need for greater care in the disposal of household scraps in country districts. They urge that such material should not be left where animals or birds can get at them and should, if possible, be burned or buried. Waste food should not be fed to livestock unless the waste has been boiled for one hour beforehand.

SPORT

Golf.—LIVERPOOL CHEMISTS' GOLFING SOCIETY, at Prenton golf club on June 14. *Cow and Gate Cup and Prize*: 1, W. P. Symons, 85 (14), 71; 2, N. J. Callaghan, 80 (7), 73; 3, D. Hindle, 87 (11), 76.

Car Treasure Hunt.—A car treasure hunt, held by the Norwich and District Branch on June 21, attracted an entry of thirty members and their friends. Starting from Norwich, the search for clues took the competitors along a twenty-five-mile route to the Broadland village of Wroxham. *Prizewinners*: Mr. G. C. Robinson; Mr. J. L. Morton; Mrs. E. Fell and Mr. E. Edrich.

TOPICAL REFLECTIONS

By Xrayser

The new approach

I imagine that the Ministry of Health is more than a little put out by the new approach in matters concerning a pharmaceutical service within the National Health Service. So long as it was possible to produce mystic formulas from the pens of mathematical genii to press home a reduction in the standard of living of the contractor, so long was the Ministry in happy control of what it is pleased to describe as "negotiations." But as Mr. Graham has so justly reminded the Ministry, a fair deal is not worked out in terms of four places of decimals of a penny. Pharmacists having their remuneration calculated to a ten-thousandth part of a two-hundred-and-fortieth part of one pound—let us disregard the metric system, despite the British Pharmacopœia Commission—calculated, in fact, to the fraction I have framed to make it visible, cannot be blamed if the grand total of these fractions leaves them unmoved. One cannot begin to discuss details of a contract with the party that has already torn up that contract—torn it into so many small pieces that it is quite unrecognisable—for, like Humpty Dumpty, all the king's horses and all the king's men could not put it together again. I note, also, on p. 639, that Mr. Enoch Powell is meeting a deputation from the Central N.H.S. Committee and the National Pharmaceutical Executive Committee, for the purpose of allowing the Minister to discuss the letter which demanded that he should make it clear in the House of Commons that the 2s. charge is a payment towards the cost of the National Health Service and that it bears no relation to the value of each prescription. Very properly, Mr. F. W. Adams (registrar of the Pharmaceutical Society) is to be present, and I hope that Mr. Powell will be left in no doubt as to the offence which has been caused by his ineptness and his blundering disregard of accepted standards of practice.

1	of a £
	2,400,000

Annual special

The arrival of the Annual Special Issue has brought the customary and now expected feast of good things, and the thought that a combined collection of the articles and illustrations of a historical nature over the past thirty years would provide as comprehensive a history of pharmacy as could be obtained anywhere. Into the category of history, of course, would come the beautiful illustrations of the newly decorated ceilings of the Council Chamber at 17 Bloomsbury Square. (It is to be hoped, though, that Members of Council will not seek inspiration by looking upwards, for I imagine such contemplation might result in complete detachment from the business in hand.) Space will not permit of detailed notice of many of the features, but I derived great pleasure from the detailed survey of the pharmacopœias of the British colleges. There existed a rivalry between London and Edinburgh, and the experts in each city did not hesitate to criticise the formulas of a preparation which was, in name at least, common to both. It was inevitable that, with the growth of communications both at home and overseas, some form of standardisation should take place. That resulted in the first British Pharmacopœia, and for several successive editions the work was in daily use at the dispensing counter. But the change to laboratory and large-scale manufacture has made later editions of the Pharmacopœia of less practical interest to pharmacists than to their predecessors.

Other items

The well-illustrated article on pharmacy in Spain, with its background of centuries of culture, makes pharmacy appear to be a comparatively new growth in this country, but that is not so. We tend to regard pharmacy as dating from the foundation of the Pharmaceutical Society in 1841, which gives a totally wrong conception of the art of compounding. Pharmacy and opera, the tremendously important contribution of the Quakers in our history, and the story of the development of legislation in respect of weights and measures in Scotland, make up a diet for the connoisseur.

IN PARLIAMENT

BY A MEMBER OF THE PRESS GALLERY, HOUSE OF COMMONS

MR. K. ROBINSON asked the Minister of Health how many prescriptions were dispensed under the National Health Service during each of the months February, March and April 1961; and what was the average cost per item in each case. MR. ENOCH POWELL (Minister of Health) in a written reply on June 22 stated the information for England and Wales was as follows:—

	Number of items	Average cost per item
February 1961 ..	22.2 million	7s. 5½d.
March 1961 ..	17.5 million (provisional)	Not yet available
April 1961 ..	15.2 million (provisional)	Not yet available

Shortage of Hospital Pharmacists

In the House of Lords on June 26, LORD STONHAM asked about the shortage of hospital pharmacists and referred to the decision at St. Thomas's Hospital to suspend dispensing for out-patients, and, since that involved considerable increased cost to the Exchequer, he wanted to know what steps the Government was taking to improve the recruitment of hospital pharmacists. LORD NEWTON stated that only a small minority of hospital out-patient prescriptions were dispensed by retail chemists. The shortage of pharmacists throughout the country affected retail business and industry as well as the hospital service. The salaries of hospital pharmacists were increased with effect from January 1, 1960, by about 14 per cent. and during 1960 the number of pharmacists in National Health Service hospitals increased from 1,348 to 1,444, the largest increase in a single year for several years. LORD STONHAM asked if Lord Newton was aware that at St. Thomas's 15,000 prescriptions per month would have to be sent to chemists, "which will mean an extra cost to the Exchequer at the rate of £30,000 a year?" He then asked: "Would it not be much better and much cheaper to pay hospital pharmacists salaries comparable to those paid to retail chemists, so that we can have pharmacists in hospitals?" LORD NEWTON admitted that about 188 hospital authorities resorted regularly to retail prescriptions, but in many cases only in detached clinics, such as child guidance clinics, or in evening clinics, where it would be inconvenient for patients to attend the hospital dispensary. About 700,000 retail prescription forms were used each year. That was a very small proportion of the total number dispensed. The new salary scales introduced with effect from January 1, 1960, ranged from £690 to £1,560 at the maximum, and many chief pharmacists received additional allowances. There were now posts in the hospital pharmaceutical service which carried a total remuneration rising to £2,000 or more a year. A claim submitted in May to the appropriate Whitley Council for increases ranging from 14 to 42 per cent. on the present salary scales was now being considered by the management side. LORD STONHAM observed that there was general uneasiness throughout the hospital world on the

subject. With regard to St. Thomas's, their pharmaceutical department was working at half-strength and they might have to close some departments. It was no use building a £7 million hospital if you had not the staff to service the departments.

LORD NEWTON did not think it was quite true to say that St. Thomas's was now working at half-strength. What happened was that five out of eight pharmacists in the basic grade left simultaneously at the beginning of June.

Prescription Charges

During an adjournment debate on June 23 MR. LAWRENCE PAVITT said the more he examined the effects of the prescription charges, the more astounded he was that so intelligent a person as the Minister of Health could be so utterly wrong in his policy. "The more he comes to the Dispatch Box, the more obvious it becomes that in this matter he is obstinate to the point of arrogance. There has been overwhelming evidence and opinion against them from doctors, chemists and patients, and one in three of the local Executive Councils, which can hardly be called political bodies, has protested against them. All this has been swept aside contemptuously."

Mr. Pavitt contended that the Minister was entirely wrong in his policy. He had estimated a 2 per cent. drop in the number of items prescribed, but the drop was more than 20 per cent.—from 22,200,000 items to 17,500,000. The Minister had pointed to other evidence and said that he could not ascribe the fall only to the prescription charges policy. But when compared with the charges for the previous year, there was a drop of 13 per cent. in respect of the March figures.

The conclusions of the Hinchliffe Committee about previous impositions of prescription charges had been ignored. The Minister was also wrong to ignore the report of Drs. Martin and Williams (*Lancet*, January 3, 1959), who together had showed that the charge imposed in December 1956, which should have yielded £4½ millions, in fact had cost an additional £1,374,000.

When doctors found their patients were being charged 2s. they intended "to give something a little fancy . . . or larger quantities . . ." The Minister's whole policy was against the policy which his Ministry had been pursuing for years, that of persuading general practitioners to switch from proprietary brands to drugs in the British National Formulary.

The large fall in prescriptions had led to dispensing chemists launching a claim for increased dispensing fees, container allowances, urgent and rota fees. Mr. Pavitt said "This claim was slapped in three days after it was so obvious that prescriptions had fallen so drastically." Significantly the claim was post-dated to March 1, the date when the new charges became operative. The charges destroyed the doctor-patient and doctor-chemist relation-

ships. Mr. Pavitt revealed he had sent to the Minister a letter from a chemist which showed that the chemists had increasingly been receiving requests from people asking which was the most important item of three on a prescription "because they said they would take that one and leave the other until Friday." Mr. Pavitt continued "This means that if a chemist is conscientious he must ring the doctor, otherwise he is taking over the doctor's functions."

"As to the suggestion that the chemist can write 'Not dispensed' for those items, what kind of support can the chemist give the doctor if he has some hieroglyphic which means Brompton lozenges costing ninepence, and he tells the patient that his doctor's cure is only Brompton lozenges? It takes some of the magic away from the doctor's advice, and can do physical harm to a sensitive highly-strung patient who feels that she is getting something extremely relevant and important to her complaint."

A factual and non-political article in *The Times*, February 3, had made it clear that the Government's action was based on an illusion, and that there was no correlation at all between total drug costs and the method of financing them. The United Nations study of twelve countries showed that in 1959 the expenditure on the public drug bill in this country was lower than all but two and that the proportion of the national income spent on drugs in 1959 was much the same as it was in 1930.

MR. KENNETH ROBINSON said there was abundant evidence that people were not taking up prescriptions or not getting prescriptions. Mr. Pavitt had mentioned items costing less than 2s. The Minister had said that the chemists had received instructions that they were to dispense those items over the counter. He believed that it had turned out to be not as simple as that. Mr. Robinson added "I understand that the professional pharmaceutical bodies have warned chemists against doing this very thing. There is a definite conflict of view between the Department and the pharmaceutical profession about this and, so far as I know, chemists are continuing to dispense, as prescription items, items which cost less than 2s.; and that the procedure advocated by the Minister is not being carried out."

MISS EDITH PITT (Parliamentary Secretary, Ministry of Health) supported the Minister's expressed view that nothing less than the experience "round the whole year" could disclose any trends that were capable of being interpreted that people were not getting the prescriptions they needed. The estimated 2 per cent. fall in the number of prescriptions related to the whole year. The Minister "certainly expects that . . . the cost of the Pharmaceutical Services for 1961-62 will be substantially less than it would have been if the 1s. charge had remained in operation.

(To be concluded)

LEGAL REPORTS

"One of Hundreds"

THE Abertillery court granted an absolute discharge to Carroll & Pritchard, Ltd., drug stores, Somerset Street, Abertillery, recently, after the company had admitted selling tablets containing the poison atropine sulphate, although not authorised to sell poisons, and to selling the tablets without them being labelled with the name and address of the seller. The company was ordered to pay £6 6s. advocates fee. The prosecution, on behalf of the Pharmaceutical Society of Great Britain, stated that they were not dealing with highly noxious substances, but the only authorised persons to sell the tablets were pharmacists. The defendants did not have a pharmacist on their premises and carried on business only as a drug-store. It was stated for the defence that the case was "one of hundreds against druggists," and in a similar case it had been ascertained that 868 of the tablets would have to be taken to do a person any injury. To require a doctor's prescription the tablets would have to contain eight times more poison. It was stated that shortly before the offence the tablets had been extensively advertised, but there was no indication that they contained poison. The firm had acted in complete innocence.

Forged Prescriptions

AT Glasgow sheriff court, Sarah McDade or Currie, Lindsay Terrace, Lennoxtown, was sentenced to thirty days' imprisonment on June 13, on two charges of uttering forged prescriptions for Drinamyl tablets. Currie, who had been previously convicted for a similar offence in 1960, admitted forging the prescriptions when her doctor refused to continue the supply of the tablets. Questioned by the police about the stamp relating the details of the doctor on the reverse side of the prescription, accused produced a small wooden block with rubber type inserted, which she admitted having used in the forgery.

Manufacturers Blamed

AT Littlehampton, Sussex, magistrates court, recently, Daniel Henry Barnard and his son, Anthony Daniel Barnard, the owners of a surgical stores in High Street, Littlehampton, were each fined £5 for illegally selling atropine sulphate contained in Therex tablets manufactured by Vick International, Ltd. Prosecuting for the Pharmaceutical Society, Mr. A. C. Castle said that anyone could buy by wholesale the tablets in which the poison—atropine sulphate—was sold, but the manufacturers could easily check whether the buyers were registered chemists. "We have had a lot of trouble over this sort of thing," said Mr. Castle. "In a way, I blame the manufacturers more than the defendants." For the defendants, Mr. F. W. Alderson said that the tablets arrived unboxed in a consignment of other goods and somehow escaped into the shop. Defendants were each fined £3 plus £2 for selling the tablets in a container not labelled with their address.

COMPANY NEWS

Previous year's figures in parentheses

GEO. SALTER & CO., LTD.—Mr. P. P. C. Drabble (production director) is leaving the company towards the end of July in order to devote himself entirely to a literary career.

SANITAS TRUST, LTD.—The cash-and-share bid for Spa Brushes, Ltd., (C. & D., June 24, p. 645), has been changed to a cash-only bid of 4s. for each Spa ordinary share.

GEIGY PHARMACEUTICAL CO., LTD.—Dr. R. H. Gosling (head of the medical department) and Mr. S. W. Kipling (head of the promotion department) have been appointed directors of the company.

CUSSONS SONS & CO., LTD.—Group profits increased from £564,532 to £688,744 in the year ended March 31, and the dividend is raised 7½ per cent. to 42½ per cent. with a final of 30 per cent. Deducting £349,032 (£283,477) for tax, the net profit is £339,712 (£281,055) of which £51,290 (£50,156) is retained by subsidiaries.

ARNOLD M. GEE, LTD.—Final dividend 10 per cent. on capital increased by two-for-five rights issue, making 20 per cent. as forecast for year to March 31 (same). Combined trading profit £37,513 (£30,341) less tax £14,437 (£11,307); staff superannuation, £1,900 (£2,358), depreciation £1,679 (£969), loss on sale of freehold property and business, £1,067 (nil) and off goodwill and leases, £2,150 (£1,828). To general reserve, nil (£3,000).

BRITISH GLUES & CHEMICALS, LTD.—Group net profit for year to March 31, was £311,219 (£252,905) and dividend 22½ per cent. (same). Fixed assets, at valuation or cost, £2,060,007 (£1,517,844), trade investments £443,066 (£188,066), current assets £2,461,962 (£2,932,852), and liabilities £1,052,503 (£796,567). The chairman (Mr. H. J. Cotes) says trading figures to date are better than for corresponding period last year, and he sees no reason to doubt improvement will continue.

KODAK, LTD.—Group trading profits for the year ended October 30, 1960, were £6,157,167 (compared with £5,275,307 for 1958-59). The profits were arrived at after providing depreciation on fixed assets of £989,931 (£800,672). After taxes, the net profit available for distribution was £2,976,588, an increase of £237,859. The dividend declared was 22½ per cent. free of tax (17½ per cent. free of tax). Profits retained in Kodak and its subsidiary companies increased by £1,488,027 to £11,488,723.

METAL BOX CO., LTD.—With signs of home demand increasing later in the year Sir Harold Roxbee Cox (chairman) says he will be disappointed if overall sales do not surpass the record for the year ended March 31, but it will be difficult to maintain profit margins in the face of increasing costs. Both in sales and profits the overseas company had an outstanding year in 1960-61 and was responsible for all the increase in the company's profit. Group net profit was £4,843,287 (£4,459,461) and dividend 12 per cent. (10.9 per cent.).

LAPORTE INDUSTRIES, LTD.—Total net assets of the group rose to £26.5 millions in the year ended March 31 (from £18.9 millions) which figure includes the assets of Howards & Sons, Ltd., recently acquired. The consolidated profit and loss account, however, does not include the profits of that company. The annual statement by the chairman (Mr. P. D. O'Brien) mentions that the growth prospect of hydrogen peroxide is remarkable for new applications are continually being developed and a capital programme for expanded production of peroxide at Warrington will be completed shortly.

SANDOZ, LTD., Switzerland.—The annual report for 1960 states that the upward trend in production, turnover and profits continued. Turnover in pharmaceuticals at 275 million Swiss francs was up by 16 per cent. compared with 1959 and chemicals by 15 per cent. Half the turnover of the group was effected outside Europe, one-third being effected by N. and S. America. Net profit of the group was 18.9 million Swiss francs (17.4) out of a turnover of F 645 millions (F 572 millions) of which pharmaceuticals contributed F 275 millions (F 238 millions).

MONTECATINI CO., Milan, Italy.—The board state that output during the first four months of 1961 was 129,272 million lire as compared with 116,050 million lire in the corresponding period last year. The board also announce that the company's new establishment at Codogna will commence functioning in the next few weeks, while in Austria, the plant of the associated company at Vienna (Societa Danubia), will commence work at the end of July. Production will commence in September in the installations of the Nuvamont company in the United States, whilst part of the plant of the new establishment at Brindisi will commence working in the first months of 1962.

COURTAULDS, LTD.—The company has acquired an interest amounting to some 4 per cent. of the Common stock of Koppers Co., Inc., of the United States, and Mr. A. W. Knight, a director of Courtaulds, Ltd., and Mr. J. Albert Woods, chairman, Courtaulds North America, Inc., have been elected to the Koppers Co., Inc., board.—Group sales to external customers during year ended March 31 totalled £172 millions (£140 millions). Trading profit was £15 millions (£18 millions). The review accompanying the accounts in dealing with the company's chemical production states that demand for fibres and films was still a major factor in determining production of carbon disulphide and sulphuric acid, but efforts have recently been made to increase sales outside the group so as to make the maximum use of capacity. Those external sales were now developing well. Although margins have contracted in many instances, increased sales had led to increased profits. A number of new plants were under construction and will operate in the near future. (Preliminary statement on accounts was published on June 17, p. 618.)

THE BRITISH DRUG HOUSES, LTD.—An extraordinary general meeting is being held on July 17 to seek shareholders' agreement to the proposed arrangement with Mead Johnson & Co., Evansville, Indiana, U.S.A. (see *C. & D.*, June 24, p. 645), and to certain alterations in the capital structure of the company and in its articles of association. The complicated proposals involve (a) the receipt by the B.D.H. of access to about £5 millions on advantageous terms, to be drawn as needed over the next five years; (b) an agreement between the two companies for the manufacture and sale of one another's present and future pharmaceutical products on advantageous terms; and for a co-ordination of their research activities; (c) the acquisition by Messrs. Mead Johnson of approximately a 35 per cent. voting interest in the B.D.H., which should ultimately be translated into a similar percentage holding of B.D.H. Ordinary shares; (d) representation by Mead Johnson & Co. on the B.D.H. board by four members. The B.D.H. capital to be increased from £2,750,000 to £3,525,000. The bulk of the money (over £4,500,000) is coming from unsecured convertible notes carrying an interest rate of 5 per cent. They will be unconvertible for 3½ years, then convertible into Ordinary shares at the equivalent of 26s. per share, and finally redeemable, if not converted, in 7½ years' time. The balance of the money will come from an issue of B Ordinary shares which — except for voting rights—will rank *pari passu* with existing Ordinary shares and be taken up at 25s. per share. At a Press conference on June 24 Mr. Geoffrey C. R. Eley referred to the B.D.H. oral contraceptive. He said clinical trials had been arranged in Pakistan, Japan and Australia, but there was still quite a period to wait before sufficient clinical evidence was available to support a decision to market the product. Mr. Eley said "should our oral contraceptives prove as satisfactory as we hope, our association with Messrs. Mead Johnson should provide us with a ready access to large new markets and greatly assist in our overall sales efforts."

Following the publication of those details opposition to the deal was raised by a number of shareholders. Acting on their behalf a firm of accountants (John Horn & Co.) issued a statement which urged shareholders "to use their votes in defence of their future voting power" at the extraordinary general meeting called for July 17 to approve the Mead Johnson deal. Main grounds of objection to the deal are that 35 per cent. of voting rights will be granted to Mead Johnson, primarily in return for an investment of £487,500 and the right to borrow further sums at 5 per cent. a year. It is difficult to see, they say, how shareholders can be expected to approve the complete scheme, "notwithstanding additional incentives which may yet be disclosed."

During the first quarter Mead Johnson sales rose to \$35,581,722 from \$22,004,805 in the comparable 1960 quarter, while earnings rose to \$3,379,113 or \$1.82 a Common share from \$2,226,534 or \$1.22 a share. Earnings

have been on the rise since 1952, and 1958 was the only year that earnings were not higher. In 1952, the Common share earned \$1.16 and at the end of 1960 earnings represented \$7.25 a share.

NEW COMPANIES

SCORAH CHEMISTS (BRAMHALL), LTD. (P.C.)—Capital £500. To carry on the business of wholesale and retail chemists, etc. Subscribers: Stanley H. Lucas and Francis A. Dean. The directors are to be appointed by the subscribers. R.O.: 6 Surrey Street, London, W.C.2.

J. H. McELLIN, LTD. (P.C.)—Capital £3,000. To carry on the business of chemists, druggists, opticians, etc. Directors: John H. McEllin, M.P.S., Constance McEllin and Frederick T. McEllin. R.O.: 62 Church Street, Audley, Stoke-on-Trent.

H. OAKLEY, LTD. (P.C.)—Capital £1,000. To carry on the business of consulting, analytical manufacturing pharmaceutical and general chemists, etc. Directors: Horace Oakley, M.P.S., Harry R. Oakley and Gladys M. Oakley. R.O.: 406 Bank Chambers, 129 High Holborn, London, W.C.1.

BUSINESS CHANGES

Appointments

SCHICK INCORPORATED (U.K.), LTD., 86 Brook Street, London, W.1, have appointed Mr. R. G. (Dick) Spencer their sales manager.

LONDON RUBBER CO., LTD., Hall Lane, London, E.4, have appointed Mr. E. H. Backhouse their representative for Westmorland, Cumberland, Northumberland and co. Durham.

OVERSEAS VISITS

MR. PETER MACKENZIE, M.P.S. (general manager and director, Macfarlan Smith, Ltd., Edinburgh), has just returned from a tour of customers in the East. He visited Australia, Singapore, Sarawak, New Zealand, Hong Kong, Japan and Malaya.

PERSONALITIES

MR. HERBERT JACKSON, M.P.S., Sandiacre, Notts, who is eighty-four years of age, took a day off from work on June 20, to celebrate his diamond wedding. Mr. Jackson has been in business as a chemist at Station Road, Sandiacre, for sixty years. He is a founder member of the Nottingham and District Branch of the Pharmaceutical Society.

SIR ROBERT PLATT, Bt., M.Sc., M.D., P.R.C.P., recently returned to Britain from the U.S.A., where he gave the 1961 Lilly lecture at the American College of Physicians' meeting in Miami, Florida. At that meeting Sir Robert was made an Honorary Fellow of the American College of Physicians. Previously Sir Robert had stayed for two days in Indianapolis, where he visited the Lilly Research Laboratories and



discussed subjects of mutual interest with members of the company's medical and scientific research groups.



FAIR PRICE CAMPAIGNERS: Sir Isaac Pitman (he received his knighthood in the Birthday Honours) with Mr. H. E. Chapman (Secretary, Proprietary Articles Trade Association) at the launching recently of Frank A. Friday's "Shops and Prices" (see *C. & D.*, June 17, p. 624).

MARRIAGES

ANDERSON—LILBURN.—At the Presbyterian Church, Dungannon, co. Tyrone, Northern Ireland, on June 14, Desmond Anderson, M.P.S.N.I., Ardmore, Dungannon, to Marion C. Lilburn, Duncrrieve, Dungannon.

CONNOLLY—MCELROY.—At The Little Flower Oratory, Somerton Road, Belfast, Northern Ireland, on June 15, Thomas Connolly, M.P.S.N.I., Feymore, Roses Lane Ends, Ballinderry, co. Antrim, to Kathleen McElroy, S.R.N., Ballaghnead, Clogher.

PETERS—SEGAL.—At Hull Western Synagogue, Linnaeus Street, Hull, on June 18, Albert Peters, M.P.S., 5 Chessington Lodge, Regents Park Road, Finchley, London, N.3, to Iris Joyce Segal, Hull.

DEATHS

BARRIE.—Suddenly on June 15, Mr. William Barrie, M.P.S., 21 Endymion Road, Harringay, London, N.4. Mr. Barrie, who qualified in 1914, was mayor of Finsbury from November 1947 until May 1949.

HOCKEN.—On June 16, Mr. Harry Hocken, M.P.S., 9 Manor Way, South Croydon, Surrey. Mr. Hocken qualified in 1906.

KEATING.—On May 8, Mr. Francis Joseph Keating, M.P.S., 33 Mersey Road, Heaton Mersey, Stockport, Cheshire. Mr. Keating qualified in 1929.

MEE.—Recently, Mr. John Broadbent Mee, M.P.S., 161 Lozells Road, Birmingham, 19. Mr. Mee qualified in 1907.

PUGH.—On June 5, Mr. John Charles Pugh, M.P.S., 41 Windy Arbour, Kenilworth, Warwickshire, aged eighty-three.

WOOD.—On May 15, Mr. Isaac Wood, M.P.S., 172 Westbourne Grove, London, W.11. Mr. Wood qualified in 1904.

WALLACE.—At the Royal Infirmary, Edinburgh, on June 21, Mr. George Wallace, M.P.S., 1 Violet Hill House, Abercorn Place, St. John's Wood, London, N.W.8.

TRADE NOTES

Discontinued.—Mallpas tablets have been withdrawn from the range of goods offered by Cuxson, Gerrard & Co., Ltd., Fountain Lane, Oldbury, Birmingham.

Distribution Dépôt.—To relieve the increasing pressure on deliveries from the company's London North branch, Domestos, Ltd., College Works, Albion Row, Newcastle, 6, have opened a new distribution point at Luton, Beds.

An Eye-bath with the Small Size.—The present small size of Optrex eye lotion is in future being marketed with an eye-bath attached. Makers are Keldon, Ltd., Wadsworth Road, Perivale, Middlesex.

Staff Outing.—Pfizer, Ltd., Sandwich, Kent, state that their staff outing will take place on Saturday, July 1, when the company's offices will be open only for urgent orders between 8 and 10 a.m.

Sun-glasses Display.—The display stand for Polaroid sun-glasses illustrated in these columns on June 17 is obtainable from the suppliers. Polarizers (United Kingdom), Ltd., whose address is 26 Stamford Street, London, S.E.1, and not as previously stated.

Appointed Distributors.—William Martindale Wholesale, Ltd., 14 Bruton Place, London, W.1, have been appointed sole distributors of the Mavala nail-hardening preparation manufactured by James Samuel & Co., Ltd., 30 Hanbury Street, London, E.1.

Distributors in Britain.—Jackel & Co., Ltd., 247a St. Vincent Street, Glasgow, C.2, have been appointed sole distributors in Great Britain for Richardsons, Dublin, Eire, and are introducing two of the most successful products of the manufacturer: a talc pad available in six different colours and three perfumes (Apple Blossom, Wild Lavender and Fougere), and a range of machined perfumed sachets sold under the trade name of "Sweet Suc."

Two New Distribution Centres.—Macarthy's, Ltd., announce the opening of a new branch at Shuna Place, Ruchill, Glasgow, N.W., on July 3. The branch, which is under the management of Mr. B. J. Austin, M.P.S., is offering speedy van delivery service of drugs, "ethical" pharmaceuticals and surgical requisites to hospital and retail pharmacies in the Greater Glasgow area. A week later another Macarthy branch is opening at Brunswick Road, Thorpe Bay, to take over deliveries to Southend-on-Sea, which are at present made from Romford. The branch is under the management of Mr. R. Davis.

Joint Research Department.—Diversey (U.K.), Ltd., 42 Weymouth Street, London, W.1, and their associate company, Deosan, Ltd., announce that the Diversey-Deosan chemical and bacteriological laboratories, previously operated as separate units have been amalgamated and now carry out all the research, development and laboratory work for the four divisions of the company.

NEW PRODUCTS AND PACKS

Herbal Dry Shampoo.—Claimed "a herbal hair tonic" as well as a shampoo, Volume Swiss dry-shampoo powder is marketed by Teeda, Ltd., 63 South Molton Street, London, W.1.

A New Product in the Range.—A new product, Charms bath oil, is shortly being added to the range of Charms products issued by Bronnley & Co., Ltd., Bronnley Works, Brackley, Northants. The perfume is described as "a warm perfume with a distinctive jasmine note." It is issued in a 5-oz. bottle.

"Soft" Home Perm.—Pepsodent, Ltd., 449 London Road, Isleworth, Middlesex, are extending the appeal of Twink home perm by launching "Soft Twink," formulated to give the soft, casual styles now so popular. Prices and terms are as for Twink. Each 1 doz. end-curl "Soft Twink" includes one display crowner fitted to a pack.

Non-greasy Hair Cream.—Latest addition to the Old Spice range of men's toilet preparations of Shulton (Great Britain), Ltd., 96 Brompton Road, London, S.W.3, is a non-greasy and stainless hair cream unobtrusively

scented with the Old Spice aroma. The cream is packed in a light, unbreakable plastic jar containing 5 oz.

Control of Blood Loss.—Sandoz Products, Ltd., 23 Great Castle Street, London, W.1, are introducing a new speciality Syntometrine—a stable quick-acting oxytocic preparation for the prevention and control of post-partum blood loss in hospital and domiciliary practice. Each ampoule contains 0.5 mgm. of ergometrine maleate and 5 units of Syntocinon (synthetic oxytocin) in 1 mil. It is available in boxes of six and 100.

A Model for Teenagers.—Sanitary pants designed specially for girls between eleven and sixteen years, the Kleinerts' "Young Teen" are described as "dauntly made to combine maximum freedom with complete protection, and to conform with today's styles." The lightweight rayon fabric, made specially for the garment, is suitably strong to suit active girls. It has Kleinerts' exclusive "fleecenap" protective panel and is trimmed with fiesta red or powder blue lace. The garment is in three sizes.

MANUFACTURERS' ACTIVITIES

Carnival Queen Sponsors.—Richard Hudnut, Ltd., Eastleigh, Hants, manufacturers of cosmetics, hair and toilet preparations, were sponsors of a local carnival-queen competition at Southampton on June 30. The company's advertising and marketing manager (Mr. H. D. Dammers) an expert on make-up and hair, was one of the judges.

Pensioners' Reunion at Hounslow.—Mr. Leslie O. Smith (general manager, Parke, Davis & Co., was host to 115 ex-members of the staff at the annual reunion at the company's Hounslow headquarters recently. The 115 former employees—whose total service amounts to 4,012 years—had an informal lunch, then toured the plant to meet old friends and see the latest developments in pharmaceutical research.

Competition Prize-winners.—Winners in the second of Sanatogen and Sebbix window-display competitions organised by Genatosan, Ltd., Loughborough, Leics, are: 1 (£30), L. D. Hazard, M.P.S., Brooke Gregory (Chemists), Ltd., 18 Cheriton High Street, Folkestone, Kent; 2 (£20), S. J. Shearman, M.P.S., Brightlingsea, Essex; 3 (£16), J. Brown, M.P.S., 42 Avondale Avenue, Penshaw, Houghton-le-Spring, co. Durham.

Cash Prizes.—A cheque for £3,000 was handed by the lord provost of Dundee recently to Mrs. T. E. Stewart, winner of a Colgate dental-cream holiday competition organised by the manufacturers, Colgate-Palmolive, Ltd., 76 Oxford Street, London, W.1. Mrs. Stewart obtained her supplies from Dundee Co-operative Society, Ltd., whose manager receives £250. Other dealers who received cash for supplying prize-winners included W. E. Kirkman, Ltd., chemists, Highcliffe-on-Sea, Hants (£50); Boots, Ltd., Manchester (£50); and A. L. Stenhouse, M.P.S., Brechin, Angus (£50).

European Agents in Britain.—Born Products, Ltd., 139 Sydenham Road, London, S.E.26, were recently hosts to four European personalities in their world-wide Dylon organisation. Messrs. Pierre Bouquet and Pierre Joyet (president and sales director respectively off Dylon-France, S.A.), Adrie Rooij (president, Dylon-Netherlands) and Pierre van Hentenryk (president, Dylon-Belgium) were in Britain to study at first hand the new technique of home dyeing in a washing machine and to discuss its launching in France, Holland and Belgium.

Surrealist Art in Advertising.—Three paintings by the surrealist artist, Salvador Dali, to interpret the Desert Flower range of toilet preparations marketed by Shulton (Great Britain), Ltd., 96 Brompton Road, London, S.W.3, are being shown in Britain for the first time. Each painting is insured for £25,000. The three paintings, "The Invisible Lovers," "Mirage" and "Oasis," after a showing in London, will be on view in other cities.



FIRST FIRST-AID VENTURE: Believed the first such service to be provided by a pharmaceutical manufacturer, the Aspro first-aid unit of Nicholas Products, Ltd., Slough, Bucks, will be on duty on the seafront at Southend-on-Sea throughout the summer season.

INFORMATION WANTED

The Editor would appreciate information about:
Jaylex dog shampoo

TO STORE, DISPATCH, CONTROL

Extensions at Dartford promise a new productivity and greater service

THE cluster of buildings at Dartford, Kent, in which most of the chemical and pharmaceutical products of Burroughs Wellcome & Co. are manufactured was recently augmented by two extensions that add greatly to the efficiency and speed of the service the company offers its customers. One wholly new building cost £100,000 to erect. Described in the company's language as a "packed stock warehouse," the building was planned to make it possible to pack, check and dispatch all home orders on the same day as received. That objective has been realised without sacrifice of priority to "life-or-death" orders (for drugs that must be rushed to their destination if a patient is to survive). Export orders are assembled, packed and dispatched on a parallel stream to the home circuit, and on an average 1,000 orders a day of all kinds are being handled in the warehouse, with enough capacity for a 40-60 per cent. increase.

Before goods can be assembled they must obviously be present in the building. The range of products involved at Dartford — including, as it does, biological products (among them some that quickly lose potency unless kept at reduced temperatures) and products subject to the Dangerous Drugs regulations — introduces elements of peculiar difficulty, since both classes may often be called for with "normal" products in a single order, yet handling them must not add significantly to the total time of assembly and dispatch. Another complication is that some goods go out to home destinations by post, others by passenger train, or through trade wholesalers, or by freight train (sometimes by palletised delivery). Those problems have been solved by imaginative use of site and floor space, and by the use of mechanised methods of transfer.

Timing

Hourly throughout the day, United Kingdom orders are received by vans operating between the Wellcome Building in Euston Road, London, N.W.1, and the warehouse — a distance of about seventeen miles. The vans are used on their return journey to London to take the passenger-train orders already packed and awaiting dispatch. Urgent orders are notified to the warehouse by teleprinter service, and up to 5.30 p.m. it is possible for a customer's order telephoned to the Wellcome Building in London to be assembled, packed and dispatched from Dartford within ten minutes. About 30 per cent. of the goods sent out from the building (to a total of 1,150 cases and cartons a week) are for overseas customers, and those orders, larger in volume than the domestic ones, normally call for up to two days between receipt of order and notification to shipping department that packing is complete.

The warehouse and its attached office-block comprise a sub-basement and main floor, each 240 ft. long and 100 ft. wide. The sloping site has enabled road access to be provided to both floors. The structure is of rein-

forced concrete, with a concrete barrel-vault roof, without internal columns. The main floor of the building is thus unobstructed, giving maximum flexibility in working. On the upper floor are stored, along one long side, those products not demanding special storage treatment. They are brought in from the manufacturing departments on pallets, on which they remain stacked until required. In mid position on the same floor are racks upon which stock is set out on trays. The trays, filled from the palleted bulk, are wheeled on shelved trolleys to the rear of the racks, and slid off on to shelves at corresponding heights.

The assembler takes stock from the front, and when a tray is emptied it is withdrawn and placed at a collection spot from which it will be taken for replenishment with the same goods. For that purpose each tray bears labels indicating product, quantities, rack position and shelf height. When an empty tray has been withdrawn a full one is drawn forward from the rear, leaving a vacancy for the refilled tray on its return. Thus strict rotation of goods is maintained.

Assembly and Dispatch

Orders are received by pneumatic tube at a central desk, and given out to the assemblers, who collect from the racks into open fibreboard boxes or baskets with twin wire handles having a special function that will appear. The baskets are taken to tables and, when the order is complete, put on to a moving belt that takes them leftwards through a checking booth (strictly a rechecking booth) in which the contents of each basket are checked against the order. Once approved, the grouped goods emerge on a return belt journey that takes them past the assembly tables again and on to packing stations, passing on the way a worker who, between the wire handles, inserts a collapsed cardboard container of suitable size to accommodate the particular products of the order. Each packer has at hand a supply of wood wool which (a "work study" touch) is kept at the right height by a spring and false base in its holder. When packed and labelled, the carton of contents is put back on to a moving belt that takes it down to a ground-floor dispatch room, where it is labelled and, if for post, stamped. A slightly different route is taken by the goods on any order that includes a Dangerous Drug. For that order the assembled non-D.D. goods pass by another belt down to a locked and metal-grilled ground-floor narcotics assembly room, where the D.D. items are added and the legal formalities completed before the whole passes to the dispatch room.

Export orders are dealt with on similar lines, but with trolleys instead of baskets for collecting the usually larger quantities; male packers instead of girls because the handling is heavier; and slatted-wood conveyors substituted for endless belts.

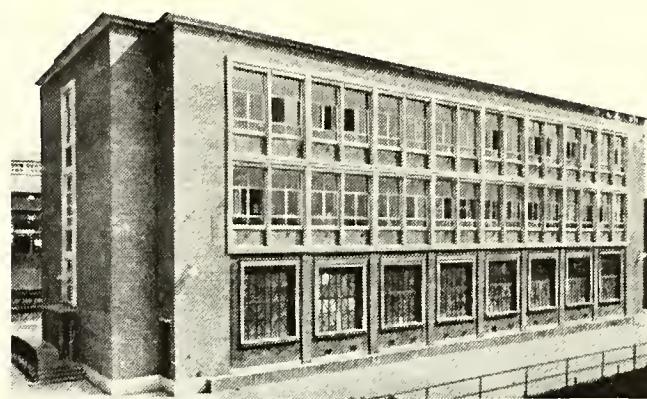
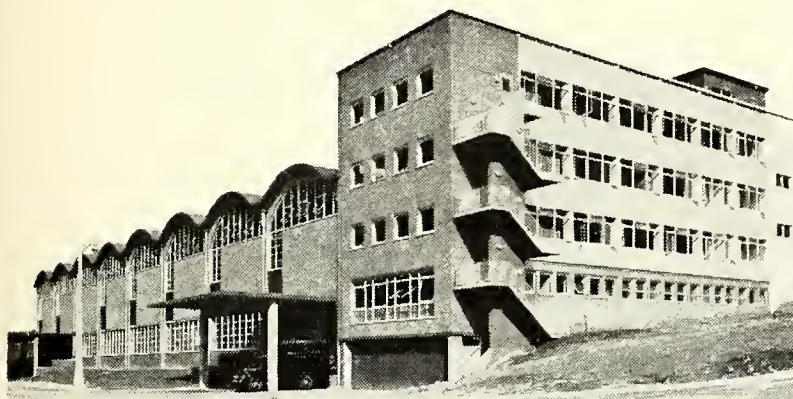
An office block 100 ft. long and 30 ft. wide at one end of the building

comprises a sub-basement garage, a basement having lavatory and canteen accommodation, and three office floors. The warehouse has a total floor space, excluding office accommodation, of 48,000 sq. ft. The ground floor holds 70 per cent. of the finished stock, plus the assembly and packing sections for both the overseas and home order routines. The sub-basement is largely used for the storage of packing materials and for dispatch bays, but also houses a cold store (capacity about 45,000 cu. ft.), in which the biological products are stored.

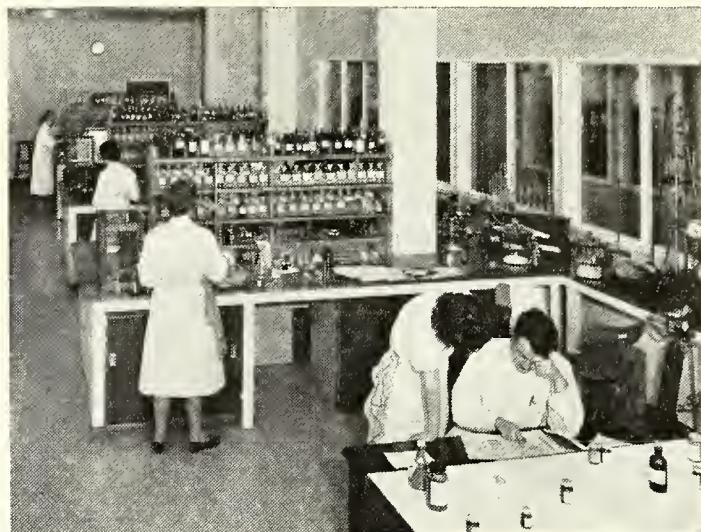


Goods from the racks at right are collected in the open basket-type boxes and taken to the assembly bench. The rest of their journey to the dispatch room will be by conveyors (seen between bench and wall).

The second extension at Dartford adds two floors to single-story control laboratories which, built in 1930, were sensibly given foundations adequate for such an expansion as has now been found necessary. The addition permits all chemical control work to be done in one building, and adds 13,000 sq. ft. to the original laboratories. It is of steel-frame construction, with precast concrete floors and external walls of brick and precast stone, and the laboratories are furnished throughout with teak benches. The temperature is thermostatically controlled, and one laboratory is fully air-conditioned for control of both temperature and humidity. When fully equipped, the enlarged analytical chemistry laboratories will, with the bioassay laboratories (housed in separate buildings) provide a comprehensive service covering every aspect of pharmaceutical analysis. Currently about 50,000 analytical reports are issued annually.



Left: The new packed stock warehouse building, with office, etc., block at right of picture. Right: The control laboratories, with two new stories and former ground-floor laboratory skilfully integrated into a handsomely proportioned and generously equipped unit.



In foreground: Export conveyors. At a bench along the wall in background of picture girl workers are packing the lighter packets for home destinations. At right: New process control laboratory on first floor of the three-story laboratory building. Prime concern of the department is intermediates.



Narcotics packing room seen at left through the metal grill that encloses it and at right as orders complete except for the D.D. contents come down from the floor above.

Every task carried out in the laboratories is numbered and recorded (books were on view recording work done in earlier laboratories as far back as 1907). No material or ingredient is allowed to be used in any production department of the works unless it has been pass-labelled by the laboratories. The work of the laboratories is sectionalised. On the ground floor are

assayed raw materials and injection solutions. On the floor above is a micro-analytical laboratory (which has come to have a greatly increased importance in line with the tendency for drugs to become more costly), a process-control section concerned mainly with intermediates, and a packaging-materials testing laboratory. On the topmost floor are tablets and physical



Analyses on a micro scale are the concern of the laboratory in the illustration. Other laboratories test injections, tablets, packaging materials, etc.

chemistry laboratories, a section (not yet fully in use) for analytical research, a library, offices, and apparatus store. People employed in the department include some undergoing training in preparation for service in the company's control laboratories overseas, though a good deal of work is, nevertheless, still done at Dartford for the overseas houses.

N.P.U. Chairman at Exeter

PLEASURE AT THE "NEW REALISTIC APPROACH"

"SINCE the appointed day in 1948 the chemists of England and Wales have given of their best to make the pharmaceutical side of the Health Service run smoothly and efficiently and have at all times co-operated with the Ministry of Health to a much greater extent than any other branch of the Service," said MR. A. HOWELLS (chairman, National Pharmaceutical Union), in an address to a group meeting covering Cornwall, Devon, Dorset and Somerset, at Exeter on June 18.

"More Than Anxious to Maintain"

The result was, he said, a pharmaceutical service second to none, and one of which pharmacists were justly proud and more than anxious to maintain. Unfortunately they had been compelled to subsidise that service by their counter trade and that was a situation which, in his view, could no longer be tolerated; hence his pleasure at the new realistic approach to the Ministry for an increase in remuneration.

Since 1950 there had been eleven major inquiries in connection with pharmacists' remuneration, not one of which had given the chemist a square deal. Contractors had conscientiously tried to answer those inquiries, in the belief that it was only by producing facts and figures that they could convince the other side of the justness of their claims.

In his view, chemists were un-equipped to deal with even the simplest of those inquiries, that into container costs. It should have been obvious to all that the result of an inquiry extending over about two weeks out of the fifty-two could not possibly produce facts that could be applied, as they had been applied, for about four years. What allowance had been made for cleaning and sterilising the large number of returned containers entered under "returned useable"? How many completely unuseable bottles, etc., were marked in under "useable"? What had chemists allowed for possible changes in prescribing habits or for the imposition of basic packs in place of original packs for proprietaries? "If we were at such a disadvantage over the container cost inquiry, how much greater then was our disadvantage in the other and more important inquiries?"

The Drug Tariff inquiry was supposed to have produced facts showing that chemists were making "hidden profits." Theoretically they were supposed to receive reimbursement of the actual cost of the ingredients and, by a carefully worded *questionnaire* (by the Ministry, of course) and equally careful use of the answers (again by the Ministry), it was proved to the Ministry's satisfaction that there was a gap between what chemists paid and what the Government paid. The Ministry held that they were on the wrong side of the gap and must close it. He would draw their attention to the questions asked. They had received a document containing all the drugs

and galenicals included in the Drug Tariff and had been asked to give a record of all purchases of Drug Tariff items for the period of the inquiry—to state price paid and to indicate any special terms such as annual discount, contract bonus, etc. What they were not asked to supply were the most important facts such as—"Is this the first time you have purchased this item? If so, why did you purchase this particular quantity? If not, when was your last purchase made? What quantity did you buy, and was it used completely, or did you reject some on account of age? What proportion of this purchase do you expect to use in N.H.S. dispensing? How long do you estimate it will take to use completely the quantity bought? Given the answers to those questions, he believed the gap would have been non-existent.

The last time the chemists had an increase in his remuneration was in 1956. It was a miserable increase, which they had felt obliged to accept at the time because it was the best they could get; but the Conference had instructed the Central N.H.S. (Chemist Contractors) Committee immediately to prepare a fresh claim. The outcome of that had been four years of struggle in a sea of paper, desperately trying to produce more and more facts and figures to prove to the other side what all contractors knew, namely that their standard of living was not keeping step with that of their customers.

Some present might have been asked to complete the dispensing costs inquiry sent out in April 1958 to 1,900 pharmacies. 62 per cent. of those asked had taken refuge in masterly inactivity and hung on to the forms! 38 per cent. had burnt the midnight oil and a few other things, and completed the inquiry to the best of their ability. Would the Ministry accept the 38 per cent. as representative? Oh dear no! They intended to cut the cost of the Health Service at the expense of the chemist, and they set out to prove that chemists were in fact overpaid. At that stage in the negotiations the Minister of Health had decided to increase the levy from 1s. per item to 2s. per item and so, at one fell swoop, to cut dispensing by about 20 per cent. At the same time a letter arrived at Queen Square to say that, despite all protests, despite the drop in prescriptions, etc., the Minister had decided to close the "hidden profit gap" by £100,000 on June 1. Now chemists knew what negotiations meant to the Ministry: dictation!

Time to Wipe the Slate Clean

The time had arrived to wipe the slate clean and prepare for action. There were about 13,000 chemist contractors in England and Wales, and of those 41 per cent. dispensed, on average, less than 1,000 items per month. It must be fairly obvious that they were mainly small individual pharmacists. If the Ministry was really trying to ensure that chemists were properly reimbursed, and that neither side was

making either a loss or a profit, the way to do it was for the Ministry to negotiate with the drug houses for the quantity estimated to be required for the whole country, at a price that permitted the individual pharmacy to purchase the quantity needed for that pharmacy at the contract price fixed for the whole country, regardless of quantity obtained in one delivery.

Status Down, Responsibilities Up

Thanks to speeches in Parliament, articles in the Press, coroners' remarks, etc., said Mr. Howells, chemists' standing in the eyes of the public had gone down almost as rapidly as their responsibilities had gone up. The Conference of Pharmaceutical Committees on June 7 had authorised the Central N.H.S. Committee to launch a public-relations campaign. "I am certain that this will be money well spent and I would invite you here and now to pass a resolution calling upon the Central N.H.S. (Chemist Contractors) Committee to press forward this campaign with all speed and not to wait until parleys with the Ministry are again at a standstill." It was intended to engage the services of a well known and successful firm of public-relations consultants, but little would be accomplished unless they had the active co-operation of all pharmacists in retail practice. That public relations campaign had only one object in view, namely to assist their claim for increased remuneration. "But if we all put our backs into it I think this will be only the beginning and will develop into a permanent part of the work of the N.P.U."

Meanwhile the claim had been presented, and he could not speak too highly of the enthusiasm with which the acting secretary (Mr. Wright) had set about the task. The claim was sent by letter, signed by Mr. Graham (chairman, Central N.H.S. (Chemists) Contractors Committee) on June 8 (the day following the Conference). The claim itself was modest. On oncost, no inquiry could have any effect other than to support a claim for an increase on the 25 per cent. asked for in the claim. The professional fee should, said the speaker, be shown as a separate item. How was the fee to be fixed? The known factors were:—

(a) The standard of education needed to become a pharmacist;

(b) The length of the academic course;

(c) That it was necessary to be in attendance for a forty-four-hour week;

(d) The average number of prescriptions dispensed in the average pharmacy;

(e) The approximate average earnings of the other professions in the Health Service;

(f) That other professional people fixed what they considered an appropriate scale of fees.

With those facts in mind Mr. Howells thought that a fee of 2s. was a fair figure to start from.

(To be concluded)



THE CHEMIST AND DRUGGIST

For Retailer, Wholesaler and Manufacturer

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Overseas Trade in May

IN common with other commodities, drugs, medicines and medicinal preparations exported from the United Kingdom failed to reach in May the levels attained during the past six months. There is a possibility that the strike of London dockers was partially responsible for the drop in medicinal exports, but the fall may also have been due to seasonal factors. Most of the items for which statistics are available (see table) declined in value, but exports of anaesthetics, antibiotics other than penicillin, and hormones were above average.

While Australia remained the best customer for prepared medicines, her shipments in May, valued at £260,669, were closely followed by Nigeria with purchases valued at £250,977. The Irish Republic's purchases, at £193,729, were some £20,000 more than in May 1960. Exports to countries in the Common Market and the European Free Trade Association were also higher except those to Denmark, Western Germany and Switzerland. There would appear to be ample scope to increase medicinal exports to Western Germany for, according to a report recently issued (see p. 1), the

EXPORTS						VALUE
Drugs, medicines, medicinal preparations (total) ...	...	...	...	...	...	£ 3,891,753
Vitamins ...	...	...	...	...	...	207,192
Penicillin salts ...	...	...	...	...	...	62,522
Penicillin injections ...	...	...	...	...	...	67,261
Penicillin tablets, ointments ...	...	...	...	...	...	79,059
Antibiotics other than penicillin ...	...	...	...	...	...	593,829
Alkaloids ...	...	...	...	...	...	85,272
Aspirin ...	...	...	...	...	...	70,618
Antihistamines ...	...	...	...	...	...	65,203
Antipaludics ...	...	...	...	...	...	74,439
Barbiturates ...	...	...	...	...	...	44,813
Anaesthetics (excluding ether, chloroform and ethyl chloride) ...	...	...	...	...	...	120,677
Ointments and liniments ...	...	...	...	...	...	119,635
Insulin ...	...	...	...	...	...	45,012
Hormones ...	...	...	...	...	...	190,242
Sulphonamides, prepared ...	...	...	...	...	...	85,060
Proprietary medicines ...	...	...	...	...	...	1,119,939
Unclassified medicines ...	...	...	...	...	...	830,951
Glycerin ...	...	...	...	...	...	23,937
Acetone ...	...	...	...	...	...	36,998
Citric acid ...	...	...	...	...	...	48,776
Essential oils, natural, excluding turpentine ...	...	...	...	...	...	81,531
Sulphonamides, unprepared ...	...	...	...	...	...	57,466
Perfumery and toilet preparations:						
Lipstick, face powder, etc. ...	...	...	...	...	...	271,724
Dentifrices ...	...	...	...	...	...	112,916
Toilet soaps ...	...	...	...	...	...	271,843
Synthetic detergents ...	...	...	...	...	...	597,787

IMPORTS						
Vitamins ...	...	...	...	...	...	24,413
Antibiotics ...	...	...	...	...	...	51,395
Alkaloids ...	...	...	...	...	...	72,547
Proprietary medicines ...	...	...	...	...	...	42,614
Unclassified medicines ...	...	...	...	...	...	127,906
Borax ...	...	...	...	...	...	117,620
Iodine ...	...	...	...	...	...	79,858
Menthol ...	...	...	...	...	...	34,543
Essential Oils:						
Bergamot ...	...	...	...	...	...	71,915
Citronella ...	...	...	...	...	...	30,368
Clove ...	...	...	...	...	...	9,310
Geranium ...	...	...	...	...	...	95,340
Lavender ...	...	...	...	...	...	1,330
Lemon ...	...	...	...	...	...	68,640
Orange ...	...	...	...	...	...	23,172
Peppermint ...	...	...	...	...	...	110,102
Unclassified ...	...	...	...	...	...	216,672

British share of Germany's medicinal imports during 1960 was only 4 per cent. (4.1 per cent. in 1959), compared with Switzerland, 39; United States, 17.5; France, 13.8; Holland, 9.1 and Denmark, 5.8.

Total imports of prepared medicines during May also showed a fall at £318,875 and like the export figures, may have been affected by the strike.

Onward from Galen

A CURRENT CAUSERIE

ONE by one famous pharmacies of past years seem to be passing, unable to maintain their main-street locations against the competition of larger concerns in other trades for the best positions. Latest victim is the 200-year-old Hitchin pharmacy of Perks & Llewellyn, 9 High Street, which opened its doors for the last time on June 24. The pharmacy, which has more than once been featured in these columns, must be unique in proclaiming on its facia the words "DISPENSING CHEMISTS: LAVENDER DISTILLERS", and it is encouraging to know that at least the lavender farm and manufacture and sale of products derived from the flowers are to continue. The firm's letter-heading, printed in a tint suggesting lavender, bears witness to the excellence of the products, with reproductions of medals from the Paris exhibition of 1867 and from the Philadelphia exhibition of 1876. Long may their fragrance remain.

★

DR. Ivan Rowland (dean of the school of pharmacy, University of the Pacific, Stockton, California, U.S.A.), arrived in London on June 22 with a party of twenty-eight pharmacists and their ladies on a European tour that is thought the first organised party of pharmacists to make such a trip. The visitors arrived by air around 9 a.m. after a 22-hour flight that had left them little time for sleep. Yet in the afternoon they were alert and taking part in a late addition to their already full programme: a sherry party at which the Pharmaceutical Society of Great Britain acted as hosts. The surnames of the party reflect the cosmopolitan character or ancestry of modern California, for they include names of English, Scottish, Welsh, French, German, Dutch and Japanese origin. Yet all were pharmacists to talk to whom showed that their problems were very like those of pharmaceutical chemists in Britain. While in England the group were entertained also by Abbott Laboratories, Ltd. The party were taken to Canterbury, where they visited the Cathedral, the School and the older part of the town, then to the new £2½-millions Abbott factory which is nearing completion on a 120-acre site at Queenborough. In the evening the party were entertained at the Old Tudor House, Maidstone, by Mr. R. F. Severn (a director) and a group of other executives. The tourists are now in Europe, visiting Stockholm, Copenhagen, Paris and Rome among many other places.

A History of the BRITISH PHARMACEUTICAL CONFERENCE-:3 THE YEARS 1873-75

E. H. SHIELDS

Mr. Louis Siebold continued to act as editor of the Year-Book (the salary being increased to £150) and Professor Attfield dealt with the Transactions section, whilst Mr. Benger made himself generally helpful to both. With part-time secretarial assistance from Mr. R. H. Davies they contrived to do the necessary routine work under the nominal direction of the general executive committee and with the co-operation of local committees appointed annually. The executive met occasionally in London during the year and immediately before each annual general meeting to complete its report to the Conference. The Glasgow meeting in September 1876 provided an opportunity to summarise its work to date. Since its inception the Conference had proposed about 200 subjects for research, of which 100 had been investigated, the resulting papers having formed about one-third of the 300 papers read at a dozen meetings. The remainder required careful revision and pruning, certain subjects having been dealt with elsewhere; others, perhaps, had died of inanition. To the items still on the list twenty-eight new subjects were added for consideration, but a suggestion to subsidise a travelling professor of pharmacy to tour the provinces was turned down immediately. Grants to a total of £75, in aid of eight research projects were authorised, the recipients including Dr. H. E. Armstrong, for the purchase of strychnine for chemical investigations, and Dr. W. A. Tilden, who was working on the aloins and also on essential oils. During the previous year 10,000 letters, circulars and reminders had been posted, but there was still sufficient cash in hand for the purchase of £200 worth of Consols. Mr. Hyde Hills had noted the growing prosperity of the Conference and suggested that it was quite able to finance its own research projects, leaving the Bell-Hills Fund to be used only for its original purpose: the purchase of books for local association libraries at Conference meeting places. A further gift of £50, promised at the same time, made the fund virtually self-supporting. The Conference was duly appreciative of that pharmaceutical fairy-godmother. Mr. Hyde Hills had a partiality for Russian bonds and his gifts always took that form. They were promptly converted into Consols.

Pharmacist/doctor Relationship

Professor Redwood dismissed his opening address from the chair as a few discursive remarks, but it was in truth a reasoned statement of the pharmacist's position in relation to the medical profession, the general public and the world of science. The more a pharmacist knew of his legitimate subjects—pharmacy and *materia medica*—the less inclined he would be to trespass on the doctor's domain and the more enlightened in his dealings with his customers. There were 14,000 chemists and druggists in Great Britain, "the greater part having but little to do with the dispensing of physician's prescriptions, while all are engaged and most are principally engaged, in supplying medicines to be used by the public on unprofessional responsibility. I hope and believe that there are not many who travel beyond the bounds

required for the safety and at the same time for the convenience of the public. . . . And then comes the question, "Where shall we draw the line and say, 'Thus far but no farther.'" It could be drawn most effectively by those who were imbued with the aims and ideals of the British Pharmaceutical Conference. They would quite naturally raise and maintain "a high standard of ethics with reference to what is called counter practice." Pharmacists were particularly well able to appreciate such subjects as the relative value of drugs and their active constituents. The discovery of morphia long ago had not meant the supersession of opium, but the search for alkaloids was as active as ever. Ergot still presented difficulties. From ipecacuanha emetine had recently been isolated, though its practical utility was doubtful. From the foxglove M. Nativelle had succeeded in isolating digitalin in 1872. It could not be classed as an alkaloid; in common with picrotoxin it lacked nitrogen—and that led to a philosophic surmise on the element itself. "We live at the bottom of an immense ocean, four-fifths of which consists of this tame and toothless nitrogen, which is here inert and indisposed to union, but when it is united it becomes not only a fertiliser of the land and a constituent of our food but also a fruitful source of disease and the cause of many human miseries." The work of Pasteur, Tyndall and others was proceeding alongside an increasing use of antiseptics and disinfectants in surgery, and they had new agents such as salicylic acid and new applications of substances hitherto used for other purposes (e.g., chromic acid, boric acid and borax). The correct application of antiseptics lay at the foundation of the treatment of some of the most inveterate diseases.

Pharmacopœial Developments

In the development of that standard of orthodoxy, the B.P., pharmacists and the Pharmaceutical Society were playing increasingly important parts. The current edition (of which Professor Redwood was the editor) was proving so satisfactory that, after the lapse of nearly ten years and the sale of 30,000 copies, there was "a decided indisposition to make alterations, though these must come." The scientific energy and the funds at the command of the Conference could be usefully devoted, not only to original research, which was best left to individuals, but to systematic assessment by knowledgeable committees of results already obtained. Such work carried out in its corporate capacity would greatly enhance the credit the Conference derived from the separate work of members. Comparisons with other pharmacopœias would naturally form part of such activities, though the evolution of one pharmacopœia to serve all nations, if attainable, could only be at some far distant date. One object well within reach would be the assimilation of strength and composition of the more powerful medicines under identical names. "What we want is the gradual, step-by-step introduction of a sort of international copyright" in the use of such names.

The first afternoon session was largely devoted to opium



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CUMULATIVE LIST OF AMENDMENTS TO THE C.&D.

Quarterly Price List

JUNE 1

No. 5 (247 Chanel)								
parfum de toilette								
atomizer ..	45	0						
refill ..	27	6						
<i>Delete</i> spray Cologne ..	300							
Actina (8 Actina)								
lens hood alloy 22-42 mm	2	10ca	Sea	4	11			
Adcortyl-A (1176 Squibb)								
ophthalmic ointment 3.5 gm	4	6ea		6	9	TS		
with Graneodin 3.5 gm	5	0ea		7	6	TS		
Adetate (837 MSD)	16	oz	9	0ea		†s4B		
Alasil (1303 Wander)								
juvenile all sizes								
Alficetyn (34 A&H)								
cream ..	1	oz						
for eye drops ..	42	0		5	3	TS		
All Day (451 F&J)								
deodorant stick ..	15	0	7	6	2	6		
Allenbury's (34 A&H)								
diet ..	1	lb						
Allercur (1107 SAGB)								
(distributors 973 Pharmethials)								
ointment 500 gm ..	30	0ea		45	0	†s7		
<i>Delete</i> 300 gm								
All Out (931 PDC)								
tube dispenser ..			6					
Alocol (1303 Wander)								
tablets 500 & 1000								
Aminacyl (1303 Wander)								
sodium PAS powder 100 gm & 250 gm								
<i>Delete</i> cachets 1.5 gm 250								
<i>Delete</i> tablets 0.5 gm 100, 250 & 1000								
0.75 gm 100, 250 & 1000								
<i>Delete</i> calcium PAS powder 100 gm, 250 gm & 1000 gm								
<i>Delete</i> cachets 1.5 gm 250								
<i>Delete</i> tablets 0.5 gm 100, 250 & 1000								
0.75 gm 250 & 1000								
<i>Delete</i> Amyl nitrite (787 Macfarlan) all sizes								
Andre Philippe (48 AP)								
bath cubes six ..	16	9	0	4	6	1	6	
<i>Delete</i> brilliantine spray ..	A7							
<i>Delete</i> complexion milk ..	13							
<i>Delete</i> dimple Scotch heather ..	7							
<i>Delete</i> Devon violet ..	7							
<i>Delete</i> lanolin hand cream ..	12							
men's cream shampoo sachet ..	105	3	4	10		6		
<i>Delete</i> perfume story book ..	X1							
<i>Delete</i> shampoo 4 oz ..	22							
<i>Delete</i> suntan spray ..	A9							
Anita (473 FJ)								
coconut-oil shampoo ..	13	8	3	5	2	0		
colorised hair lacquer ..	27	0	13	6	4	6		
refill ..	18	0	9	0	3	0		
crystal clear setting lotion ..	12	0	6	0	2	0		
Antidol (757 Lewis)								
tablets ..	20	25	0	..	3	1½		
100	108	0	13	6		
500	520	0	65	0		
Antrypol BP (6491CI) not BPC								
Arrowtabs (62A)								
Arrowbrush lipstick style	5	11			
Arrowmaster anti-static	8	6			
Arrowgard sleeves only ..	24			5	6			
Arrowmounts ..	90			1	0			
250				2	6			
Aspro (894 Nicholas)	3	doz	45	2	11	3½	1	11
			26	9	6	8½	3	5
Astral (509 Gibbs)								
cream ..	9	9	4	9	1	6		
	16	0	7	9½	2	6		
	28	6	13	10½	4	6		
soap toilet ..	9	0	2	2½	1	1		
bath ..	13	0	3	2	1	7		
Basque (682 KCL)								
continental suntan oil ..	33	0	16	1	5	6		
	53	0	25	10	8	9		
Bathjoys (1037 Reckitt)								
bath cubes ..	2	6½	1	3	5			
Beaucaire (100 Beaucaire)								
cleaning fluid ..	1	gall	360	0	..	39	0	

Bell's (107 BH&L)							
foot bath powder ..	..	4 oz	5	2	1	3½	9
sunburn milk ..	..	21	0	10	6	4	0
Bemaco (142 BML)							
tablets 10 ..	..	23	4	5	8	3	5
dp 25 ..	..	51	3	..	..	..	..
dp 100 ..	..	120	0	..	..	..	..
dp 1000 ..	..	80	0ea	..	..	..	..
Bemasulph (142 BML)							
tablets 25 ..	..	45	0	..	..	5	7½
Benevit (588 H&H) tonic							
28	6	7	0	..	..	3	9
<i>Delete</i> Biligrafin (1107 SAGB) single ampoules							
Bilora (8 Actina) cameras							
Bella super 44 and 46 ..	..	..	..	..	..	119	9
66 ..	..	..	..	..	..	127	0
Bitevan (436 Evans)							
ampoules 50 megm 10 mils ..	30	0	..	..	..	3	4
100 megm 1 mil 6 ..	30	0	..	..	..	3	4
10 mils ..	34	6	..	..	..	3	10
1000 megm 1 mil 3 ..	48	0	..	..	..	5	4
10 mils ..	144	0	..	..	..	16	0
Black Opal (1063 Rimmel)							
cleansing milk ..	..	27	0	13	6	4	6
cold cream ..	..	27	0	13	6	4	6
Cologne ..	..	39	0	19	6	6	6
deodorant roll-on ..	..	27	0	13	6	4	6
spray ..	..	33	0	16	6	5	6
face powder ..	..	27	0	13	6	4	6
hand cream ..	..	27	0	13	6	4	6
lipstick ..	..	27	0	13	6	4	6
liquid liner ..	..	27	0	13	6	4	6

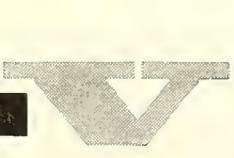
THIS WEEK'S CHANGES
AT END OF LIST

liquid make-up ..	..	27	0	13	6	4	6
mascarola ..	..	33	0	16	6	5	6
moisturising film ..	..	27	0	13	6	4	6
nail lacquer ..	..	27	0	13	6	4	6
pearlised ..	..	33	0	16	6	5	6
perfume ..	..	39	0	19	6	6	6
shadow stick ..	..	27	0	13	6	4	6
skin food with vitamins ..	..	33	0	16	6	5	6
talcum ..	..	33	0	16	6	5	6
toning lotion ..	..	27	0	13	6	4	6
vanity case ..	..	75	0	37	6	12	6
Bourjois (150 Bourjois)							
baby soap (3) ..	..	9169	17	4	4	2	6
Bromural (708 Knoll)							
tablets ..	..	20	29	0	..	3	3
		200	11	6ea	..	15	4
<i>Delete</i> Bronchipax (894 Nicholas)	72						
<i>Delete</i> Bronchovdryn (802 Maitindale)	½ oz						
Caidis (1037 Reckitt)	..	20	13	4	3	3	9
Carbomucil (896 NPP)	..	4 oz	36	0	9	0	4
Carovax (208 BW)							
pasteurella vaccine (vet) 50 cc	10	6ea				15	9
Casino (234 Cartwright)							
overnight tan ..	..	30	0	15	0	5	0
suntan spray ..	..	20	0	10	0	3	9
supertan aerosol ..	..	34	0	17	0	5	9
Cataline (1101 Sangers)	..	40	0	10	0	5	3
Cecil Wood (1345 CW)							
chest and lung mixture ..	16	6	4	1½	2	3	
head powders ..	..	16	25	0	6	3	3
influenza powders ..	..	9	15	0	3	9	2
		25	39	0	9	9	10
Celabs (727 Lane)	..	36	16	1	4	0	2
Chandau (116 Benton)							
deodorant spray	18	0	9	0	3	6
refill	15	0	7	6	2	6
hair nets	doz	2	9

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	hair laequer spray	..	23	6	11	9	3	11
	Hi-Shine aerosol	..	14	0	7	0	2	4
Chantilly (Houbigant (1 Abbey)	perfume	39	0	19	6	6	6	6
Delete		105-38						
Delete		105-91						
	talcum tin	..	149-18	..	..	4	..	7
Charabs (727 Lanc)	..	36	16	1	..	4	0	2
Delete	Chardox (411 EGH)	..	..			
	Chardox (894 Nicholas)							
	Codis (1037 Reckitt)	..	8	20	10	10	2	7½
	Cooltan (682 KCL)		21	0	5	1½	2	9½
Delete	polythene "travler bottle"	..	30	3	14	7½	5	0
	Cortelan (518 Glaxo)							
	eye ointment	..	..	3 gm				
	Courtesy (337 Curtis)							
	cleansing cream	..	8 oz	36	0	18	0	6
	lotiou	..	4 oz	15	0	7	6	3
Delete	Cremalgin (1320 WP)	..	2 oz	37	6	9	4½	5
	Cynomel (1153 SKF) 25 megm	100						
	Dalzoband (347 Dalmas)							
	zinc paste bandage							
	3½ x 6 yd. No. 2, 2X,							
	3, 4, 5, 6, 6X	..	28	6	..	..	3	4
	No. 20	..	29	6	..	..	3	6
	Dapsodine (358 D&S)							
	intramammary tubes	12	231	0	..	..	27	6
	syringes	..	12	280	0	..	35	0
	Decadron (837 MSD)							
	injection vial 2 mils	..	21	0ea	..	..	31	6
	Decaspray (837 MSD) 50 mgm	15	0ea	..	..	22	6	TS
	Delaminoph (142 BML)							
	tablets	25	..	30	0	..	..	..
	100	..	100	0	..	..	..	..
	500	..	33	0ea	..	..	..	..
	Delamised (142 BML)							
	tablets	25	..	32	0	..	..	†s4A
	100	..	108	0	..	..	..	†s4A
	500	..	35	0ea	..	..	..	†s4A
	Denclen (994 P&M)	..	6650	18	3	4	7	2
	Dequadin (34 A&H)							
	paint 0-5% 28 mils	..	72	0	..	..	9	0
Delete	Dequalone-P (34 A&H) 15 gm	120	0	..	..	15	0	TS
	Deriphyllin (221 Camden) all sizes							
	Diabajes (588 H & H)	..	C1	14	0	..	..	1
	Dindevan (436 Evans)							
	tablets 10 mgm	..	100	120	0	..	..	15
	500	..	468	0	..	..	58	6
	50 mgm	..	25	66	0	..	..	8
		100	216	0	..	..	27	0
		1000	1404	0	..	..	175	6
	Disprin (1037 Reckitt)	..	8	5	6	1	4	9
		26	14	5	3	6	2	0
	foil	..	..	28	14	5	3	0
		50	24	0	5	10	3	4
	junior	..	16	5	6	1	4	9
	Distaval (378 DCBL)							
	suspension 60 mils	..	3	0ea	..	..	4	6
	Dor (563 Hampshire)							
	aerosol	..	..	375	0	185	0	5
				gross		gross		0
	Dorant (718 LAB)							
	mouth wash	..	2 oz	24	0	6	0	3
	Drummer (406 WE)							
	firelighters	..	..	183	0	..	..	1
				gross				9
	Durst (980 Photopia)							
	automatica camera	..	D94	456	0ea	111	2ea	795
	earc	..	D95	34	4ea	8	4ea	2
Delete	six-six camera	..	..	111				
	Edixa (980 Photopia)							
	camera stereo III	E300	396	2ea	96	6ea	690	9
	Edixamat (980 Photopia)							
	camera reflex standard	E178	929	0ea	226	6ea	1620	0
	flex B	..	E182	688	0ea	167	8ea	1199
Delete	flex AL	E185						
	reflex B	E198	658	0ea	160	5ea	1147	5
	reflex C	E199	757	4ea	184	7ea	1320	7
	reflex D	E200	757	4ea	184	7ea	1320	7
	Efcortelan (518 Glaxo)							
	lotion aerosol 0-5% 30 mils	8	6ea	..	..	11	4	TS
	with neomycin 30 mils	9	0ea	..	..	12	0	TS
	Elimit (221 Camden)							
	tablets	..	..	100	18	4½ea	..	..
		500	79	10½ea	..	..	106	6
					..	..	..	†s4B
	Elimix (649 ICI) vct							
	tin 1 lb	..	..	720	0	..	..	90
	tin	..	..					0
Delete	Endografin (1107 SAGB) single ampoules							
	Etisul (649 ICI)							
	cream 5 gm	..	..	32	0	..	..	4
Delete	cream	..	..					0
	Etisul T (649 ICI)							
	cream 5 gm	..	..	32	0	..	..	4
Delete	cream	..	..					0
	Eueortone (34 A&H)	10 mils						

Eucryl (430 Eueryl)	tooth powder smokers	14	8	3	8	2	0
Delete	Eulagen (770 LP) pills 50						
Delete	Euphagin (221 Camden) all sizes						
	Express (1036 RB&C)						
	powders	..	..	8	13	3	10
			22	33	7	5	4
			48	6	0ea	1	6
			120	14	10ea	3	8
			16	13	1	3	10
	Fields (462 Field)						
Delete	brushless shave	..	14	5	3	7½	2
Insert	French flowers	..	..	..	..
	dusting powder	..	52	4	26	2	8
	Cologne	..	36	0	18	0	6
	perfume	..	24	0	12	0	4
	French pink	..	52	4	26	2	8
	dusting powder	..	36	0	18	0	6
	Cologne	..	24	0	12	0	4
	lavender water	..	30	0	15	0	5
	solid brilliantine	..					
	Flatterie (Houbigant (1 Abbey)						
	perfume	..	106-81	..	..	..	31
Delete	106-91						
	Folie acid (413 Lilly)						
	tablets 5 mgm	..	100	28	0	..	3
			1000	180	0	..	6
	Framygen (502 Genatosan)						
	sterile powder 500 mgm	..	17	0ea	..	..	25
	tablets 500 mgm	..	20	75	0ea	..	112
			100	290	0ea	..	0 TS
	Delete	Fresh Magic (876 MP) spray refill					
	Fume (Lubin (1 Abbey)						
	Cologne coneentre	..	319	..	..	..	16
			320	..	..	..	0
	perfume	..	3260	..	..	..	52
			2361	..	..	..	0
			3262	..	..	..	135
	Furadantin (1153 SKF)						
	tablets 50 mgm	..	25	15	7½ea	..	23
			250	143	6ea	..	15
	Gala (876 MP)						
	natural bloom	..	..	33	0	16	6
	shadow stick refill	..	..	27	0	13	6
	velvet powder refill	..	..	27	0	13	6
	Galloways (430 Eueryl)						
	cough syrup	..	..	14	8	3	0
			24	0	6	0	3
			40	0	10	0	6
	Gammexane (649 ICI)						
	insect powder sifter	..	1 lb	24	0	..	3
			tin	..	7 lb	160	0
	Gastrografin (1107 SAGB)						
	(distributors 973 Pharmaceuticals)						
	bottles 100 mils	..	1	33	4ea	..	50
			5	150	0ea	..	0
	Gevapan (508 Gevaert)						
	roll films No. 30 & 33	..	127	22	0	6	0
	No. 27, 30 & 33	..	120	22	0	6	0
			620	22	0	6	0
	No. 36	..	120	24	0	6	0
	35 mm film daylight	..	..	36	6	9	0
	refill 36 exp.	..	..	75	6	19	0
	continuous length 5 metres	..	19	1ea	4	9ea	10
	17 metres	..	..				7
	Gin Fizz (Lubin (1 Abbey)						
	perfume	..	649	..	..	..	35
			650	..	..	..	0
			651	..	..	..	52
			652	..	..	..	0
			621	..	..	..	135
	soap (3)	..	616	..	..	..	0
	talcum bottle	..	836	..	..	..	15
			tin	..	..	..	6
	Glacier (11						

	50	33	6	8	6	4	5		50 ft. magazine	36	0ea	6	5ea	54	5	
	100	62	0	15	6	8	3		100 ft. spool	51	3ea	8	6ea	76	10	
smoking mixture herbal									Kodisk filters ..	255	7	0ea	1	9ea	12	3
plain ..	..	64	11	0	..	1	3		285	7	0ea	1	9ea	12	3
Vi-tablets ..	..	21	0	5	0	3	0		320	7	8ea	1	11ea	13	5
		38	6	9	6	5	7		370	9	0ea	2	3ea	15	9	
Heatherclean (588 H&H)		8	0	2	0	1	3		close-up lens ..	255	5	2ea	1	4ea	9	1
		19	0	5	0	2	10		lens hoods ..	255	3	8ea	11ea	6	5	
Heinz (593 Heinz)									285	3	8ea	11ea	6	5		
junior foods									320	4	8ea	1	2ea	8	2	
orange and apricot dessert		6	11	..	..	8	1								
Hep (107 BH&L)																
tonic ..	..	4 oz	16	4	4	1	2	8							
		8 oz	31	0	7	9	4	10								
Herbolic (588 H&H)																
disinfectant ..	..	17	0	4	0	2	3								
Hexopal (97 Bayer)																
tablets 500 mgm ..	100	41	4ea	..	62	0										
Hibitane (649 ICI)																
antiseptic cream 500 gm		144	0	..	..	18	0								
Delete Hudnut (631 Hudnut) creme rinse 1979																
Hydrocortistab (147 Boots)																
Delete soluble vial 100 mgm																
I.C.I. (649 ICI)																
aerosol insect spray, all sizes																
Icipen V (649 ICI)																
oral suspension, all sizes																
Indorm (132 Wyeth)																
capsules ..	10	35	3	8	10	4	8	†s4B								
	100	21	Sea	5	5ea	34	4	†s4B								
I.N.H. (413 Lilly)																
tablets 100 mgm ..	100	3	2ea	..	4	9	TS									
	1000	23	6ea	..	35	3	TS									
	5000 bulk per 1000	22	6ea	..	33	9	TS									
Delete Instant Postum (130 Bird)																
Instant Postum (304 Costa)																
Delete Insulin A.B. (34 A&H)																
Insert 20 units ..	..	..	..	..	..	..	..	..
Interlude (Grecaux (792 Malynn))																
perfume ..	..	trial	44	0	22	0	7	6							
Delete Iodised Balmosa (912O) 2 oz																
Jane Seymour (665 JS)																
wonder lipstick ..	..	9	0	4	6	1	6								
Delete Johnsons (673 J of H)																
desensitiser yellow																
Justso (1160 Solport) wrist straps	30	0	..	..	..	3	9								
Kaloids (680 Kalium)																
tablets ..	..	30	16	0	..	..	2	0							
Kamillocreme (221 Camden)																
16 oz	15	0ea	3	9ea	26	3										
Delete Keg (462 Field) hair cream																
Kenergy (1175 SPL)																
biscuit meal dog food ..	18	9	..	..	2	0									
Kent (693 Kent)																
nail brushes																
wooden back	NHW1	12	11ea	3	2ea	22	6									
	N9	3	5ea	10ea	5	11										
	ND6	2	9ea	Sea	4	9										
" Long Grip "	NP19	8	4ea	2	0ea	14	6									
shaving brushes																
100% badger white handle																
V4	36	2ea	8	9ea	63	0										
V5	45	11ea	11	11ea	80	0										
V6	51	Sea	12	6ea	90	0										
V7	66	0ea	16	0ea	115	0										
V8	77	6ea	18	9ea	135	0										
V10	96	5ea	23	41ea	168	0										
V14	144	7ea	35	1ea	252	0										
black handle ..	C23	27	3ea	6	71ea	47	6									
	C24	34	5ea	8	4ea	60	0									
	C25	40	2ea	9	9ea	70	0									
	C26	48	3ea	11	8ea	84	0									
	C27	54	6ea	13	3ea	95	0									
50/50 badger and bristle																
C19	16	4ea	4	0ea	28	6										
C21	20	1ea	4	11ea	35	0										
"Thistle" 100% badger																
KS1	54	6ea	13	3ea	95	0										
90% badger and 10% bristle ..	KS2	40	2ea	9	9ea	70	0									
"Traval" ..	KS27	14	4ea	3	6ea	25	0									
	KS28	27	3ea	6	71ea	47	6									
Klik (563 Hampshire)																
aerosols ..		33	4	..	..	3	9								
Kodak (711 Kodak)																
Brownie 44B camera ..		52	0ea	13	0ea	93	0									
case ..	..	8	Sea	2	2ea	15	6								
Kodaslide 50 projector		209	71ea	..	322	6										
projection lamp 300w ..		23	1ea	..	33	0										
Kodachrome II double 8mm movie film 25 ft. spool		18	8ea	2	11ea	29	7									
movie films 16mm (reversal)																
Tri-X and Plus-X 50 ft. spool		25	9ea	3	11ea	38	3									
50 ft. magazine		31	101ea	5	4ea	47	10									
100 ft. spool		43	41ea	6	6ea	64	4									
Kodachrome 50 ft. spool		30	0ea	5	0ea	45	0									
Leichner (749 Leichner)																
"kamera klear" base 352																
Less (528 GM) toothpaste																
Librium (1074 Roche)																
tablets 5 mgm ..		25	54	0	..	..	..	..				
	100	192	0	..	..	..	..	..			
	500	65	0ea	..	..	..	..	..			
10 mgm ..		25	68	0	..	..	..	..				
	100	240	0	..	..	..	..	..			
	500	82	0ea	..	..	..	..	..			
Lifeguard (894 Nicholas)																
disinfectant ..	..	9	3	..	..	..	..	..			
toilet roll ..	..	3	doz	35	11	..	..	..					
flat ..	..	3	doz	35	11	..	..	..					
Lil-lets (761 Lilla-White)																
normal ..	..	20	31	0	..	..	..	..				
Li-lo (308 Cow)																
air cushions 15 x 10 in		335	46	0	..	..	..	..				
18 x 13 in																

<i>Delete</i>	hair lacquer ..	15 0	7 6	2 6		Penicillin G (649 ICI) ointment ..	1 oz		
	Movex (16 Agfa) 88L cine camera	16 6	4 0	2 5	<i>Delete</i>	eye 2000 units /gm	1 dr		
	Mus-Gar (588 H&H) ointment	32 6	8 0	4 9	Petron (1201 Supervite)	universal atomizer ..		23 6	11 9 3 11
	Myall (179 BDH) spray pressurised pack	56 0	..	7 0	<i>Delete</i>	Phedros (837 MSD) all sizes			
	Mysoline (649 ICI) delete poison schedules				<i>Delete</i>	Phenaglate (70 Aspro) capsules			
	Nair (1003 PP) cream ..	26 8	13 4	4 3	<i>Delete</i>	Philishave (977 PE)	standard volt model ..	74 6ea	18 2ea 117 6
	Natusol (695 TK) baby cream 35 gm ..	20 0	5 0	2 9	<i>Delete</i>	Pholcodine (787 Macfarlan) linctus all sizes			
	Navidrex K (262CIBA) tablets ..	25 ..	32 0 ..	4 0	Photocrescenta (977 PE)	enlarger lamps ..	75W	31 6	7 6 4 1½
		100 ..	112 0 ..	14 0		150W	39 9	9 0	5 2
		500 ..	44 0ea	66 0	Photolita (977 PE)	photoflood lamps No. 1			
<i>Delete</i>	Neron (648 1H) Neron (1274 VDL)				275W ..	27 0 ..	..	3 0	
	Nescafe (883 Nestle) decaffeinated 1½ oz ..	36 11 ..	..	3 6	No. 2 ..	500W ..	67 6 ..	..	7 6
<i>Delete</i>	Nicolane (70 Aspro) linctus				reflector type SM ..	112 6 ..	..	12 6	
	Nicrazin (837 MSD) 2½ lb				Pifco (983 Pifco) "Popular" shaver 1126	39 11ea	9 9ea	63 0	
	Nobepyrrol (436 Evans) spray pack ..	45 gm	6 6ea	1 7½ea 11 4½	Pinaud (984 Pinaud) "Set-up" pre-shave lotion 120 ..	30 0	15 0	5 0	
	remover cream 50 gm ..	4 0ea	..	6 0	Plastabook (1247 TDC) first aid dressings 2½ doz	38 4 ..	..	1 11	
	Nohaesa (221 Camden) ointment ..	16 oz	140 0	35 0	P.L.J. (103 BF) large ..	44 5 ..	..	4 9	
	Nuit de Longchamp (Lubin 1 Abbey) Cologne concentree ..	289 ..	..	16 6	Polkris (839 MGS) electric feeding bottle	20 0ea	5 0ea	35 0	
	290 ..	..	..	30 0	Portia (1160 Solport) pumice stone ..	4 0	2 0	8	
<i>Delete</i>	292 ..	..	..	75 0	Potter & Moore (994 P&M) talcum powder puffer 191	27 0	13 6	4 6	
	perfume ..	2949 ..	..	35 0	Predsol (518 Glaxo) lotion aerosol 0-125%	30 mls ..	8 6ea	..	11 4 TS
		2950 ..	..	52 6	30 mls ..	9 0ea	..	12 0 TS	
		2951 ..	..	85 0	Predsol-N (518 Glaxo) lotion aerosol 0-125%	30 mls ..	30 32 0 ..	..	4 0
		2952 ..	..	135 0	tablets ..	1000 640 0 ..	..	80 0	
		2954 ..	..	300 0	Primolut i.v. (1107 SAGB) (distributors 973 Pharmethicals) ampoules 1 mil ..	1 5 2ea ..	..	7 9	
		2921 ..	..	294 0	Delete Pronel (451 F&J) ..	154 0 ..	38 6	22 6	
<i>Delete</i>	2948 ..	..	..	15 0	Delete Prothrinic (837 MSD) 1 oz				
	soap (3) ..	2916 ..	..	7 6	Punch and Judy (528 GM) toothpaste ..	14 5 ..	3 7½	1 11	
	talcum tin ..	831T ..	..	10 6	Quelques Fleurs (Houbigant 1 Abbey) perfume ..	104 91 ..	..	
	bottle ..	830 ..	..	..	soap (3) ..	142 25 ..	..	15 0	
	Nulacin (621 Horlicks) tablets ..	25 ..	24 0	6 0	talcum tin ..	149 17 ..	..	7 6	
				Delete Rasprin (411 EGH) Rasprin (894 Nicholas) Red Heart (864 JM) dog food small 4 doz ..		33 0 ..	..	10½	
	Nulon (1037 Reckitt) hand cream ..	C 10 10	5 3½	1 8	large 2 doz ..	30 0 ..	..	1 7	
	Odol (314 Cranbux) toothpaste	14 5	3 7½	1 11	Regal (1340 WUD) evaporated milk half cream 24 x 16 oz ..	27 6 ..	..	1 4	
	One Two (621 Horlicks) spot lifter spray ..	2 oz	31 6 ..	..	full cream 48 x 6 oz ..	27 6 ..	..	8	
<i>Delete</i>	Opoidine (787 Macfarlan) all preparations				24 x 16 oz ..	27 6 ..	..	1 4	
	Orapen V-K (650 1RL) tablets 125 mgm ..	50 ..	19 6ea	26 0 TS	Regula (980 Photopia) camera L Prontor SVS R2 ..	236 10ea	57 9ea 413 0		
		100 ..	35 0ea	46 8 TS	LE ..	.. R40			
		250 ..	89 9ea	119 8 TS	LK ..	.. R40	455 0ea 110 1lea 793 5		
		500 ..	171 0ea	228 0 TS	leather case ..	R31	32 8ea 8 0ea 57 0		
	tablets 250 mgm ..	50 ..	39 0ea	52 0 TS	Olympia I ..	R53	344 0ea 83 1lea 599 11		
		100 ..	69 0ea	92 0 TS	Olympia II ..	R50	458 10ea 111 8ea 799 11		
		250 ..	171 0ea	228 0 TS	leather case ..	R51	34 2ea 8 3ea 59 6		
		500 ..	338 0ea	450 8 TS					
		1000 ..	583 0ea	777 4 TS	Regulette (980 Photopia) camera Vario shutter R52 ..	120 4ea	29 6ea 210 0		
	Ornimed (718 LAB) bird seeds with chloramphenicol ..	36 0 ..	..	4 0	Pronto shutter R44 ..	148 10ea	36 3ea 259 6		
		36 0 ..	..	4 0	Remington (1044 RR) shaver auto-home ..			175 0	
		36 0 ..	..	4 0	Rendells (1045 R) vaginal suppositories ..	30 0	7 6	4 1½	
	Ornivite (718 LAB) vitamin bird seed ..		..	2 6	Delete Ribothiron (837 MSD) all sizes				
	Outdoor Girl (876 MP) dry skin cream ..	9 0	4 6	1 6	Richardson's (1412 Jackel) Sweet Sue's sachets ..	15 0	7 4	2 6	
	eyebrow pencil ..	7 6	3 9	1 3	taie pad ..	29 6	14 5	4 11	
	lipstick ..	7 6	3 9	1 3	Rinstead (1311 Warrick) pastilles 17 0	4 3	2 6		
	mascara cream ..	10 6	5 3	1 9	Rollei-Magic (637 Hunter) camera with f/3.5 Xena lens ..	..	..	1534 6	
	rouge dry ..	9 0	4 6	1 6	ever-ready case ..	..	..	103 9	
	vanishing cream ..	9 0	4 6	1 6	Rotakin (8 Actina) profile tripod 1402 ..	..	..	175 0	
	Pabracort (930 P&B) capsules ..	10 ..	76 0 ..	9 6	St. Leger (1304 TW) blades slotted (6) ..	5 9	1 5½	1 0	
		25 ..	174 0 ..	21 9	(12) ..	10 6	2 7½	2 0	
		100 ..	646 0 ..	80 9	Savlon (649 ICI) barrier cream 50 gm ..	17 0	4 3	2 11	
	insufflation outfit ..		118 0 ..	14 9	Scarie (588 H&H) herbal cigarettes ..	20 19 6 ..	..	2 2	
	Panok (142 BML) tablets ..	12 ..	14 8 ..	1 10					
		100 ..	72 0 ..	9 0					
		500 ..	24 0ea	..					
		1000 ..	46 0ea	..					
	Parke-Davis (938 PD) shaving cream tube 1½ oz								
<i>Delete</i>	Parmacetyl (411 EGH) tablets ..	100 ..	12 6ea	3 1½ea					
	Parmacetyl (894 Nicholas) tablets ..								
	Pen (267 C&A) acriflavine and Clearsight ..	10 0 ..	..	1 3					
	iodine and mosquito ..	10 0 ..	2 6	1 6					
	Penicillin (34 A&H) ointment ..	..	..	..		
<i>Delete</i>	eye ointment strong ..	2 oz	18 0 ..	2 3 TS					
<i>Delete</i>	solution tablets buffered								

PANADOL REGD.

N-acetyl-p-aminophenol 0.5G.

Available in packs of 12, 100, 500 and 2,500
BAYER PRODUCTS, Division of Winthrop Group, Ltd.
SURREY-UPON-THAMES, SURREY.

Excellent analgesic and antipyretic which contains no aspirin, phenacetin or codeine. Outstandingly safe, effective and free from side effects, Panadol has been given to patients suffering from acute peptic ulcer without causing gastric irritation.

POTENT AND SAFE

Scholl's (Dr.) (1108 SMC)	Vitality support nylons									
pair	24	0ea	..	36	0					
Delete Sea and travel-sickness remedy (107 BH&L)										
Delete Sedamyn (837 MSD) .. 4 oz										
Sedasma (142 BML)										
tablets	25	34	0 ..	..	..	..	..	..	..
	100	110	0 ..	..	..	..	..	..	..
	500	37	0ea	..	..	..	..	..	..
Selmo (588 H&H) bisuits										
Signal (509 Gibbs)										
tooth-paste	30	9	7 6	4	1					
Silket (116 Benton)										
faeials	15	0	7 6	2	6					
tan	33	0	16 6	5	6					
Simpkin's (1141 Simpkin)										
Koola fruits	4	6	..	..	6					
Siopel (649 ICI)										
ream	50 gm	32	0 ..	..	4	0				
	500 gm	200	0 ..	..	25	0				
	5 lb	56	0ea	..	84	0				
Delete Snowfire (563 Hampshire) shampoo										
Solcoseryl (499 Riehter)										
ampoules 2 mils .. 6	27	8ea	6 11ea	48	5					
ointment .. 20 gm	3	8ea	11ea	6	5					
Solida Record (637 Hunter)										
eamera	59	0ea	14 4ea	102	10					
E.R. case	16	8ea	4 1ea	29	1					
Delete Soluthrlein (837 MSD) 20 mils										
Solvone (378 DCBL)										
injeiction 5 x 1 mega ..	8	9ea	..	13	1½	TS				
10 x 5 mega ..	66	8ea	..	100	0	TS				
Son Fil et Lui (Lubin (1 Abbey))										
after shave	100	..	..	30	0					
mens Cologne	700	..	..	37	6					
Sorexa (1162 Sorex)										
warfarin bait	4 oz	10	0 ..	..	1	3				
	28 lb	32	0ea	..	48	0				
Soventol (708 Knoll)										
jelly	20 gm	30	0 ..	..	3	4				
tablets	20	36	0 ..	..	4	0				
	200	25	6ea	..	34	0				
Soventol C (708 Knoll)										
dragées	20	36	0 ..	..	4	0				
	200	25	6ea	..	34	0				
Spillers (1172 Spillers)										
shapes	10	8	..	..	1	1				
Winalot meal	10	8	..	..	1	1				
Wagalot	10	0	..	..	1	1				
	17	9	..	..	1	11				
Delete Spontex (1174 Sponeel) cosmetic sponge										
Spratts (1175 SPL)										
mixed ovals	10	2	..	..	1	1				
	19	10	..	..	2	1				
ovals	10	2	..	..	1	1				
Spraydex (294 Copydex)										
garden spray bottle .. 8 oz	23	6	..	..	2	11				
refill .. 8 oz	15	0	..	..	1	11				
mothproofer bottle .. 8 oz	39	0	..	..	4	11				
refill .. 8 oz	31	0	..	..	3	11				
Spray Magic (876 MP) ..	16	6	..	8	3	2	9			
Spongee (703 KD) sponge										
heart shaped perfumed ..	47	0	11	4	6	11				
Delete S.T. 37 (837 MSD) all sizes										
Stemcol (427 Eso)										
cough emulsion .. 6 oz	18	0	4	6	2	8				
	12 oz	29	0	9	3	4	3			
Stephens (1157 Stephens)										
Steradent (1037 Reekitt)										
'B' size	11	6	2	9½	1	6				
'A' size	19	11	4	10½	2	8				
Steriloderm (1341 Willows)										
gel	60 gm	37	6	9	6	5	6			
SteriShave (438 ER)										
razor bath	22	0	5	6	3	4				
refills	18	0	4	6	2	8				
Steve (8 Actina) eine sercen										
white 40 x 40	48	4ea	..	72	6					
40 x 48	59	8ea	..	89	6					
48 x 48	70	0ea	..	105	0					
60 x 60	106	4ea	..	159	6					
beaded 24 x 18	33	0ea	..	49	6					
32 x 24	41	8ea	..	62	6					
32 x 32	45	8ea	..	68	6					
40 x 40	59	8ea	..	89	6					
48 x 40	66	4ea	..	99	6					
48 x 48	79	8ea	..	119	6					
60 x 60	131	8ea	..	197	6					
Strepolin (518 Glaxo)										
cartridges 1½ mils .. 10	12	6ea	..	18	9	TS				
vials 3 mils .. 10	12	6ea	..	18	9	TS				
Delete Stryphnoph (221 Camden) all produets										
Secrets (837 MSD) .. 24	17	0	4	3	2	6				
Sulphanilamide (649 ICI)										
BP sterilised 5 gm 10 x 100										
Sustacol (972 Pharmax)										
tablets	20	5	0ea	..	..	..	..	..	..
Swandown (1218 HT)										
"Final Touch" deodorant										
ergometrine										
maleate 0.5 mgm ..	25	82	0	..	..	..	..	..	10	3
	100	284	0	..	..	..	..	..	35	6
	500	1200	0	..	..	..	..	..	150	0
Thermos (1226 Thermos)										
vauum jars	614	..	..	..	..	..	..	..	67	2
	608	..	..	..	..	..	..	..	97	2
	617	..	..	..	..	..	..	..	21	0
	620	..	..	..	..	..	..	..	48	0
	81	..	..	..	..	..	..	..	106	2
	82	..	..	..	..	..	..	..	138	0
	609	..	..	..	..	..	..	..	96	0
	58	..	..	..	..	..	..	..	17	11
	58Q	..	..	..	..	..	..	..	23	6
	34	..	..	..	..	..	..	..	43	2
	34S	..	..	..	..	..	..	..	68	10
	TV	..	..	..	..	..	..	..	107	3
	54	..	..	..	..	..	..	..	45	0
	54Q	..	..	..	..	..	..	..	47	9
	45	..	..	..	..	..	..	..	50	6
	45Q	..	..	..	..	..	..	..	57	11
	29	..	..	..	..	..	..	..	87	0
	29Q	..	..	..	..	..	..	..	103	9
	70	..	..	..	..	..	..	..	103	5
	52	..	..	..	..	..	..	..	145	2
	52Q	..	..	..	..	..	..	..	171	5
	231	..	..	..	..	..	..	..	141	8
	231Q	..	..	..	..	..	..	..	168	0
	all plated ..	70	..	..	..	..	..	..	105	8
Delete Tonergetie (221 Camden) all sizes										
Toni (1242 Toni)										
brush rollers	21	3	..	..	5	3½	..	..	6	
	6 doz	35	3	..	..	..	..	..	11	
Topdog (1175 SPL)										
	4 doz	31	6	..	..	..	..	..	3	6
Tramil (655 1CC)										
Travia (761 Litta-White)										
compressoed sanitary towels	3	8	4	..	..	..	..	..	10½	
Trescatyl (971 PSMB)										
powder .. 2 gm	70	0	..	..	..	..	..	..	8	9
tablets 250 mgm ..	50	36	Sea	..	..	..	..	..	55	0
	250	178	4ea	..	..	..	..	..	267	6
Tretamine (649 ICI)										
ampoules 20 mgm ..	5	800	0	..	..	..	..	..	100	0
Delete Triad (107 BH&L) cherry malt & oil										
Delete Urografin (1107SAGB) single ampoules										
Vacco (1265 Vaeeo)										

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THIS WEEK'S CHANGES

NEW and altered entries notified for the first time.
A=Advanced. *R*=Reduced.

Entries new this week are marked thus:— ●

Allenbury's (34 A & II)									
A	pastilles glycerine and blackcurrant								
	2 oz	17 3	..	..	..	..	..	..	1 11
	1 lb	103 0	..	..	..	..	..	..	11 6
● Anaflex (503G)									
	cream tube ..	30 gm	56 0	..	..	..	..	..
	paste tube ..	20 gm	43 0	..	..	..	..	..
	powder tin ..	30 gm	56 0	..	..	..	..	..
Delete Artoral (908 Oatine)									
Arторal (1282 VB)									
Corr. Artra (1330 WL)									
	skin tone cream ..	2 oz	60 0	30 0	10 0				
R	Barquinol HC (502 Genatasan)								
	10 gm ..	..	40 0	..	..	5	0		
A	Betalax (714 Koray) 4 doz								
		22 6	5	7½					9
● Bralium (533 Grabowski)									
	lotion 0-5% ..	100 gm	8 0ea	2 0ca	14 0				
	2% ..	100 gm	8 7ea	2 2ea	15 0				
	3% ..	100 gm	9 1ea	2 3ea	16 0				
	4% ..	100 gm	9 8ea	2 5ea	17 0				

		5%	100 gm	10	4ea	2	7ea	18	
Colgate (280 CP)									
<i>A</i>	shaving cream brushless tube	..	20 10	5	2	2	9		
			30 4	7	6	4	0		
<i>A</i>	lather tube	20 10	5	2	2	9			
Cortril (969 Pfizer)									
<i>Delete</i>	snuff capsules 15 mgm 5 and 25 topical ointment non-greasy								
<i>Delete</i>	1% 200 gm and 2.5% 200 gm								
<i>A</i>	Dodds (800 TM)								
	kidney pills	..	36 0	9	0	4	9		
<i>A</i>	Falconers (800 TM)								
	golden compound	..	22 8	5	8	3	0		
<i>A</i>	Febrifuge (663 GJ)								
		..	14 8	3	7	1	10		
			35 2	8	7	4	5		
			48 11	11	11	6	3		
Fennings (1100 JS)									
<i>A</i>	cooling powders adult	36	34 0	8	6	4	6		
	childrens 12 x 5		4 4½	1	1	2	2		
		20	16 4	4	1	2	2		
<i>A</i>	single powders	100	80 0	20	0	2	2		
<i>A</i>	little healers	..	36	13 3	3	4	1	9	
			90	30 0	7	6	4	0	
<i>A</i>	rheumatic tablets	..	45	19 0	4	9	2	6	
Genacort (502 Genatosan)									
<i>R</i>	lotion 0.25%	..	32 mils	52 0	..	..	6	6 TS
Hycolin (946 PA)									
	antiseptic/disinfectant 1 gal			26 6ea	..	..	35	4
Ibcol (671 Jeyes)									
<i>A</i>	disinfectant	..	4 oz	9 0	..	..	1	0
Ipsilonol (800 TM)									
	balm	..	..	19 0	4	9	2	6
				30 4	7	7	4	0	
<i>A</i>	tablets	..	..	22 8	5	8	3	0
Iron Ox (800 TM)									
	tonic tablets	..	..	19 0	4	9	2	6
				41 8	10	5	5	6	
				64 4	16	1	8	6	
Jacksons (663 GJ)									
<i>A</i>	drawing ointment	..	1 oz	7 5	1	10	1	0	
			2 oz	12 4	3	1	1	8	
			4 oz	23 4	5	10	3	0	
<i>A</i>	Juno Junipah (800 TM)								
	major	..	..	36 0	9	0	4	9
	salts	..	..	22 5	5	8	3	0
	tablets	..	..	22 8	5	8	3	0
<i>A</i>	Kandu (800 TM)								
	tablets	..	..	22 8	5	8	3	0
Kleinerts (706 Kleinerts)									
	sanitary briefs								
Lustre Creme (280 CP)									
<i>●</i>	Young Teen	..		54 0	2	8½	6	11	
<i>Delete</i>	shampoo tube	..		12 0	3	0	1	7	
<i>Delete</i>	tube	..	35 gm	18 11	4	9	2	6	
<i>Delete</i>	Mallpas (339 CG)			17 1	4	3	2	3	
Marcel Rochas (796 MR)									
<i>●</i>	Madame Rochas perfume atomizer	..	995	40 0ea	20	0ea	80	0	
	refill	..	996	22 6ea	11	3ea	45	0	
	regular	½ oz	956	27 6ea	13	9ea	55	0	
		½ oz	954	42 0ea	21	0ea	84	0	
		1 oz	953	60 0ea	30	0ea	120	0	
		2 oz	952	95 0ea	47	6ea	190	0	
		3 oz	951	145 0ea	72	6ea	290	0	
		de luxe	1 oz	902	125 0ea	62	6ea	250	0
		2 oz	901	200 0ea	100	0ea	400	0	
		4 oz	900	300 0ea	150	0ea	600	0	
<i>R</i>	Mastol (328 CCC)	12 oz	..	..	..	..	10	6
<i>A</i>	Noxacorn (800 TM)								
	corn remover	..	..	19 0	4	9	2	6
	foot powder	..	..	30 4	7	7	4	0
<i>Delete</i>	Oatine (908 Oatine)								
	Oatine (1282 VB)								
<i>●</i>	Old Spice (1131 Shulton)								
<i>Delete</i>	hair cream	..	..	35 0	17	1	6	2
<i>●</i>	Optrex (690 Keldon) eye lotion small								
<i>●</i>	Optrex (690 Keldon) eye lotion small			22 8	5	8	3	0	
<i>A</i>	Palmoline (280 CP)								
<i>A</i>	shaving cream brushless								
		tube	20 10	5	2	2	9		
			30 4	7	6	4	0		
		jar	30 4	7	6	4	0		
<i>A</i>		lather tube	20 10	5	2	2	9		
			30 4	7	6	4	0		
		jar	30 4	7	6	4	0		
<i>R</i>	Persil (325 Crosfields)								
	large	..	..	24	40	7	1	11
	big	..	..	18	45	0	2	10
<i>Corr.</i>	Poliomyelitis (969 Pfizer) vaccine								
	ampoule 1 mil	..	1	48 0	5	4 TS	
			6	270 0	30	0 TS	
	vial 10 mils	..		32 6ea	43	4 TS	

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● P.R. (147 Boots)	spray ..	4	3½ea	1	1ea	7	6
Rexall (1053 Rexall)	Gee's linctus 4 oz and 8 oz						
<i>Delete</i>	pastilles Gee's ..	11	0	..	..	†
<i>Delete</i>	zinc and castor oil cream 2 oz and 4 oz						
<i>Delete</i>	glycerine, lemon and honey with ipecac 4 oz and 8 oz						
● Robaxisal (1071 Robins)	tablets ..	50	120	0	30	0	17
		500	90	0ea	22	6ea	157
							6
							s1s4B
Robitussin (1071 Robins) no longer schedule							
<i>Delete</i>	Royal Court Tintona (908 Oatine)						
Royal Court Tintona (1282 VB)							
<i>Corr.</i>	Scholl's (Dr.) (1108 SMC)						
	Nylastik thigh stockings pr.	35	6	..	..	53	3
	nylon "Soft Grip" .. pr.	35	6	..	..	53	3
	"Super Sheer" .. pr.	50	0	..	..	75	0
● Shadeine (1128 Shadeine)	golden brightener .. 2 oz	32	9	16	5	5	0
	hair tint .. 1 oz	32	9	16	5	5	0
	2 oz	42	6	21	3	6	6
● Soft Twink (955 Pepsodent)	home permanent ..	14	9	7	0	2	5
	tweeny ..	27	6	13	1	4	6
	end curl ..	43	7	20	8½	7	2
	large ..						
Stag (Lorie of Los Angeles (1053 Rexall))							
<i>R</i>	after shave lotion ..	48	0	24	0	8	6
<i>R</i>	after shower talc ..	48	0	24	0	8	6
<i>R</i>	deodorant stiek ..	48	0	24	0	8	6
<i>Delete</i>	all gift packs ..						
<i>R</i>	pre-shave lotion ..	48	0	24	0	8	6
● Sterillium (946 PA)	Spin Top deodorant ..	48	0	24	0	8	6
	blanket sterilizing fluid 1 gal	20	6ea	..	27	4	

Super Plenamins (1053 Rexall)							
<i>R</i>	family pack ..	..	150	312	0	..	
<i>Delete</i>	junior ..	..	..		
<i>Delete</i>	Surama (908 Oatine)						
	Surama (1282 VB)						
	<i>R</i> Surf (756 Lever) large ..	24	38	11	..	..	1
	jumbo ..	18	43	9	..	..	9
● Syntometrine (1098 Sandoz)	ampoules 1 mil ..	6	48	0	..	..	6
		100	50	0ea	..	..	0
							s1
Tetracyn (969 Pfizer)							
<i>Corr.</i>	capsules 250 mgm ..	100	153	4ea	..	230	0
		1000	1480	6ea	..	2220	9
							TS
<i>R</i> Tiger Oil (328 CCC)	1 gall ..	..	..	..	..	28	0
● Top Dog (1175 SPL)	2 doz ..	32	9	..	..	1	9
	Turn Tan (Lorie of Los Angeles (1053 Rexall))						
<i>A</i>	gift pack ..	..	90	0	45	0	15
<i>Delete</i>	AX16 and AX17 ..	..	..	..	..
<i>Delete</i>	Un-Dy (908 Oatine)						
	Un-Dy (1282 VB)						
	<i>R</i> Vermithol (328 CCC) .. 1 qt ..	..	..	..	..	23	4
	<i>R</i> Vivipan (328 CCC) nasal 12 oz ..	..	..	..	..	18	1
	Volpar (179 BDH)						
<i>A</i>	paste and applicator	52	0	6
<i>A</i>	gels	24	0	3
<i>A</i>	paste, 60gm	24	0	3
<i>A</i>	tablets, foaming	24	0	0

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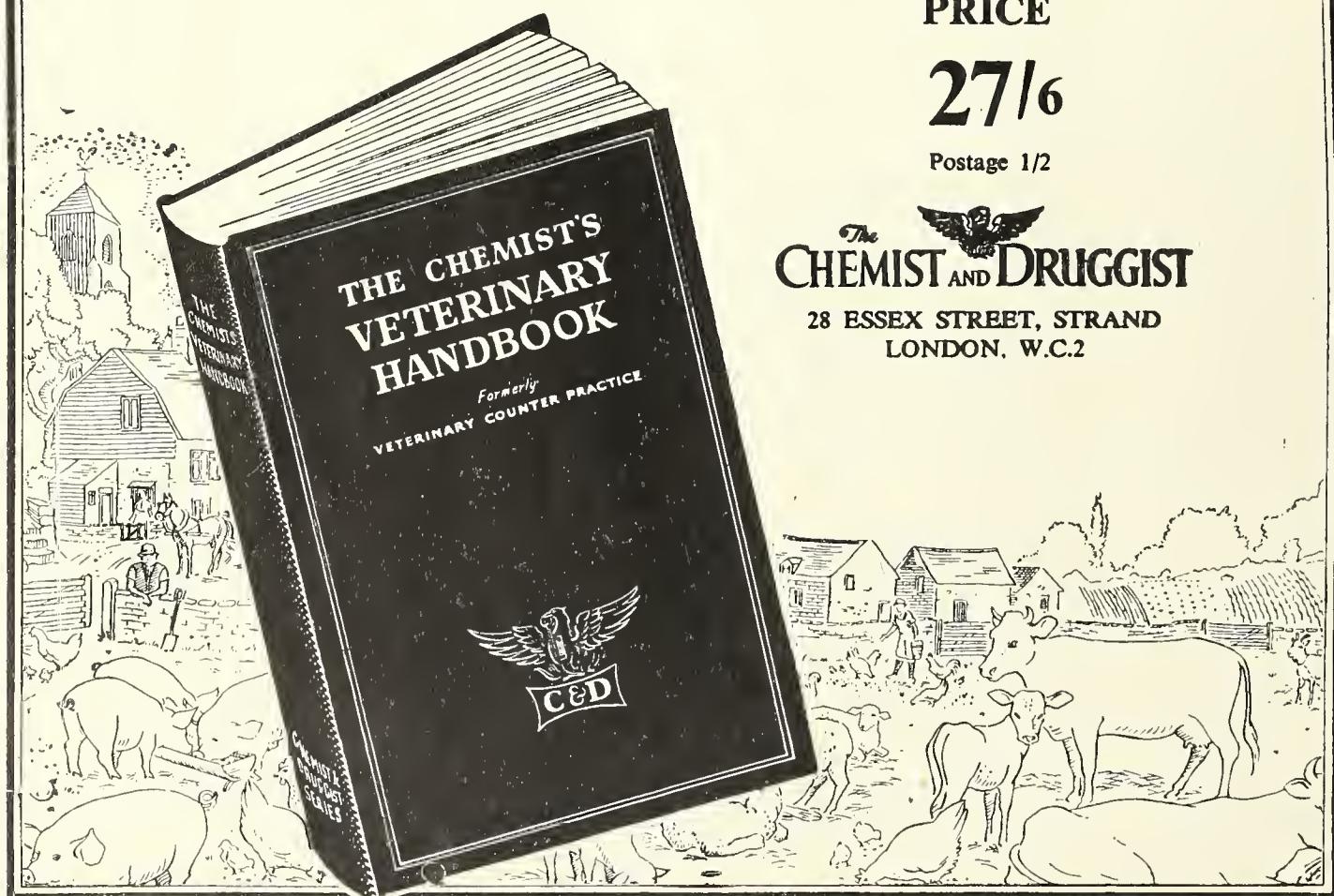
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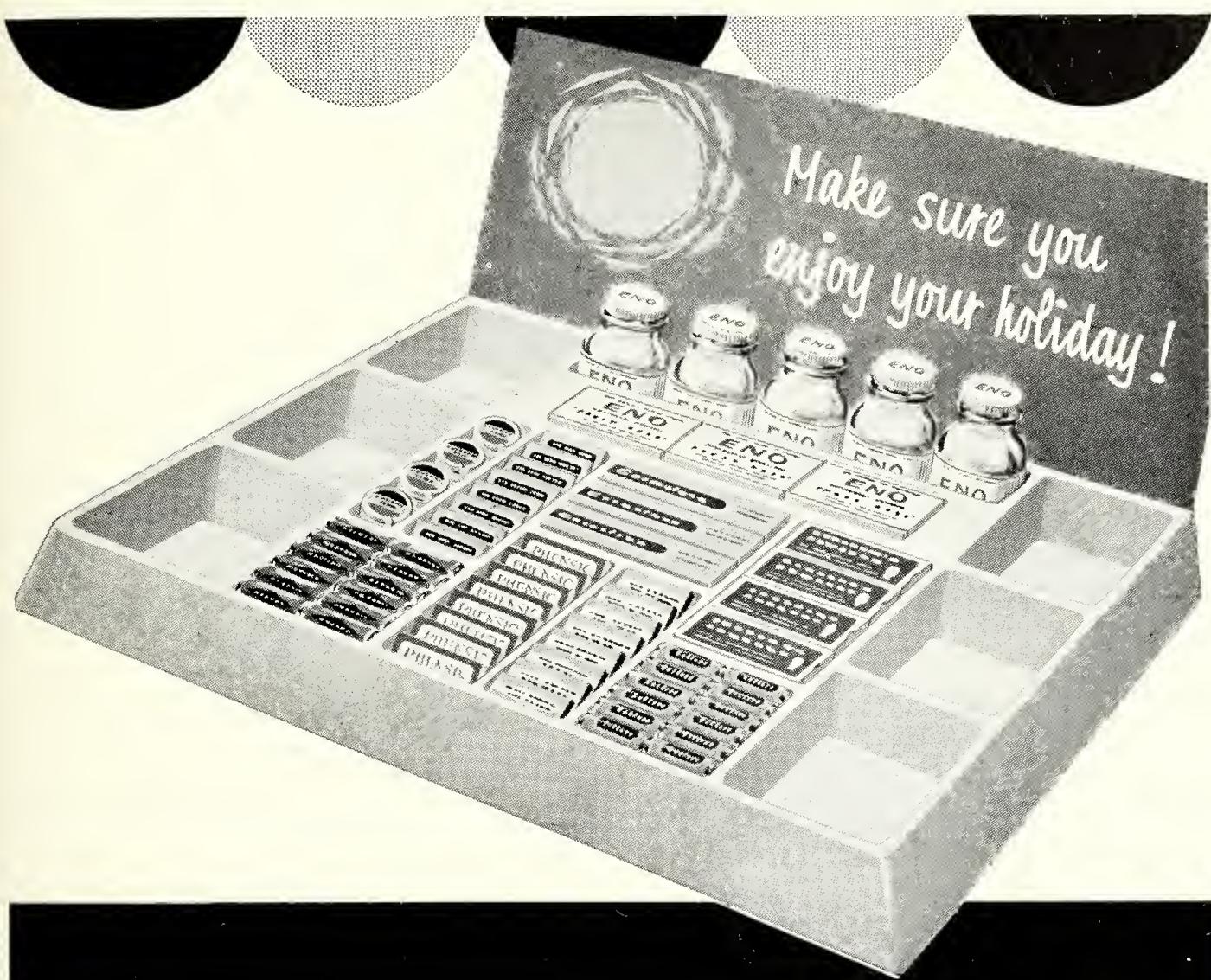
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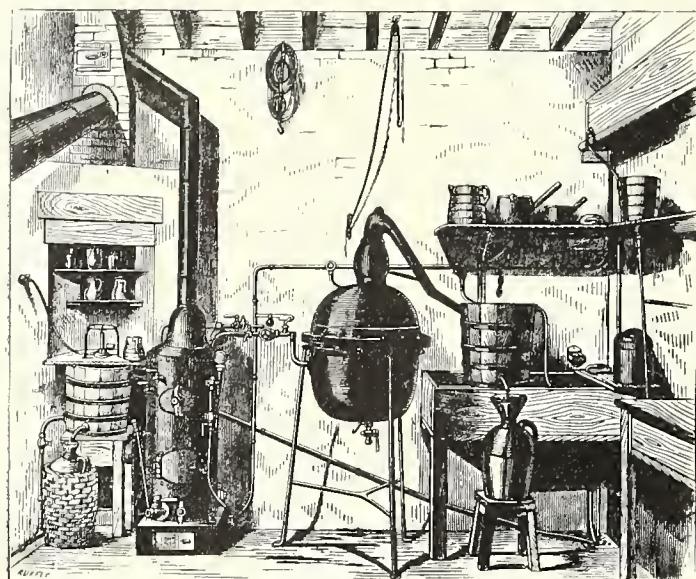
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capsicin (the president hoped the two would not be confused), whilst Dr. Tilden continued his observations on essential oils.



The north wall of Mr. Schacht's "small pharmaceutical laboratory."

Pharmaceutical Society of Ireland MONTHLY MEETING OF COUNCIL (concluded)

A letter was received from Miss Mary Semple, 18 Elgin Road, Ballsbridge, Dublin, enclosing a certificate dated 1823 and a class receipt issued by the Apothecaries' Hall for lectures in pharmaceutical chemistry and botany dated the same period. THE REGISTRAR said Miss Semple wished to donate the documents to the Society's museum. The Council expressed its grateful thanks.

Arising out of the Education Committee's report, THE REGISTRAR outlined arrangements made at a recent meeting between representatives of the College of Pharmacy and the president, treasurer and registrar of University College, Dublin, and the Council expressed satisfaction at the report. The Registrar also reported that the dean of the College (Dr. R. Timoney) had informed the Education Committee that the staff position at the College was still acute, and that he was experiencing considerable difficulty in securing suitably qualified staff to assist in the pharmaceuticals and pharmaceutical chemistry departments. Two new lecturers would constitute the minimum additional staff necessary. Dr. Timoney had been authorised to contact university authorities in Ireland and England in an effort to secure suitable personnel. Having discussed the facilities available in the College of Pharmacy the Council decided to set up a committee consisting of Messrs. Costello, Corrigan, Cashman and R. J. Power, together with the registrar and the dean of the College, to consider the question of the proposed extension of the existing building.

The Society's auditors reported that they were submitting a case to the Revenue Commissioners with a view to securing an exemption from tax of all monies donated to the Irish College of Pharmacy Fund. Arising out of the Schools' Committee's report it was stated that the regulations for the new degree course had been submitted to the Department and it was hoped the Minister's reply would be received before the end of June.

THE REGISTRAR read a letter from May Roberts (Ireland), Ltd., wholesale and manufacturing chemists, Dublin, enclosing a cheque for £105 towards the Irish College of Pharmacy Fund, and was instructed to write to the secretary (Mr. Thomas Ruddock) conveying the best thanks of the Council to the company for their generous contribution. The amount was the company's second annual instalment of a £525 gift to the Fund.

On the following day Mr. G. F. Schacht related his practical experiences in the equipping and working of a small pharmaceutical laboratory and described it in some detail. It measured $10\frac{1}{2}$ ft. by 13 ft. and was 10 ft. high, and "its erection took the last available bit of our backyard." He was particularly fortunate in having an artistic pupil "with a clever and willing hand," witness the drawings of the four walls, clearly reproduced by woodcuts. The entire cost of building and fittings was £150, and Mr. Schacht could keep boiler and stove going for a whole day with five-pennyworth of coke. For a fuel cost of threepence it was possible to draw "1 gallon of cinnamon water, 1 gallon of dill water, make a batch of 50 lb. of syrup and still have 3 or 4 gallons of distilled water as a by-product." Local colour and a great deal of miscellaneous information was supplied by Mr. Edward Smith in "A glance at the *materia medica* of Devon." Mr. S. R. Atkins raised a point in pharmaceutical ethics (namely, counter prescribing) but the president refused to allow any discussion on that matter, as tending to controversy. Professor Attfield had been consulted by the Admiralty on the preservation of dried vegetables used in a recent Arctic Expedition. Mr. Willmott disposed of spontaneous generation by means of experiments which would now be described as Tyndallisation.

Finally it was decided that the meeting-place for 1878 should be Dublin, with Mr. G. F. Schacht in the chair.

THE REGISTRAR reported on the deaths of William Robert Stinson, L.P.S.I., and Timothy Connolly, Charleville.

Dr. J. Barnes, who recently returned from the Congo, wrote asking the Council to appeal to individual chemists who might consider presenting, through the Irish Red Cross Society, gifts of drugs for use in that country. The Council approved of the suggestion and requested chemists willing to donate such gifts to get in touch with Dr. Barnes.

The following were elected to membership: Miss Moira Daly; Mrs. Margaret M. Duffy; Messrs. Michael Guerin; Jeremiah M. O'Regan and Michael W. Maher.

The following were nominated for membership: Miss Mary Connolly, Main Street, Charleville, co. Cork; Mrs. B. Fitzgerald, Barraduff, Headford, co. Kerry; and Mr. Francis J. Murray, 7 The Rise, Glasnevin, Dublin.

The following changes of address were noted: Mrs. M. Orr, L.P.S.I., to Braehead, Ballymun Road, Dublin; Miss Catherine H. Tobin, M.P.S.I., to 115 Lower George's Street, Dun Laoghaire; Mrs. R. McDonnell, M.P.S.I., to Brookview, Firhouse Road, Templeogue, Dublin; Mrs. Mary Trant, L.P.S.I., to 2 Harbour View Terrace, St. Luke's, Cork; Francis J. Murray, L.P.S.I., to 7 The Rise, Glasnevin, Dublin; Thomas Kissane, M.P.S.I., to 5 Templeville Drive, Templeogue, Dublin; Patrick O'Neill, M.P.S.I., to 38 Earl Street, Mullingar, co. Westmeath; Alexander W. Young, L.P.S.I., to Prospect Lodge, Bundoran, co. Donegal; and John Atkinson, L.P.S.I., to 54 Whitethorn Road, Clonskeagh, Dublin.

A marriage certificate having been submitted, the name of Mrs. Mary Trant (née Sewell), L.P.S.I., 2 Harbour View Terrace, St. Luke's, Cork, was changed in the register. The name of Hezekiah Otunla Oladipo, Erin-Ijesha, via Hesha, Nigeria, was added to the pharmaceutical chemists' preliminary register.

At a meeting of the Benevolent Fund which followed grants totalling £92 were passed for payment.

Members present were Messrs. M. Costello, H. P. Corrigan, C. J. Cremen, Laura Cumiffe, J. Gleeson, D. J. Kennelly, V. G. McElwee, T. R. Miller, J. P. O'Donnell, J. J. O'Regan, T. B. O'Sullivan, M. Power, R. J. Power and R. J. Semple.

Letters regretting inability to attend were received from Messrs. Robinson, Banks and Broderick, and the president (Mr. Loughman) was excused from attending due to important business in the Dail.

FIGURES IN THE PHARMACEUTICAL WORLD

IN crossing the border from the Six Counties to embark on a pharmaceutical career in Republican Ireland, Mr. Hugh Patrick Corrigan brought with him two characteristics more commonly associated with the North than with the South: directness of speech and economy of words. Those may seem unlikely elements in gaining for him first prize in a sales contest while still in the years of his apprenticeship. But that is in fact what he did. The apprenticeship he commenced in May 1927, with the late Mr. Michael Dore at Newcastle West, co. Limerick, and the prize was awarded by the Nyal Co. But it has to be added that, if Mr. Corrigan uses words sparingly, he uses them purposefully and with the sense of timing to produce maximum effect. That other supposedly Northern characteristic, dourness, he did not have, replacing it with something that has many times proved an open sesame to popularity, whether in Ireland, in Britain, or indeed in any country: a well developed sense of humour.

Mr. Corrigan completed his apprenticeship with Mr. Peter P. Buckley, Dublin, which made it easier for him to take out his lectures at the school of pharmacy of the Pharmaceutical Society of Ireland, then at 67 Lower Mount Street; and at the school he converted his competitive success into a habit, winning two prizes and passing the Licence examination four months after completing his apprenticeship. After gaining a sufficiency of experience as a manager, he opened a pharmacy at Malahide Road, Dublin, in 1934. Here again he had quick success, opening a branch pharmacy in December 1934 and a third shop in 1936. However, he has in recent years disposed of the two branch pharmacies and now devotes all his attention, so far as business is concerned, to the pharmacy at Malahide Road.

Mr. Corrigan is a man of varied abilities. In his early days he was active in amateur boxing and in 1930 held the championship of St. Andrew's Boxing Club, featherweight division. He is still a keen follower of the sport, and his elder son has shown prowess in another, as holder of an Irish record for swimming. An accomplished singer, Mr. Corrigan won in 1949 the bass solo gold medal at the Dublin Feis Ceoil (a contest analogous to the Eisteddfods of Wales) and the John McCormack cup, which goes to the winner of a competition open to the prize-winners in the various classes. That talent, too, he has passed on, his two daughters showing marked musical ability.

But it is his character every bit as much as his ability that has gained him the confidence and esteem of his fellow pharmacists. Loyalty and devotion are important ingredients of it. As an officer of the Pharmaceutical Society of Ireland, to whose Council he was first elected in 1940, he is noted for his regularity and punctuality; in fact he holds the remarkable record of 100 per cent. attendance. In 1951 he was elected treasurer, and held that office until he became vice-president in 1957 before serving with distinction a



MR. HUGH PATRICK CORRIGAN, M.P.S.I.

two-year term as president. In visits to meetings of pharmacists in the provinces, which are a feature of the Irish pharmaceutical scene—usually comprising a cavalcade of four or more officers of the Society and Irish Drug Association—he has been equally zealous. He is a strong advocate of such contacts, contending that they provide the best means of familiarising the leaders of the profession with local pharmaceutical problems. During his term as president he showed tact and resourcefulness in dealing with many major problems, and led a number of delegations to the Minister for Health, the Minister for Agriculture, the governors of the Apothecaries' Hall and, when pressing forward proposals for a degree course in pharmacy, the governing body of University College, Dublin.

For many years Mr. Corrigan has been a regular attender at meetings of the British Pharmaceutical Conference,

and when the Conference met in Dublin in 1956 he was honorary treasurer of the Local Committee. In his visits to the Conference meetings he has usually been accompanied by his charming wife whom, as Miss Vera Lynam, M.P.S.I. he married in 1944. Between them they have made many English, Scottish and Welsh pharmacist friends, who will hope that the visits to Conference meetings will continue for many, many years. That is likely enough, for Mr. Corrigan, having held all the offices in the Irish professional body, is surprisingly young to have become an Elder Statesman of pharmacy in the Republic. His wise counsels and self-sacrificing loyalty are proving especially invaluable in the present period of legislative activity in Dublin, when a new Pharmacy Bill is only one of a number of matters calling for imaginative foresight and prompt action.

GUIDE TO NEW MEDICAMENTS

Information about proprietary products supplied principally on prescription. Reprints on perforated gummed paper for affixing to index cards are obtainable from the Editor. Notes on the products are given on p. 26.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

F R A M Y G E N sterile powder

MANUFACTURER: Genatosan, Ltd., Loughborough, Leics.

DESCRIPTION: A sterile white powder, in vials each containing 500 mgm. of framycetin sulphate. To be dissolved in sterile isotonic saline before use.

INDICATIONS: For subconjunctival injection, intra-articular injection, bladder instillation, sinus instillation, local application to skin and wounds; as a respiratory aerosol.

METHOD OF USE: Subconjunctival injection: 50 per cent. solution. Bladder and sinus instillation, intra-articular injection and treatment of infected natural cavities: 0·5-5 per cent. solution. On skin and wound surfaces: 0·5-1 per cent. solution.

NOTES: Not for systemic use. Store in a cool dry place.

HOW SUPPLIED: In 500-mgm. vial.

SUPPLY RESTRICTIONS: Therapeutic Substances Act.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

F R A M Y G E N tablets

MANUFACTURER: Genatosan, Ltd., Loughborough, Leics.

DESCRIPTION: White tablets (scored on one face), each containing 500 mgm. of framycetin sulphate.

INDICATIONS: For pre- and post-operative gut sterilisation; in hepatic coma and bacterial infection of the gut.

DOSAGE: Intestinal antisepsis (pre- and post-operative): one to two tablets, every four hours or less. Hepatic coma: six to eight tablets daily in divided doses. Bacterial infection of the gut: Adults, one-half to one tablet four times a day; Children, one-quarter to one-half tablet four times a day.

NOTES: Not for systemic use. Store in a cool dry place.

HOW SUPPLIED: In bottles of twenty and 100.

SUPPLY RESTRICTIONS: Therapeutic Substances Act.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

G E R I D E N elixir

MANUFACTURER: Denver Laboratories, Ltd., 12 Carlisle Road, London, N.W.9.

DESCRIPTION: Clear, golden solution containing 100 mgm. of leptazol and 50 mgm. of nicotinic acid per teaspoonful (3·5 mils).

INDICATIONS: In the elderly patient with cerebral arteriosclerosis or cerebral thrombosis resulting in memory defects, confusion or abnormal behaviour.

DOSAGE: One teaspoonful two or three times a day.

NOTES: Keep in a cool place.

HOW SUPPLIED: In bottle of 4 fl. oz. (114 mils).

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

O S P O L O T tablets

MANUFACTURER: Farbenfabriken Bayer, A.G., Leverkusen-Bayerwerk, West Germany. DISTRIBUTOR: FBA Pharmaceuticals, Ltd., 37 Bedford Row, London, W.C.1.

DESCRIPTION: Scored tablets, each containing 0·2 gm. of tetrahydro-2-p-sulphamoylphenyl-1, 2-thiazine 1,1-dioxide. Anti-convulsant.

INDICATIONS: Temporal lobe epilepsy; Jacksonian seizures. In combination with other anti-epileptics in all forms of epilepsy except petit mal.

DOSAGE: Adults, one to three tablets daily in divided doses. Children, half to two daily in divided doses.

HOW SUPPLIED: In bottles of fifty and 250.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

M E L L E R I L syrup

MANUFACTURER: Sandoz Products, Ltd., 23 Great Castle Street, London, W.I.

DESCRIPTION: A syrup containing 25 mgm. of thioridazine per teaspoonful (4 mils).

INDICATIONS: Mental and emotional disturbances.

CONTRAINDICATIONS: Patients suffering from severe depression or in comatose state.

DOSAGE: To be taken daily in divided doses. Adults, 30-100 mgm. (mild cases); 75-200 mgm. (moderate cases); 150-600 mgm. (severe cases). Children (over 5 yrs.), quarter to half the adult dose; (under 5 yrs.), 0·5 mgm. per 1 lb. body weight.

SIDE EFFECTS: Drowsiness, dizziness, faintness, dryness of the mouth may occur with initial high dosage, but are usually transient.

NOTES: Protect from light.

HOW SUPPLIED: In bottles of 100 mils and 1 litre. (A concentrate is available for hospital dispensing, in bottle of 100 mils containing 15 per cent. of thioridazine.)

SUPPLY RESTRICTIONS: P.I, S.4B.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

O T O T R A N E aural paint

MANUFACTURER: Ward, Blenkinsop & Co., Ltd., Fulton House, Empire Way, Wembley, Middlesex.

DESCRIPTION: A viscous non-staining paint for intra-aural application. It contains 0·1 per cent. of Penotrane (phenylmercuric dinaphthylmethane disulphonate), 0·5 per cent. of prednisolone, 0·75 per cent. of Carbopol (an inert carboxyvinyl polymer) and 33 per cent. of alcohol (90 per cent.).

INDICATIONS: Acute and chronic external otitis; chronic suppuration from surgical cavities in temporal bone; chronic middle ear disease in which there are large central perforations, including chronic infections having arisen in the Eustachian tube.

METHOD OF USE: Apply to cleansed surfaces with cotton wool on an applicator. Repeat in severe cases at weekly intervals; in other cases monthly application will usually suffice.

PRECAUTIONS: Penotrane is incompatible with metals, halides and sulphides. Preparations containing these (e.g. aluminium acetate or zinc oxide) should not be used topically in conjunction with Ototrace.

HOW SUPPLIED: In 5-gm. collapsible metal tube with polythene nozzle.

SUPPLY RESTRICTIONS: P.II. Therapeutic Substances Act.

FIRST ISSUED: June 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

P O T A B A + 6 tablets and capsules

MANUFACTURER: Glenwood Laboratories, Ltd., 21 Jockey's Fields, London, W.C.1.

DESCRIPTION: Plain white tablets or pink/white capsules, each containing 0·5 gm. of Potaba (potassium p-aminobenzoate) and 1 mgm. of pyridoxine hydrochloride. Antifibrotic.

INDICATIONS: Disorders associated with excessive fibrosis, e.g., scleroderma, Peyronie's disease, pemphigus, sarcoidosis, Dupuytren's contractures, dermatomyositis, post-traumatic and post-burn scars.

CONTRAINDICATIONS: Renal disease; patients taking sulphonamides.

DOSAGE: Twenty-four tablets or capsules daily, taken in divided doses.

SIDE EFFECTS: Occasional anorexia, nausea, fever or rash.

HOW SUPPLIED: Tablets in containers of 120, 500 and 1,000. Capsules in containers of 240, 500 and 1,000.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

LEVONOR tablets

MANUFACTURER: Genatosan, Ltd., Loughborough, Leics.

DESCRIPTION: White tablets (engraved "G" within hexagon), each containing 5 mgm. of *laevo*-amphetamine alginate. Anorectic.

INDICATIONS: For weight reduction through appetite control.

CONTRAINDICATIONS: Severe hypertension; thyrotoxicosis; acute coronary disease.

DOSAGE: One tablet three times a day.

NOTES: Store in a cool, dry place.

HOW SUPPLIED: In containers of thirty and 250.

SUPPLY RESTRICTIONS: P1, S.4B.

FIRST ISSUED: April 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

ORGANIDIN elixir

MANUFACTURER: Denver Laboratories, Ltd., 12 Carlisle Road, London, N.W.9.

DESCRIPTION: A clear amber solution containing 1.2 gm. of Organidin (equivalent to 0.6 gm. organically bound iodine as 2,3-(2 and 3-iodopropylidenedioxy) propanol) and 25 mils of alcohol (95 per cent.) per 100 mils. Mucolytic agent.

INDICATIONS: To liquefy tenacious mucus, in bronchial asthma, bronchitis, bronchiectasis, sinusitis; post-operatively to facilitate expectoration.

DOSAGE: Adults, one teaspoonful four times a day. Children, up to half a teaspoonful four times a day.

PRECAUTIONS: Administer with care to patients known to be iodine-sensitive.

NOTES: Protect from light.

HOW SUPPLIED: In bottle of 4 fl. oz. (114 mils).

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

SOLCOSERYL injection and ointment

MANUFACTURER: Solco Basle, Ltd., Switzerland. DISTRIBUTOR: Gedeon Richter (Great Britain), Ltd., 14 Weedington Road, London, N.W.5.

DESCRIPTION: Ampoules, each containing 2 mils of protein-free calf-blood extract (from animals in which the reticulo-endothelial system has been stimulated); Ointment containing 5 per cent. of the extract. Tissue regenerator.

INDICATIONS: Acute cardiac and circulatory insufficiency; gastric and duodenal ulcers; dermal ulcers.

DOSAGE: As directed, by intramuscular or intravenous injection, using the ointment as an adjunct if necessary.

NOTES: Store in cool place.

HOW SUPPLIED: Injection in box of six 2-mil ampoules. Ointment in 20-gm. tube.

SUPPLY RESTRICTIONS: Recommended on prescription only.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

TRILOCAN cream

MANUFACTURER: Allied Laboratories, Ltd., 140 Park Lane, London, W.1.

DESCRIPTION: A white cream containing 0.3 per cent. of prednisolone, 0.8 per cent. of amethocaine, 1.0 per cent. of amylcaine and 0.5 per cent. of solution of benzalkonium chloride, in a non-greasy, water-soluble base.

INDICATIONS: Eczematoid dermatoses (including infected and allergic forms); epidermophytoses; ringworm; intertrigo; impetigo; seborrhœic dermatitis (including dandruff); infected wounds and minor burns; varicose and cubital ulcers; sycosis barbæ; herpes simplex, herpes zoster; otitis externa.

METHOD OF USE: Applied sparingly to the affected part two or three times a day or as required.

HOW SUPPLIED: In 15-gm. tube.

SUPPLY RESTRICTIONS: Therapeutic Substances Act.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

DISTAVAL suspension

MANUFACTURER: The Distillers Co. (Biochemicals), Ltd., Broadway House, The Broadway, London, S.W.19.

DESCRIPTION: A pleasantly flavoured suspension containing 50 mgm. of thalidomide per teaspoonful (5 mils).

INDICATIONS: As a sedative or hypnotic, particularly in infants, children and the elderly.

DOSAGE: Should be adjusted to the patient's needs. Sedative: Adults, 25 mgm. two or three times a day. Infants and Children, up to 25 mgm. according to age, one to three times a day. Hypnotic: Adults, 50-200 mgm. at bedtime. Infants and Children, 25-100 mgm. at bedtime.

HOW SUPPLIED: In bottle of 60 mils.

SUPPLY RESTRICTIONS: P1, S.4.B.

FIRST ISSUED: May 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

EMESIDE capsules

MANUFACTURER: N.V. Technische-Pharmaceutische Onderneming, Tilburg, Holland. DISTRIBUTOR: Laboratories For Applied Biology, Ltd., 91 Amhurst Park, London, N.16.

DESCRIPTION: Brown capsules, each containing 250 mgm. of α -ethyl- α -methylsuccinimide. Anticonvulsant.INDICATIONS: *Petit mal* epilepsy, especially when this is the only type of seizure present.DOSAGE: Four to six capsules daily. May be given with other anticonvulsant therapy where *grand mal* seizures are not controlled.

SIDE-EFFECTS: Possible mild gastric disturbance and mental confusion with high doses.

HOW SUPPLIED: In container of 100.

FIRST ISSUED: January 1961.

THE CHEMIST AND DRUGGIST Guide to New Medicaments, July 1, 1961

TENUATE DOSPAN tablets

MANUFACTURER: Merrell-National (Laboratories), Ltd., 20 Savile Row, London, W.1.

DESCRIPTION: Sustained-release tablets, each containing 75 mgm. of diethylpropion hydrochloride. Anorectic.

INDICATIONS: Overweight patients, including the cardiac, hypertensive, diabetic and gravid obese.

DOSAGE: One tablet swallowed whole in mid-morning.

NOTES: Dispense in glass containers. Store in a cool, dry place.

HOW SUPPLIED: In bottles of fifteen and 100.

SUPPLY RESTRICTIONS: Recommended on prescription only.

FIRST ISSUED: May 1961.

AMENDMENTS

DISIPAL TABLETS. Now supplied in containers of 100, 250, 1,000 and 10,000.

DISTAVONE INJECTION. Each vial now contains 300,000 units of procaine penicillin, 100,000 units of potassium penicillin and 0.5 gm. of streptomycin (as sulphate), together with suspending and stabilising agents.

HEXOPAL TABLETS. Now each contain 200 or 500 mgm. of meso-inositol hexanicotinate, in containers of forty, 250 and 1,000 (200 mgm.), and 100 (500 mgm.).

LIBRIUM. Now issued as capsules or tablets, each containing 5 or 10 mgm. of methaminodiazepoxide.

PARMACETYL TABLETS. Now supplied by Nicholas Laboratories, Ltd., 225 Bath Road, Slough, Bucks, in containers of twelve and 100.

PASKALIUM POWDER. Now supplied in single-dose sachets of 3 gm. and bulk containers of 500 gm. and 1 lb.

SKEFRON SPRAY. A mixture of chlorofluoromethanes contained under pressure in a metal canister, and applied as a jet.

CROSS-REFERENCES**Corticotrophin.** See ACTHAR; CORTROPHIN; CORTICO-GEL.**Dexamethasone.** See DECADRON; DEXACORTISYL; DEXTELAN; MILICORTEN; ORADEXON.

The Medicine Bottle

A CENTURY OF CHANGE IN PRODUCTION METHODS

A COMPANY that has been manufacturing medicine bottles for over 100 years was chosen by the Pharmaceutical Society to be responsible for the last of the 1960-61 series of evening lectures in London on May 18. The speaker was Mr. A. W. Clark (chairman, Beatson, Clark & Co., Ltd.), and his address was entitled "The Medicine Bottle and Other Glass Containers."

Too Well Known!

"The very familiarity of the medicine bottle," said Mr. Clark, "has tended to obscure many recent advances in manufacturing and packaging methods." When he first entered the company, said the speaker, all bottles were mouth-blown, as they had been since the firm's foundation in the eighteenth century. Buildings and furnaces had been greatly improved over the previous ten to fifteen years but basically the process was unchanged.

"The medicine bottle of the day was typically of a 'medical' or pale green tint and could be supplied in as small as 5 gross quantities with the chemist's name and address embossed on one face. It was made by a team or 'chair' of three men and a boy, the latter's job being to carry the finished bottle into the annealing chamber. Two of the men were known as blowers, who alternately gathered molten glass from the crucible by means of a hollow tube or blowing iron, fashioned it by their manipulative skill into a preliminary shape or parison, and finally blew it out to its required form in an iron mould. This left an unfinished neck so the partially completed bottle was handed to the third man, or 'maker,' who re-heated the neck in a small subsidiary furnace after which he tooled the brim to the specified shape. The last such bottle made by us was blown only seven years ago but by then just a few specialist lines had survived such as large reagent and winchester bottles."

An intermediate development had been the introduction of a semi-automatic process, in which the neck of the bottle was formed first instead of last. Because of the more precise neck formation, it was possible to produce a greater variety of containers. These included screw neck bottles, especially those requiring a sprinkler finish—popular in the cosmetic and perfumery industry. "That in itself was to have a marked effect on the business of the average retail chemist, who found that he was being called upon to stock a vast new range of preparations designed for the 'outer woman' rather than the 'inner man'." The semi-automatic process was still used to a limited extent, but high production costs rendered it suitable only for small quantity manufacture of specialist bottles. Mr. Clark added that the medicine bottle was rarely produced by that process because the quantities involved had led in most cases to an immediate jump from mouth blown to fully

automatic production. The automatic machines installed by Messrs. Beatson, Clark had served them well until the end of the 1939-45 war, following which it became clear that developments in America had put that country years ahead of the rest of the world in glass container manufacture. "During the past ten years therefore we have scrapped every furnace and every piece of plant and machinery which we had arduously acquired during the preceding twenty and we have replaced them with new furnaces, new plant and new machinery which are now equal to those being used in any other part of the world. I am not saying this in any boastful spirit as most of the major British manufacturers have done exactly the same, but I am saying it to indicate the magnitude of the change in such a short period and for such a relatively small industry. The total cost must have run into many millions of pounds."

Materials of Glass Making

The speaker then outlined the process of present-day glass manufacture, starting with a description of the physicochemical nature of the material. One simple definition of glass described it as an inorganic product of fusion which had cooled to a rigid condition without crystallising. A normal glass container could contain as many as six or seven different chemical elements and some technical glasses many more. Essentially, though, a glass consisted of three groups of materials, as follows: a glass former; a flux; a stabiliser.

For most bottle glasses the "former" was silica or silicon dioxide. To melt at an economical temperature the glass maker added a flux, which in the case of container glasses was oxide of sodium, its commercial form being sodium carbonate as produced by the Solvay process from salt. When soda and silica alone were fused together the resulting product was water-glass so a third constituent was included in the mix in order to make a firmer material. For container glasses the stabiliser almost invariably used was calcium oxide (quarried as calcium carbonate).

The type of glass used for medicine and other bottles consisted therefore of a fused mixture of sand, soda ash and limestone, together with a proportion of crushed waste glass (or cullet). That was usually known as soda-lime glass. Other elements were added in small quantities for various reasons: for example, carbon and sulphur to produce amber coloured glass, chromium for emerald and cobalt for blue; whilst in a colourless or white flint glass traces of selenium and cobalt were used for colour correction purposes.

The three main raw materials were received at the factory in bulk and carefully mixed with the minor additives in controlled quantities before being conveyed to the storage hoppers

located behind each furnace. Electro-cast refractories coupled with improved design and operating techniques made it possible to use high temperatures and so melt glasses of high durability. Most large glass melting furnaces were based on the Siemens principle, widely used in steel melting. The glass was contained in a large tank of refractory material surmounted by a silica crown under which the flame was passed over the surface of the glass. Raw materials were constantly introduced at one end and an equivalent quantity of founded glass withdrawn from the other. The melting bath might deliver up to 100 tons of glass per day whilst operating at a temperature of 1,500°C. Mr. Clark added "The fuel used is usually producer gas or oil with perhaps some assistance from an electric boost. It will be appreciated therefore that the recent fuel oil tax is an extremely serious imposition on the industry and may well compel some revision of prices in which there has been no general change since June 1957, despite several wage increases and other rising costs."

In order to fashion the molten glass into the shape of the finished article it was necessary to produce its temperature. It then descended as lumps (gobs) into a forming machine. One man could control an assembly of five or six units whose combined output might be some 700 gross of 8 oz. medicine bottles per day as compared with a maximum of 20 gross per day from the former mouth-blown chair—"a very substantial improvement in output per man hour and one reason for the remarkable fact that the price of a medicine bottle today is about the same as it was in 1920."

Annealing

After being made the still red-hot bottles were delivered on to a conveyor which took them through the annealing chamber or "lehr" to relieve stresses set up in the former process. They then entered the inspection area, where those with visible faults such as cracks, stones, bubbles and mould marks, and mis-shaped ones, were removed. The bottles were packed straight into sealed cartons and removed to the warehouse area for despatch. "What a change from the time only a few years ago when a large straw-lined crate weighing several hundredweights was dumped on the pavement outside the chemist's shop."

Sampling checks were carried out on a statistical basis both of the packed bottles and of those rejected by the sorters. Glass composition was important, and could be checked quickly by means of a density comparator, whereby pieces of glass were placed in liquids of similar specific gravity to observe whether they sank or floated. Constant capacity checks—of particular importance for medicine bottles—were also made. "Bubble counts will also indicate any trend in the melting process, whilst recently developed cutting

wheels enable us to slice a bottle in two and examine the distribution of the glass."

Perhaps the greatest problem with which the glass manufacturer had to contend today was the maintenance of a constant load on the furnace. The speaker continued: "A furnace must operate continuously day and night throughout its life, which is now generally of the order of three years. Production may cease occasionally for short periods (for example at Bank Holidays) but during such periods the high temperature of the furnace must be maintained or devitrification troubles will inevitably follow. Moreover for economic operation a balanced load is essential in order to maintain a steady optimum pull on the furnace as any reduction in load will not give any corresponding reduction in fuel consumption. If the furnace serves five machines then only five different bottles can be made at one and the same time and the individual machine pull may accordingly vary from under 5 tons per twenty-four hours for a penicillin vial to over 30 tons for an 80-oz. winchester. It will be apparent therefore that a suitable mix of orders must be secured and that correct production planning is of paramount importance. When you consider that the cost of a new glass plant today comprising only one such furnace with its attendant machines and ancillary plant and buildings is of the order of £500,000 it will also be clear that a glass manufacturer must have unbounded faith in the future."

Costliness of Moulds

Another problem was the constant high investment in moulds. "The average price of a bottle today is around 2½d. but what is not generally realised is that before a single bottle of a new design can be made the manufacturer must spend about £750 on the mould equipment to make it. Any machine change too from one bottle to another necessitates a change of moulds with corresponding shut down time. It is vital therefore to run any job for a minimum period of 2-3 days during which some 2,000 gross of bottles will be produced. The buyer of an 8-oz. medicine bottle, however, may only need a few gross at a time, though he will also require small quantities of other sizes together probably with some 'panels,' vials and 'tablets.' All this means that the manufacturer must be prepared to make and stock a sufficiently large quantity of any particular line both for an economic run and to keep his many customers supplied until it is possible to make the line again. Indeed a third major problem in most container plants today is that the warehouse area must be several times as great as the production area."

"Of all the medicine bottles made today probably only half are used for dispensing, the remainder being supplied to manufacturing chemists and others for the packaging of a wide variety of products. Thus the introduction of a metric dispensing bottle, whether of a special shape or not, would present both of the problems which I have just outlined. They are not insuperable but to minimise any addi-

tional cost it will be essential to proceed on the lines proposed by Dr. Capper at the British Pharmaceutical Conference, 1960. (See *C. & D.*, September 10, p. 316.) May I suggest that a convenient body to initiate discussion might well be the newly formed B.S.I. Technical Committee on the Packaging of Pharmaceutical and Surgical Products, which has been sponsored by the Ministry of Health and of which I understand Dr. Capper has been elected the first chairman."

There were many prospective packers who would like to have a new design of bottle but who could not initially contemplate ordering 2,000 gross or more, or alternatively pay a substantial proportion of the cost of a set of automatic moulds. For such users semi-automatic production was available and an order of only 50-100 gross could be undertaken, coupled possibly with a modest mould charge. However, Mr. Clark pointed out that the labour content of that process was so high that the charge per gross would be two or three times that of a corresponding automatic bottle.

Thought for Contents

Whenever a new design was considered, careful attention had to be paid to the type of product to be packed to make sure that the design was appropriate. "For example a thick liquid must have an ample bore and if the contents are likely to stain or corrode if spilled then the bottle must be stable however attractive a tall slim shape may appear. The design too must take into account the properties of glass and avoid sharp corners and angles which may not only be damaged in contact with other bottles during transit and packing but will also be likely to generate thin spots whilst the container is being made. Colour also should be considered, as amber and emerald glasses for instance can provide special protection for light sensitive products."

Dr. F. W. Preston of the United States had indicated the advantages to be gained by paying more attention to fundamental principles of design, and one direct result of his suggestions had been the introduction in 1944 by Messrs. Beatson, Clark of the design of medicine bottle now in general use in this country. By shortening the neck a little, rounding the shoulder slightly and in-sweeping the base it had proved possible to reduce the weight and increase the speed of production. "In the case of the 8 oz. size the saving was fully 1½ ounces of glass per bottle or about an extra 5 gross of bottles per ton of glass. The resulting containers are stronger than the previous ones were because the distribution is better, and the saving in weight and increase in speed of output has enabled us to keep the prices lower than would have been possible with the older and heavier bottles." Mr. Clark concluded: "Similar work has been carried out in the re-design of many other glass containers with which you are familiar and in the past twelve years some ninety standards have been adopted by manufacturers. Another achievement has been the adoption of a British Standard for the screw threads of glass containers thereby eliminating many of

the difficulties of matching cap to glass thread which formerly existed."

Points made during the talk were then illustrated in an excellent 35-mm. colour cine film made by the Glass Manufacturers' Federation to inform users of glass containers of the new techniques and services the industry now offers. The film was called "Well I'm Blowed."

Discussion

THE CHAIRMAN (Dr. H. Davis, chief pharmacist, Ministry of Health) invited discussion.

MR. T. REID asked what could be done to make it easier to pour from a screw-capped bottle. He also made a plea for a reduction in the number of sizes of bottle on the market. MR. CLARK endorsed the plea, adding that the only "really big sellers" were the 2-, 4-, 8-, 12- and 16-oz. sizes. Since the start of the National Health Service there had been an increase in the number of 12's and 16's required. Demand for graduated bottles had fortunately decreased, for they were quite expensive. Mr. Clark considered the hand-blown "cupped brim" type of bottle best for pouring. That shape could not be obtained by automatic methods, owing to the fragility of their square corners. He had patented an effective design of bottle with an eccentrically placed neck, but the cost of production was rather high.

MR. J. A. MYERS asked whether a bottle was available that would withstand repeated autoclaving without deteriorating, and from which sterile fluids could be poured without dripping and contaminating the receiving bowl via the bottle's outer surface. MR. CLARK replied that, if the demand were great enough, a manufacturer could certainly design such a container. Borosilicate glass would be used if the bottle were to be autoclaved many times. MR. E. H. FAGG commented that the Ministry of Health had made available to central sterile supply units standard 500-mil and 1-litre bottles, with deep caps and wide necks, for autoclaving salines and distilled water.

THE CHAIRMAN said that every pharmacist called upon to prepare intravenous fluids was troubled by silicate deposits on the inner surface of glass containers following autoclaving. There were conflicting views on methods of overcoming the trouble. MR. CLARK repeated that borosilicate glass, though costly, could be produced if specifically requested. MR. J. ANDERSON considered that silicate deposits could be avoided by decreasing the cooling time after autoclaving and by using a fresh bottle each time.

A request for a standard bottle thread to take both aluminium and plastic caps was made by MR. K. F. MOOREY. THE SPEAKER replied that a committee formed in conjunction with the Glass Manufacturers' and British Closures Federations had evolved a British Standard for such a thread. MR. D. A. DEAN commented that, in spite of such specifications, manufacturers of metal caps seemed reluctant to bring their products into line with those figures. He considered the R3 British Standard specification, for continuous thread "finishes," too shallow. He

asked if it were the manufacturer's or the user's responsibility to reject bottles in which flaws were found to exist in the material.

MR. CLARK said that his company had decided twenty-five years ago to issue its own standard sizes in order to disprove the belief that "the bottle manufacturer is always wrong." He said the R3 specifications coincided with figures used in the United States for twenty years, where output was 140 million gross per annum against only 30 million gross in Britain. The situation might not be perfect, but standardisation permitted this country to compete in a world market. The speaker appreciated that bottles with flaws were a problem to packers of medicinals; one oversize bottle in 2,000 would be enough to jam the packing machines,

though inspection methods had been much improved.

DR. S. M. BUDD said an investigatory committee formed by manufacturers and users, and international and British Standards committees would, in due course, publish its findings on flaking in transfusion bottles.

MR. J. ANDERSON said there was a tendency for users to request bottles that would give protection against ultra-violet light. If the range of wave lengths involved were stipulated, a more accurate colour rendering could be aimed at by the manufacturer. MR. CLARK agreed. Mr. Anderson added a note on the relationship between the thickness of glass and protection against light. The Pharmacopeia of the United States stipulated that, in order to give protection, the glass should be

at least 2 mm. thick. In Britain, ampoules were often only 1 mm. thick.

MR. CLARK assured MR. N. D. P. ALEXANDER that his company had a standard packing method whereby bottles were packed upside down, side by side, and separated by interleaved partitions, in fibreboard boxes. Packaging costs occupied a substantial percentage of the total cost of containers today.

MR. MYERS referred to a statement in the film that five modern glass jars were equal in weight to two old-fashioned ones. The *Sunday Times* had disclosed that thin glass was equal in strength to steel because it had less internal strain. MR. CLARK: "I don't suggest we have reached the end of the road." The strongest form of glass was that used in lamp filaments.

Correspondence

Letters when received must bear the name and address of the sender, not necessarily for publication. The Editor does not hold himself responsible for the views expressed.

Facts and Policies

SIR.—In answer to the would-be strikers and get-together boys, I would like to point out that, like the Socialist party, pharmacists are far too busy cutting one another's throats to offer an effective opposition to the Government. I admit that a public relations officer could not do much in present circumstances but, if I read in my morning paper a criticism of one of the nationalised industries, I usually notice two mornings later a letter "explaining" the true facts. I feel that, if we cannot have anybody to "put us over" to the public, we might at least have an occasional "explanation" putting forward the facts. To any who would be so foolish as to give a customer her money back, saying the prescription is not worth 2s., I would reiterate the old costing recipe

"Threepence for the ointment

Threepence for making it up

Threepence for knowing how."

The Minister of Health should be told that, if he wishes to cheapen the service, he should not try to pauperise the people working it.

STILL VERY RESIGNED

Drug-impregnated Bird Seeds

SIR.—The letter on this subject in your issue of June 10 is similar to one that appeared in the *Veterinary Record* of May 13. Our reply to that, published in this week's *Veterinary Record*, includes the following:

We fully agree that seed dehusking birds such as budgerigars may sometimes accept dehusked seeds in small quantities, especially when these are mixed with whole seeds of the type normally eaten by the bird. It is, however, less natural for them to do so and one cannot always be sure that the birds will consume all, or in fact any, of the medicated seeds in the mixture and therefore obtain the benefit desired from the precise amount of the drug or adjuvant. This is naturally most critical if one is prescribing modern drugs having a high potency and relatively small dosage.

We would add that, whilst it is probably not so important if non-specific adjuvants are being administered, it is

nevertheless more satisfactory to know that the correct dose of treated seed has been taken by the bird. We should also like to reiterate and to emphasise that the only certain means of ascertaining that the correct amount of medicated seed has been consumed is that these be given unmixed with other food. Further, birds that are ill may eat little, and it is essential that what they do eat be accurately medicated seed. Hence it has become possible for the first time satisfactorily to administer, by the oral route, specific drugs, including antibiotics, in precise dosage.

LABORATORIES FOR APPLIED
BIOLOGY, LTD.
J. JACOBSON, Medical Adviser,
London, N.16

Losses When Prices are Reduced

SIR.—The following correspondence, which has passed between myself and a manufacturer of pharmaceutical specialities, should, I think, be brought to general notice:—

October 1959. Manufacturer to self:

Please note that in reply to your inquiry about a rebate we regret that we are unable to offer you credit on stocks purchased before our recent price reductions became effective.

November 1959. Self to manufacturer:

Further to your curst refusal to allow any rebate I have pleasure in enclosing a letter, just received, which will show how other firms behave in similar circumstances.

September 6, 1960. Self to manufacturer:

Further to our letter of October 1959 we note that xxxxxx tablets are now to be similarly reduced in price. Your circular makes no mention of any facilities for claiming a refund and we trust this important matter has not again escaped your attention.

September 19, 1960. Self to manufacturer:

With reference to your letter refusing to make an allowance on xxxxxx tablets we enclose a letter from another firm showing you how these arrangements are made by ethical manufacturers.

May 8, 1961. Self to manufacturer:

We are in receipt of your circular and price list of May 5 announcing price reductions in two of your products.

We do not notice any arrangements for allowing a rebate on stocks held by pharmacists as is usual in these cases.

This matter was brought to your notice last year on September 6 when the same product was reduced in price and again on September 19 after your refusal to make an allowance to stockists.

It should not be necessary again to have to

draw your attention to the necessity of reimbursing those who have taken the trouble to keep your products in stock, but since you claim to be an "ethical" house we look forward to seeing you behave like one.

May 9, 1961. Manufacturer to self:

I have received your letter of May 8 and note your comments regarding the recent price reduction on xxxxxx and xxxxxxx.

I regret that we are unable to offer you immediate credit but if, after June 30, you still have any stocks remaining which were purchased at the old price I shall be glad to hear from you.

May 10, 1961. Self to manufacturer:

In view of the unsatisfactory nature of your reply I propose to ask THE CHEMIST AND DRUGGIST to publish this correspondence, but before doing so I think you should be allowed to have second thoughts on your policy in relation to price reductions.

May 30, 1961. Self to manufacturer:

We should be obliged if you would indicate whether or not you propose to reply to our letter of May 10 about price reductions on ethical proprietaries.

June 1, 1961. Manufacturer to self:

I am in receipt of your letters dated May 10 and 30 with reference to the recent price reductions on xxxxxx and xxxxxxx but I must advise you that I have nothing to add to my letter of May 9 on this subject, as our policy remains unchanged.

L. EDWARDS,
Superintendent Pharmacist,
Army and Navy Stores, Ltd.,
London, S.W.1



AT A U.S. MUSEUM IN BRITAIN: The kinds of things Americans used to buy at country stores over 100 years ago and some of the original advertisements are displayed at a country store in the recently opened American Museum in Britain, Bath, Somerset. One of the few products sold in those days and still well known in present-day Britain is Vaseline petroleum jelly. The Vaseline advertisement in the illustration is dated 1870.

SURGICAL STOCKINGS

IF YOUR
CUSTOMER
REQUIRES
MODERATE
SUPPORT



**RECOMMEND THE NEW
LASTONET LIGHTWEIGHT
ELASTIC NET STOCKING**

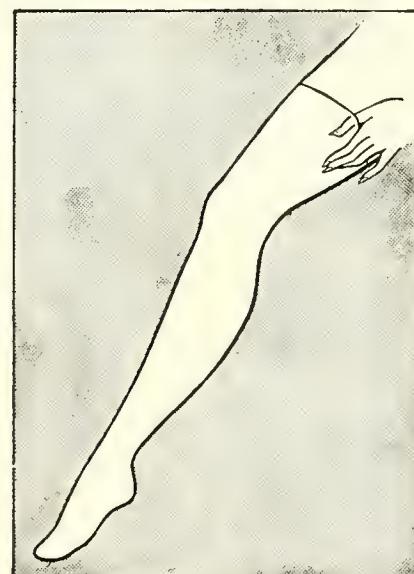
Lastosheer—These new surgical stockings are made of the finest, lightest, and most comfortable elastic net imaginable and are made to measure, thus providing your customer with perfect support. They are available within 3-5 days from receipt of your order and remember Lastosheer are made by Lastonet Products—the specialists in surgical hosiery.



*Lastosheer can be supplied against
prescription under the N.H.S.*

LASTONET PRODUCTS LIMITED

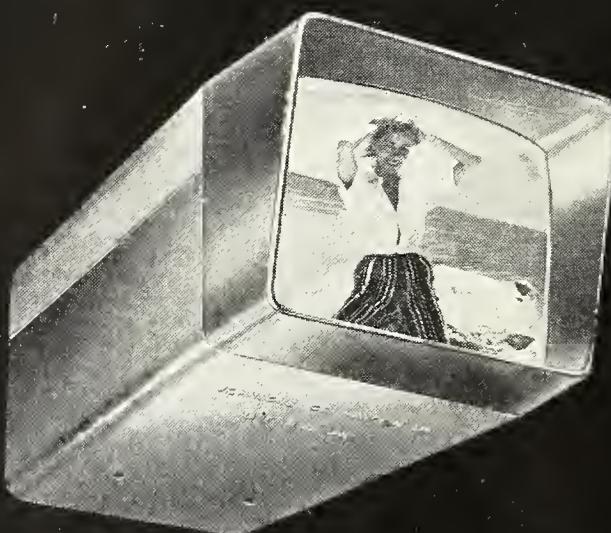
Carn Brea, Redruth, Cornwall



BIG, BRIGHT PROFITS from these Johnson viewers



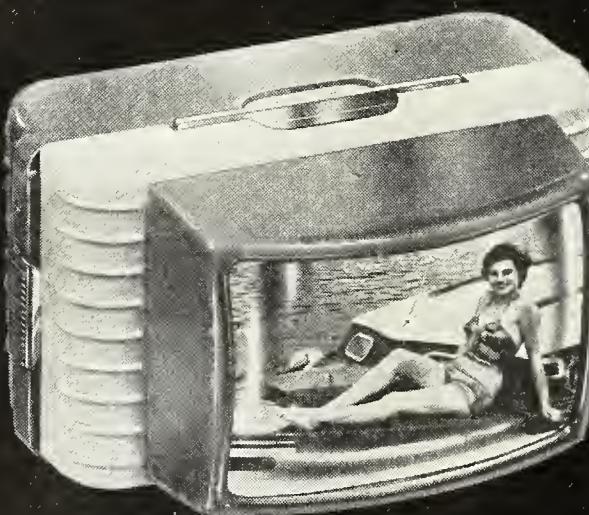
JUMBO 66



JUMBO 22



COLORVUE



JUMBO 35

CHECKED YOUR STOCKS LATELY? This is the season when thousands of photographers are taking millions of colour pictures. Right now they're looking for well-designed, reasonably-priced viewers that will show their transparencies big and bright. Johnson viewers. They are good-looking, sturdy and give years of trouble-free service. To display them is to sell them.

JUMBO 22 VIEWER 2 x 2 in. slides. 4 degrees of magnification. Battery operated, or mains transformer base.

JUMBO 35 VIEWER 'Big-picture' viewer for 35mm. transparencies. Picture magnified almost four times. Battery operated.

JUMBO 66 VIEWER Attractive, battery-operated viewer for 2½ in. square transparencies in 2½ x 2½ in. frames.

COLORVUE VIEWER Shows 2 x 2 in. slides brilliantly. With folding table support. Finger pressure operates light.

JOHNSONS
OF HENDON LTD

HENDON WAY, LONDON, N.W.4

TRADE REPORT

The prices given are those obtained by importers or manufacturers for bulk quantities or original packages. Various charges have to be added whereby values are in many instances augmented before wholesale dealers receive the goods into stock. Crude drugs and essential oils vary greatly in quality and higher prices are charged for selected qualities.

LONDON, JUNE 28: Slightly more trading was done in CRUDE DRUGS during the week though the orders were mainly for small lots.

CASCARA was firmer at origin because of a reported lack of new peels arriving at the collecting centres. Against the recent offerings at 210s. per cwt., c.i.f., the value is now put at 245s., c.i.f., subject to material being available. An effort has in the meantime been made to encourage further collection of the bark by offering higher payments to the collectors.

Only small lots of COPAIBA BALSAM were available at 10s. per lb. or 2s. up on previous rates. CANADA BALSAM was still unquoted. BUCHU has become a little firmer and it would appear that the seasonal upward trend has begun. Argentine HONEY was dearer but material from other sources was unchanged. SENEGA was offered for shipment at 18s. per lb., c.i.f. Most SPICES were unchanged from previous levels although some PEPPERS were lower at origin and TURMERIC was dearer. Chinese MENTHOL continued weak for shipment. Tinnevelly hand-picked pods are scarce on the spot.

In ESSENTIAL OILS, Ceylon CITRONELLA was lower by one penny per lb. but Formosan at origin was twopence dearer. Brazilian PEPPERMINT eased by sixpence a lb. on the spot and by threepence for shipment.

Pharmaceutical Chemicals

ACETANILIDE. — Crystals. One-cwt. lots, 2s. 10d. per lb.; 5-cwt., 2s. 9d.

ALOIN. — Micro-crystalline, 14-lb. lots, 31s. 6d. per lb.

p-AMINOSALICYLIC ACID. — SODIUM, 17s. 6d. per kilo for 1,000-kilo lots.

ANTIMONY SALTS. — CHLORIDE SOL., B.P.C., 1934, carboys, 2s. 6½d. per lb.; POTASSIUM TARTRATE, 7s. 6d. per lb.; SODIUM TARTRATE, 12s. 6d.

ARECOLINE. — Alkaloid, 51s. per oz.

ASPIRIN. — 5-cwt. lots (in kegs), 4s. 9d. per lb.; 1-cwt., 4s. 11d. CALCIUM SALT, 12s. 6d. per lb.

BARIUM SULPHATE. — B.P., 250-kilo lots, 3s. 3½d. per kilo.

BENTONITE. — B.P. about £770 per ton.

BENZOIC ACID. — One cwt., 2s. 11½d. per lb.; and SODIUM SALT, 2s. 9½d. per lb.

BENZYL BENZOATE. — B.P. in 1-ton lots, 4s. 6d. per lb.

LONDON EXCHANGE RATES

At the opening on Tuesday

Amsterdam ..	Florins to £	10-02½-10-02½
Bombay ..	Shillings to rupee	1/51½-1/6 6½
Brussels ..	Frances to £	139-27-139-32
Copenhagen ..	Kronor to £	19-32½-19-32½
Frankfurt ..	D Marks to £	11-09½-11-10
Hong Kong ..	Shillings to \$	1/2½-1/3
Karachi ..	Shillings to rupee	1/51½-1/6 6½
Lisbon ..	Escudos to £	80-15-80-20
Malaya	Shillings to \$	2/3½-2/4
Milan	Lira to £	1,730-1,731½
Montreal ..	Dollars to £	2-87½-2-88½
New York ..	Dollars to £	2-78-2-82
Oslo	Kronor to £	19-99½-19-99½
Paris	Frances to £	13-67-13-67½
Stockholm ..	Kronor to £	14-39½-14-40
Zurich	Frances to £	12-04½-12-04½

*Bank of England official limits. Bank rate: 5 per cent. from December 8, 1960.

BROMIDES.—Crystals (per lb.):—

	1 cwt.	5 cwt.	
		s. d.	s. d.
POTASSIUM	2 6	2 5
SODIUM	2 6	2 5
AMMONIUM	2 10	2 8½

Powder is three-halfpence per lb. more, packages free, carriage paid terms.

CAFFEINE.—ANHYDROUS, less than 50-kilo lots, 33s. 6d. per kilo; MONOHYDRATE, B.P., 34s.; CITRATE, 26s. kilo.

CANTHARADIN.—Per oz. 51s. for 4-oz. lots.

CARMINE.—70s. per lb. for 1-cwt. lots.

CHALK.—Prepared powder B.P., £22 per ton for minimum 1-ton ex works.

CHARCOAL.—Medicinal activated, B.P.C., in 1-cwt. lots, £22 10s. per cwt.

CHLORAL HYDRATE. — One-cwt. lots, 4s. 6d. per lb.

CITRATES.—Per lb.:

	1 cwt.	5 cwt.	
		s. d.	s. d.
SODIUM†	2 7½	2 6½
POTASSIUM†	2 10½	2 9
IRON AND AMMONIUM*	3 6½	3 5

† Powder 3d. per lb. more. *Scales 10d. per lb. more.

CITRIC ACID. — Domestic powder and crystals (in kegs) per cwt. 1-4-cwt. lots, 201s. per cwt. 5-19-cwt., 197s.; 1 ton, 196s. In paper bags, prices are 193s., 189s. and 188s., respectively.

CORTISONE. — One-kilo lots, ACETATE, 8s. 6d. to 9s. per gm. HYDROCORTISONE, ACETATE OF ALCOHOL, 9s. per gm.

CREAM OF TARTAR.—Home trade:—1-ton lots, 241s. per cwt.; 10-cwt., 242s.; 5-9-cwt., 243s.; 2-4 cwt., 244s.; 1-cwt., 245s. (If supplied in bags deduct 5s.).

CREOSOTE.—B.P. quality, ex beechwood, from 6s. 9d. to 7s. 6d. per lb.

CRESOL.—B.P. quality, 7s. 9d. per gall. in 5-gall. lots.

DEXTOSE. — In bulk, MONOHYDRATE, £76 per ton, delivered; ANHYDROUS, £115 per ton.

DIGOXIN.—100-gm. lots, 78s. per gm.

FORMALDEHYDE.—B.P. solution, 5 drum lots, 755s. per ton in free drums, delivered.

GLYCEROPHOSPHATES.—Per lb. in 1-cwt. lots:—ACID, B.P.C., 20 per cent., 4s. 7d.; CALCIUM, soluble, B.P.C., 12s.; IRON, B.P.C., scale, 15s. 9d. and powder, 14s. 9d.; MAGNESIUM, soluble, B.P.C., 14s. 3d.; MANGANESE, B.P.C., 27s.; POTASSIUM, 50 per cent., B.P.C., 3s. 9d. and 75 per cent., B.P.C., 5s. 6d.; SODIUM, 50 per cent. 2s. 7d.; 75 per cent., 4s. 6d.; 100 per cent., 8s.

GUAIACOLS. — LIQUID B.P.C., 16s. per lb. for 1-cwt. lots; CRYSTALS, 15s. 9d.; CARBONATE, 18s.

HOMATROPINE. — 16-oz. lots (per oz.): ALKALOID, 30s. 6d.; HYDROBROMIDE, 24s. 6d.; HYDROCHLORIDE, 28s. 6d.; METHYLBROMIDE, 25s. 6d. 1-oz. rates are 1s. 6d. per oz. above those rates.

HYDROGEN PEROXIDE. — 27·5 per cent. (by weight), £115 per ton; 35 per cent. £138 in returnable carboys.

ISOPRENLIN SULPHATE. — (Per gm.), 100-gm. lots, 1s. 6d.; 500-gm., 1s.; 1-kilo, 9d.

LACTIC ACID. — B.P. 4s. 5d. per lb. for 12-winchester lots and 4s. for 5-cwt. lots. Edible, 80 per cent. acid, 2s. 4d. per lb. for under 1-ton lots; 12 winchesters, 2s. 8d. per lb.

LACTOSE. — B.P., in 1-ton lots packed in 1-cwt. paper-lined sacks, £129 10s. per ton, delivered in the United Kingdom.

LEAD ACETATE.—B.P. crystals, 225s. per cwt.

OESTRADIOL.—MONOBENZOATE is 16s. per gm.

OLEIC ACID.—B.P. grade, £180 10s. per ton (£184 10s. single drum lots).

PANCREATIN.—B.P., 21s. per kilo for 25-kilo lots.

PHENAZONE.—Imported, 9s. 6d. per lb.

PHENYTOIN SODIUM.—One-cwt. lots, 23s. per lb.; less than 56-lb., 25s.

PICROTOXIN.—Per oz. 45s. 6d. (4-oz.).

PILOCARPINE.—In 2-kilo lots prices are: HYDROCHLORIDE, 1,013s. per kilo; NITRATE, 825s.

PREDNISOLONE.—Per gm. 17s. 6d.

PREDNISONE.—Per gm. 15s. 6d.

PROGESTERONE.—Price is 1s. 6d. per gm.

QUINIDINE.—For 15 kilos or 500 oz. or more:—

Home Trade	Per kilo	Per 100 oz.
QUINIDINE	s. d.	s. d.
SULPHATE ..	199 1	564 6
ALKALOID cryst.	260 8	739 1
ALKALOID precip.	263 9	747 9
HYDROCHLORIDE ..	223 0	632 1
HYDROBROMIDE ..	216 11	615 0
GLUCONATE ..	221 9	628 9

Prices include tins and cases and free delivery U.K.

SILVER SALTS.—PROTEIN, 1-cwt. lots, 8 per cent., 36s. 3d. per lb.; VITELLIN, 68s. 6d.

STREPTOMYCIN. — DIHYDRO OR BASE, 10½d. per gm.

Industrial Chemicals, Solvents

ACETALDEHYDE. — The 100 per cent. is £122 per ton

ACETATES. — Per ton, spot 1-ton lots: AMYL (technical), £254 and B.S.S., £256. BUTYL, £169; ETHYL, £141; ISOPROPYL, £136.

ACETIC ANHYDRIDE. — 10-ton lots £126 per ton, delivered U.K. in returnable drums; 1-ton, £128.

ACETONE.—One-ton lots spot, £84 per ton in drums.

BENZOLE.—Thiophene-free, 9s. 3½d. per gall. for one 50-gall. barrel; pure 6s. 3½d. per gall.

N-BUTYL ALCOHOL. — 1-5-ton lots, £159 per ton and one-ton lots, £163 per ton. SECONDARY, £130.

CARBON TETRACHLORIDE. — In 40-gall. drums, 1 ton and under 2 tons, £83 15s.; 4 tons and upwards, £82 5s.

ISOPROPYL ALCOHOL. — Technical grade (99 per cent.) in tank car lots from 4s. 8½d. to 4s. 10½d. per gall.; anhydrous in 45 gall. drum. lots is 7s. 3d. gall.

METHYL ETHYL KETONE. — One-ton lots, £138 10s. per ton.

NAPHTHALENE.—Nominal home contract prices per ton for phthalic makers are around £40; spot lots £60-£70 ex works. Refined flake or ball scarce at around £80 delivered.

PHTHALATES. — Prices (per ton) one-ton lots: DIBUTYL, £206; DI-ISOBUTYL, £199; DI-ETHYL, £190 10s.; DI-METHYL, £182.

STEARATES. — Spot prices for minimum 1-ton lots:—ALUMINIUM (all grades), 253s. 6d. per cwt., CALCIUM (precipitated), 243s. 6d.; LEAD (30 per cent.), 223s. 6d.; MAGNESIUM (standard), 272s. and (superfine), 302s.; ZINC, 226s. to 286s. as to grade.

Crude Drugs

AGAR.—Kobé No. 1, 14s. 6d. per lb. in bond; shipment, 14s., c.i.f.

ALOES.—Cape primes, spot, 175s. per cwt.; shipment, 155s., c.i.f. Curaçao, spot, 480s.; shipment, 440s., c.i.f.

BALSAMS.—Per lb.: CANADA: Market bare and origin not quoting. COPAIBA: Spot, scarce at 10s., duty paid. PERU: Spot, 8s. 9d. in bond. TOLU (genuine as imported), 30s.; B.P., from 12s. to 17s. 6d. as to analysis.

BELLADONNA.—LEAVES, 1s. 9d. per lb., spot. Dutch for shipment (t.a. not quoted) 2s., c.i.f. ROOT, 0·65 per cent., 1s. 9d. per lb., spot.

BENZOIN.—Sumatra block, spot £20 to £28 as to quality

BUCHU.—Spot new crop, 4s. 3d. per lb.; shipment, 4s., c.i.f.

CALABAR BEANS.—Spot, 2s. 3d. per lb.

CALAMUS.—Root, 100s. per cwt., spot, 87s. 6d., c.i.f.

CAMPHOR.—B.P. powder, 3s. 10½d. per lb. in bond.

CARDAMOMS.—Aleppy greens, 13s. 6d. per lb., spot; shipment, 11s. 6d., c.i.f.

CASCARA.—Spot, 1960 peel, 260s. per cwt., shipment, 1961 peel, 245s., c.i.f. nominal.

CINNAMON QUILLS.—Shipment (c.i.f., per lb.) 4 O's, 5s. 3½d.; 3 O's, 4s. 10½d.; O, 4s. 7d.; quillings, 3s. 3½d.; featherings, 1s. 6½d.

COCHINEAL.—Black-brilliant, 11s. 6d. per lb., silver-grey 10s., spot; Peruvian silver-grey, 4s. 6d.

DIGITALIS.—*Purpurea* for shipment, old crop, 11d.; new crop, 2s. 4d. per lb., c.i.f.

ELEMI.—Spot, 2s. 1d. per lb. Shipment, 1s. 11d., c.i.f.

ERGOT.—Portuguese 7s. 6d. per lb., c.i.f., for prompt shipment; spot, 8s.

FRANGULA.—Spot, 87s. 6d. per cwt.

GENTIAN.—Spot: French, 150s. per cwt.

GINGER.—African, spot, 175s.; new crop for shipment, 165s. per cwt., c.i.f. Jamaican No. 3, spot, 230s.; shipment, 215s., c.i.f. Cochin, shipment, 132s. 6d., c.i.f.; spot, 140s. (per cwt.).

GUM ACACIA.—Kordofan cleaned sorts, 142s. 6d. per cwt., spot; new crop, June-July shipment, 126s., c.i.f.

HENNA.—Indian, spot, 87s. 6d. per cwt.; shipment, 62s. 6d., c.i.f.

HONEY.—Australian light amber, 102s. 6d. to 107s. 6d. per cwt. and medium amber, 96s. to 98s. Argentine, 112s. to 115s. Jamaican, 115s. to 120s.; Canadian clover, 145s. to 150s., all ex warehouse.

IPECACUANHA.—For shipment, c.i.f., per lb.—Costa Rican, 66s.; Matto Grosso, 50s.; Colombian, 49s. 6d. to 53s. Spot: Matto Grosso, 53s. 6d.; Colombian, 54s.

JUNIPER BERRIES.—Italian, 100s. per cwt.; German, 120s.

KARAYA.—No. 1 gum, spot 325s. per cwt. nominal; No. 2, 225s.

LANOLIN.—ANHYDROUS B.P. is from 170s. to 175s. per cwt. in 1-ton lots and HYDROUS, B.P., 150s., free drums, delivered.

LEMON PEEL.—Spot, 2s. 9d. per lb.

LINSEED.—Whole, 70s. to 75s. per cwt.; crushed, 105s.

LIQUORICE.—Natural root: Persian on the spot, 40s. per cwt.; Anatolian, 60s. Block juice: Anatolian from 190s. per cwt.; Italian stick from 392s. to 470s. per cwt.

LOBELIA HERB.—American spot, 8s. 9d. per lb. Dutch not offering.

LYCOPODIUM.—Indian 15s. per lb., spot. Russian not quoted.

MACE.—Whole pale blade, 22s. per lb., spot.

MENTHOL.—Chinese: spot, 82s. per lb., duty paid; shipment, 69s., c.i.f. Brazilian, 46s. in bond, shipment, 43s., c.i.f. Formosan, 48s., in bond; shipment, 46s. 6d., c.i.f.

MERCURY.—About £67 per flask of 76-lb.

NUTMEGS.—West Indian 80's 12s. per lb., spot: sound unassorted, 8s. 9d.; defectives, 6s. 6d.

NUX VOMICA.—Shipment (per cwt.) Cochin 70s., c.i.f.; Madras, 65s., c.i.f.

ORANGE PEEL.—Spot: Sweet ribbon 1s. 10d. per lb.; bitter quarters: West Indian 11d.; Spanish, 1s.; bitter ribbon, 1s. 3d.

ORRIS ROOT.—Florentine, 335s. per cwt.

PAPAIN.—Tanganyikan, 14s. 6d. per lb., c.i.f., for grade one; spot 15s. Congo, 12s. 6d., c.i.f. Ceylon brown, 15s., c.i.f.

PEPPER.—White Sarawak, spot, 3s. 9d. per lb.; shipment, 3s. 7½d., c.i.f. Black Sarawak, spot, 3s. 3½d.; shipment, 3s. 1½d., c.i.f. Black Malabar, 400s. per cwt. spot, and 395s., c.i.f.

PEPPERMINT.—Dutch whole leaves, 3s. per lb., c.i.f.

PIMENTO.—Spot, 560s. cwt.; shipment, 500s., f.o.b.

PODOPHYLLUM.—*Emodi* nominal; *Peltatum*, 435s. per cwt.

PYRETHRUM.—Extract, minimum 25 per cent. w/w pyrethrins, 75s. per lb. for small lots.

QUILLIAA.—Shipment, 175s. per cwt., c.i.f.; spot nominal.

RHUBARB.—Chinese small rounds from 5s. 6d. to 6s. 9d. per lb. on the spot.

SARSAPARILLA.—Jamaican native red spot, 2s. 6d. per lb.; shipment, 2s. 1d., c.i.f.

SEEDS.—(Per cwt.) ANISE.—Cyprian, 200s., spot. CARAWAY.—Dutch, 137s. 6d., duty paid. CELERY.—Indian, 165s., spot; shipment, 162s. 6d., c.i.f. CORIANDER.—Moroccan, 130s., duty paid; shipment, 115s., c.i.f. Indian bold spot, 115s.; shipment, 91s. 6d., c.i.f. CUMIN.—Indian, 175s. spot; shipment, 165s., c.i.f. Iranian, 165s., duty paid; shipment, 132s. 6d., c.i.f. DILL.—Indian, 97s. 6d. spot; shipment now 87s. 6d., c.i.f. FENNEL.—Chinese, 105s., duty paid. Indian spot, 105s.; shipment, 92s. 6d., c.i.f. FENUGREEK.—Moroccan, 90s., duty paid; shipment, 76s. 6d., c.i.f. MUSTARD.—English, 57s. 6d. to 85s. according to quality.

SENEGA.—Spot, 20s. 6d. per lb.; shipment, 18s., c.i.f.

Senna.—*Tinnevelly* LEAVES, prime No. 1 cleared; f.a.q. No. 3, 11d. PODS: manufacturing (f.a.q.), 11d. and hand-picked, 1s. 6d. to 1s. 10d. *Alexandria* pods: Manufacturing, 1s. 6d.; hand-picked, 4s. 6d. to 7s. 6d.

SHELLAC.—F.O.T.N., 200s. per cwt.; No. 1, 220s.; F.O., 235s. to 285s. spot.

SLIPPERY ELM.—Bark, 3s. 6d. lb. landed value.

SQUILL.—White 75s. to 85s. per cwt. spot, as to holder.

STRAMONIUM.—Indian LEAVES 60s. per cwt. spot. Dutch 0·5 per cent. alkaloid, 93s., c.i.f.

STYRAX.—Spot, 25s. 9d. per lb., shipment, 24s., c.i.f.

TONQUIN BEANS.—Para spot, 6s. per lb. Shipment nominal. Angostura 11s.

TRAGACANTH.—No. 1 ribbon, £145 to £150 per cwt. No. 2, £135 to £140.

TURMERIC.—Madras finger on spot 120s. per cwt.; shipment, 115s., c.i.f., quoted.

VALERIAN ROOT.—Spot: Belgian, whole (max. 2½ per cent. sand) for prompt shipment, 145s., c.i.f. Dutch old crop cleared.

VANILLIN.—Rates (per lb.) are now: 5-cwt. lots, 22s. 3d.; 1-cwt., 22s. 6d.; 56-lb., 22s. 9d.; small quantities, 23s.

Essential and Expressed Oils

ALMOND.—Moroccan, 66s. per lb., duty paid.

AMBER.—Rectified on the spot, 1s. 6d. per lb.

ARACHIS.—Spot, 2-5 ton lots naked ex mill, £153 per ton.

BAY.—West Indian short on the spot, prices nominal.

BERGAMOT.—Spot, from 72s. 6d. per lb.

CADE.—Spanish, 3s. 6d. per lb. for drum lots.

CAJUPUT.—Spot from 10s. per lb.

CAMPHOR, WHITE.—Chinese, 1s. 6d. per lb. in bond; 1s. 5d., c.i.f.

CANANGA.—Spot, from 37s. 6d. per lb.

CARAWAY.—Imported oil, 33s. 6d. per lb.

CARDAMOM.—From 330s. per lb. for English-distilled and 260s. for imported.

CASSIA.—Short with prices nominal.

CASTOR.—Home produced B.P. oil, spot, £160 per ton naked ex mill (2-ton lots).

CELERY SEED.—Dutch oil, 90s. per lb. and Chinese, 65s.

CHAMOMILE.—Smalls 800s. per lb.

CINNAMON.—From quillings, best English-distilled is 50s. per oz.; other B.P. oils from 165s. per lb. Ceylon leaf, spot, 9s. 6d. per lb.; Seychelles, 7s., spot.

CITRONELLA.—Ceylon, spot, 6s. 4½d.; shipment, 6s. per lb., c.i.f. Formosan, spot, 6s. 9d., in bond; shipment, 6s. 8d., c.i.f.

CORIANDER.—B.P. oil, 52s. 6d. per lb., spot.

CUBEB.—Small spot supplies of imported are 65s. per lb.; English, 90s.

CUMIN.—Imported oil, 90s. per lb.; English-distilled, 120s.

DILL.—Imported, 38s. 6d. per lb., spot.

FENNEL.—Spanish sweet, spot, 10s. per lb.

GINGER.—Imported: Jamaican, 130s. per lb.; Chinese, 72s. 6d., duty paid.

JUNIPER.—B.P.C. 1949 oil is from 15s. per lb. on the spot. English-distilled, 150s. JUNIPER WOOD, from 5s.

LIME.—West Indian distilled, 50s. per lb. on the spot.

OLIVE.—Spot, 19s. 3d. to 20s. 3d. per gall. in drums ex wharf; shipment, £190-£205 per 1,000 kilos, f.o.b. Spanish port.

PEPPERMINT.—*Arvensis*: Chinese spot, 38s.; shipment, 35s., c.i.f. Brazilian spot, 15s. 6d.; June-July shipment, 14s. 9d., c.i.f. *Piperita*: Italian, 48s. per lb., spot. American from 30s. to 38s. per lb. as to make.

PINE.—*Pumilio* on the spot is 15s. per lb.; *sylvestris*, 5s.; Siberian (*abietis*), 15s.

SANDALWOOD.—Mysore 155s. to 160s. per lb. East Indian 152s. 6d. to 155s.

SPEARMINT.—American oil on the spot 30s. per lb

YLANG YLANG.—Spot, 37s. 6d. per lb.

UNITED STATES REPORT

NEW YORK, JUNE 27: STRYCHNINE prices of \$1·30 to \$1·45 per oz. for the SULPHATE were reported to be subject to shading in the face of a limited demand. TOLU BALSAM has advanced by another 15 cents to \$4·50 a lb. because of a tight supply position. Quiet demand brought AGAR, No. 1 Kobé, down 20 cents to \$2·75 per lb. Higher per lb. among ESSENTIAL OILS were Californian LEMON at \$3·90, up 15 cents; LEMONGRASS at \$2·70, up 10 cents; and Spanish ROSEMARY at \$1·20, up eight cents. Lower per lb. were BOIS DE ROSE at \$1·65, down five cents, NUTMEG, \$9, down 50 cents; and East Indian SANDALWOOD, \$26, down \$1.

TELEVISION

Figures in the columns represent number of appearances of the product during the week.

	London	Midland	North	Scotland	Wales	South	N.E.	Anglia	Ulster	Westward
July 9-15										
1-2 Spray	...	—	—	—	—	—	—	4	—	—
Aidex	...	1	1	1	1	1	1	1	1	1
Alka-Seltzer	...	10	14	11	5	5	6	4	5	5
Anadin	...	4	4	4	1	5	1	—	4	—
Andrex	...	—	—	3	—	3	—	—	3	3
Anne French	...	—	—	—	1	—	—	—	—	—
Askit powders	...	—	—	—	12	—	—	—	—	—
Aspro	...	5	4	4	6	4	8	4	4	—
Bisodol	...	—	—	3	—	3	—	—	—	—
Body Mist	...	3	2	1	2	1	2	—	—	—
Bristow shampoo	...	3	5	3	2	3	2	—	1	—
Brylcreem	...	2	3	3	4	3	2	3	4	3
Brylcreem	...	2	1	1	3	3	3	2	2	3
Cooper's aerosols	3	4	4	4	4	4	4	3	4	3
Delrosa	...	—	—	—	—	—	3	—	1	—
Delsey	...	3	3	3	3	4	5	3	3	4
Dramal	...	1	2	1	3	3	3	2	2	2
Elliman's	foot cream	1	1	1	—	—	—	—	—	—
Eno's fruit salt	2	2	2	2	2	2	2	2	2	2
Euthymol	—	—	—	1	1	1	1	1	—	—
Ex-Lax	...	1	—	—	1	2	—	2	—	—
Freezone	—	—	1	—	—	2	—	—	—	—
Immac	...	3	3	1	2	4	3	—	3	—
Imperial Leather	—	—	—	—	—	—	—	—	—	—
soap	...	3	3	3	3	3	3	2	3	3
Ingram shaving	—	—	—	—	—	—	—	—	—	—
cream	...	3	3	4	3	2	3	3	4	4
Kleenex	...	1	1	2	3	2	2	1	1	3
Loxene hair	—	—	—	—	—	—	—	—	—	—
cream	...	1	2	2	4	3	4	2	2	2
Macleans tooth-	—	—	—	—	—	—	—	—	—	—
paste	...	1	2	1	2	3	4	8	4	3
Mark Vardy	...	3	3	—	2	1	1	2	3	2
Milk of Magnesia	2	1	1	1	1	1	3	1	1	1
tablets	—	—	—	—	3	3	2	3	2	—
Mum deodorant	2	1	2	3	3	3	2	—	3	3
Nivea Cream	5	—	—	—	—	—	—	—	—	—
Nonocal 900	—	—	—	—	—	5	—	—	—	—
Phillips tooth-paste	2	—	—	—	—	—	—	—	—	—
Poppet	...	—	—	—	—	2	—	—	—	—
Pretty Quick	—	—	—	5	—	—	—	—	—	—
Q-tips	—	—	—	—	—	—	3	—	—	—
Rinstead pastilles	1	1	1	1	1	2	1	1	—	—
Saxin	—	—	—	—	4	4	—	4	4	—
Schick shavers	1	1	—	—	—	—	—	—	—	—
Sek	—	—	2	2	—	—	—	—	—	—
Silvikrin pure	—	2	2	2	—	—	—	—	—	—
hair cream	4	2	3	4	2	4	1	3	4	2
shampoo	3	3	5	4	3	5	3	3	3	3
Smokies	—	—	—	—	—	2	—	1	—	—
Span shampoo	—	5	—	—	—	6	—	—	—	—
Star spray	—	3	2	2	—	1	1	1	—	—
Vosene	—	—	—	—	1	1	1	1	—	1
Winspray	—	4	2	—	—	1	2	—	4	—



INGENIOUS AND ELEGANT: Clever use is made in the display outer illustrated of cut-outs and folds. The hand that appears to be holding an edge of the lid is actually a shape cut into it. When the lid is opened it is twice folded to make a "solid" edge carrying the product title and a slogan. The fingers, cut from the part nearer the hinge, and the thumb and palm, from the part remote from the hinge, are folded into the plane of the solid edge, echoing a hand on the wrapper of each talc pad. The product, Richardson's talc pads, is distributed in Great Britain by Jackel & Co., Ltd., 247a St. Vincent Street, Glasgow, C.2.

PRINT AND PUBLICITY

PUBLICATIONS
Medical Propaganda

Manufacturers' leaflets, folders, booklets, etc., directed to doctors but available to pharmacists. BRITISH SCHERING, LTD., 229 Kensington High Street, London, W.8: "The depression tranquilliser . . . Leviton" (4-p. folder). GEIGY PHARMACEUTICAL CO., LTD., Wythenshawe, Manchester, 23: "Anturan . . . chronic gout, Butazolidin . . . acute gout," "Butazolidin . . . non-hormonal antirheumatic agent," "Tofranil . . . thymoleptic specific therapy for the depressive states" (4-p. folders and envelopes); "Dosulfim . . . low-dosage mixed sulphonamide," "Sedestran . . . for relief of menopausal disorders," "Taoryl . . . for relief of cough," "Teevex . . . an antipruritic with antihistamine for symptomatic relief in all forms of pruritis" (booklets). PHARMETHICALS (LONDON), LTD. (Schering, A.G., Berlin, Germany), Victoria Way, Burgess Hill, Sussex: "Leucorrhœa? . . . try Flurymal first," "Threatened or habitual abortion . . . Primolut depot" (folders); "Scheriprot" (blotter).

ROCHE PRODUCTS, LTD., 15 Manchester Square,



DISPLAYED TO SELL:



Display stand for the Spraydex household spray products of Copydex, Ltd., 1 Torquay Street, London, W.2. A new self-service "dispenser" for Rennies indigestion tablets. The unit holds twelve packs of twenty-five. "Streamlined" merchandiser available from Kimberly-Clark, Ltd., Larkfield, Maidstone, Kent, for Kotex. It holds twelve boxes but is only 11½ x 14 in. at the widest point of the base, is just under 4 ft. high and weighs 4 lb. without the boxes. Single-bottle stand available from Rose Kin-Ora Sales Co. (L. Rose & Co., Ltd.), Grosvenor Road, St. Albans, Hertfordshire, for Rose's lime juice. Its West Indian Island theme depicts the carefree gatherers of the limes.

London, W.1: "Gantrisin . . . in urinary tract infections," "Taractan . . . in depressive states," "Taractan . . . in peptic ulcer," "Thephorin . . . hayfever relief without drowsiness" (4-p. folders).

PRESS ADVERTISING

DOMESTOS, LTD., College Works, Albion Road, Newcastle-on-Tyne: Sqczi. In 113 provincial newspapers, women's journals, July-September. ENGLISH GRAINS CO., LTD., Shobnall Road, Burton-on-Trent: Yestamin. In local newspapers.

GOLDEN, LTD., 7 Grosvenor Street, London, W.1: Color-Glo. In *Woman*, *Woman's Own*, *Woman's Realm*, *Woman and Beauty*, *She*, *Everywoman*, *Honey*, *Modern Woman*, *Woman's Mirror*, *Daily Mirror*, *Sunday Picture*.

KIMBERLY-CLARK, LTD., Larkfield, Maidstone, Kent: Kotex. In *Woman*, *Woman's Own*, *Modern Miss*.

MOORE MEDICAL PRODUCTS, LTD., 64 Gloucester Place, London, W.1: Q-tips. In local newspapers (Southern television area) and national magazines of interest to mothers and children's nurses.

THORNTON & ROSS, LTD., Linthwaite, Huddersfield: Zoflora. In *Woman* and other women's magazines.



RECEIVING HER PRIZE: Mrs. Findlay receives from Mr. Lock her £750 cheque in a recent competition open to users of Wrights coal-tar soap. Also in the picture are Messrs. V. T. Kelly (sales director, Wright, Layman & Umney, Ltd.) and R. C. Hall (an executive).

COMING EVENTS

Items for inclusion under this heading should be sent in time to reach the Editor not later than first post on Wednesday of the week of insertion,

Sunday, July 2

LONDON CHEMISTS' GOLFING SOCIETY, West Surrey Golf Club, Meeting.

Tuesday, July 4

SURREY PHARMACEUTICAL COMMITTEE, Wilson's café, Grove Road, Sutton, at 8 p.m. Contractors' meeting addressed by Mr. V. C. R. Gude (chairman, Surrey Pharmaceutical Committee).

Thursday, July 6

SURREY PHARMACEUTICAL COMMITTEE, Kingston hotel, Kingston-on-Thames, at 8 p.m. Contractors' meeting addressed by Mr. V. C. R. Gude (chairman, Surrey Pharmaceutical Committee).

Friday, July 7

COUNTY OF LONDON PHARMACEUTICAL COMMITTEE, Conway Hall, Red Lion Square, London, W.C.1, at 8 p.m. Contractors' meeting addressed by Mr. A. Aldington (a member of the Central N.H.S. (Chemist-Contractors') Committee).

SOVIET TRADE AND INDUSTRIAL EXHIBITION, Earls Court, London.

Advance Information

NATIONAL BUSINESS EFFICIENCY EXHIBITION, Olympia, London, W.14, October 3-11.

BRITISH MEDICAL ASSOCIATION, City Hall, Sheffield. Representatives' meeting, July 17-20. Clinical meeting, July 20-22. Scientific Exhibition, July 17-22.

NOTES ON NEW MEDICAMENTS

MYDRILATE. — *Chemistry:* 2-dimethylaminoethyl- α -1-hydroxycyclopentyl- α -phenyl acetate hydrochloride, or cyclopentolate. This compound, when instilled into the eye, produces a very rapid paralysis of accommodation, but recovery is complete in about twenty-four hours. The cycloplegic action thus differs markedly in duration from that of atropine, with which the effect may persist for three days. Other cycloplegic drugs include homatropine and hyoscine, which also have a relatively short action, and lachesine, which has an effect midway between homatropine and atropine. Cyclopentolate is also available as Cyclogl.

OSPOLOT. — *Chemistry:* Tetrahydro-2-p-sulphamoyl-phenyl-1,2-thiazine 1,1-dioxide. The substance is one of a series of N-aryl compounds with varying types of activity on the central nervous system—compounds that include sedatives, stimulants and anticonvulsants. Of the latter, Ospolot has been found to have the highest therapeutic index, and electroshock experiments have indicated that it has a high margin of safety. Chemically it differs sharply from other anticonvulsants, particularly in the presence of a sulphur atom attached to each six-membered ring and a C-N linkage between the rings. (Phethenylate also contains a sulphur atom in one of two five-membered rings to which a phenyl group is attached, but otherwise has no relationship to Ospolot.) The drug is of little value in petit mal, and in that effect may be grouped with other drugs such as phenytoin (Epanutin, Eptoin) and primidone (Mysoline), which are mainly effective in grand mal.

POTABA + 6. — *Constituents:* Potassium *p*-amino-benzoate and pyridoxine hydrochloride. Aminobenzoic acid, once known as vitamin H, is one of the less important constituents of the vitamin B complex, and has an influence on growth and lactation in various animals. It is present in small amounts in many foods, and may take part in various biological systems. The drug has been used in rheumatoid arthritis, respiratory insufficiency, and in sun-screening preparations. It is well known as a bacterial growth factor in connection with sulphonamide therapy. Pyridoxine, or vitamin B₆, is essential for nutrition, as it forms part of an enzyme system concerned with the utilisation of amino-acids and fats and is associated with normal functioning of the adrenal cortex. Potassium *p*-amino benzoate is present with potassium salicylate in Pablate (sodium free); pyridoxine is present with a number of unrelated compounds in products such as Nidoxital, Duactin, Tropenal, Debendox, Lipostabil and Arterochol.

SOLCOSERYL. — *Constitution:* A protein-free filtrate of the haemolysed blood of young calves. The solution contains a variety of aminoketo- and oxy-acids, deoxyribosides, purines and polypeptides. Some of these peptides are not found in normal blood. This blood extract has the power of increasing the oxygen uptake of cells, but so far it has not been possible to link that action with any known and identifiable constituent. An increase in oxygen absorption and cell respiration improves the metabolic utilisation of available oxygen, and thus accelerates tissue repair and relieves circulatory insufficiency. A tissue extract used in peripheral circulatory dysfunction is available as Padutin.

TRILOCAN. — *Constituents:* Prednisolone, amethocaine, amylcaine and benzalkonium chloride. This product represents a combination of anti-inflammatory, antiseptic and local anaesthetic compounds and is designed to deal with the major factors of many skin conditions. Other dermatological preparations containing an anti-inflammatory steroid in association with other drugs (excluding antibiotics) are represented by Barquinol (hydrocortisone, iodochlorhydroxyquinoline); Decqualone P (prednisolone, dequalinium chloride); Jadi H (hydrocortisone, salicylic acid, N-butyl-4-chloro-2-hydroxybenzamide); Scheriproct (prednisolone, dibucaine, hexachlorophene, elemazole hydrochloride) and Vioform-Hydrocortisone (hydrocortisone, iodochlorhydroxyquinoline).

PATENTS

COMPLETE SPECIFICATIONS ACCEPTED

From the "Official Journal (Patents)," June 21
Therapeutic compositions and the manufacture thereof. Upjohn Co. 874,586.
Amphetamine barbiturates and compositions thereof. Miles Laboratories, Inc. 874,520.
Polynuclear quinone derivatives. Farbenfabriken Bayer, A.G. 874,770.
Antibacterial agents. Beecham Research Laboratories, Ltd. 874,414-16.
Stabilisation of trichloroethylene and stabilising agent thereof. Siedison, S.p.A. 874,491.
Benzimidazoles. CIBA, Ltd. 874,588.
Reserpic acid esters and process for their manufacture. CIBA, Ltd. 874,590.
Process for the manufacture of dialkyl, di-haloalkyl and di-alkoxyalkyl dichlorovinyl phosphates. CIBA, Ltd. 874,556.
Manufacture of 2-hydroxynaphthalene-3-sulphonic acid and certain salts and amides thereof. Farbenfabriken Bayer, A.G. 874,567.
Steroid compounds and processes for their preparation. Laboratoires Français de Chimiothérapie. 874,779.
Method for the production of ketosteroid compounds. Soc. Farmaceutici Italia. 874,572.
Process for the manufacture of unsaturated alcohols and acyl derivatives thereof. Hoffmann-La Roche & Co., A.G. 874,581.
Steroid compound and processes for its production. Laboratoires Français de Chimiothérapie. 874,781.
Composition having insect repelling properties. J. W. Chapman. 874,565.
Insecticidal and acaricidal powders. Farbenfabriken Bayer, A.G. 874,408.
Suture package. American Cyanamid Co. 874,699. British patent specifications are obtainable (price 3s. 6d. each) from the Patent Office, 23 Southampton Buildings, Chancery Lane, London, W.C.2.

TRADE MARKS

APPLICATIONS ADVERTISED BEFORE REGISTRATION

From the "Trade Marks Journal," June 14
For safety razor blades and devices for holding and dispensing safety razor blades (8)
 KRONA, B797,462, by Ever-Ready, Inc., New York, 1, U.S.A.
For appliances for reeling, regenerating, coating, cleaning and marking cinematographic films (9)
 DRYPUR, 810,382, by Erieh Hausdorf, Ottawa, 4, Canada.
For photographic apparatus and instruments; photographic projecting and enlarging apparatus; and parts and fittings (9)
 MAGNIFAX, 814,090, by Meopta Národní, Podnik, Prerov, Czechoslovakia.
For electro-medical apparatus (10)
 Device with word PYE, 800,472, by Pye, Ltd., Cambridge.
For all goods (10)
 VERNAID, 817,659, by Vernon & Co., Ltd., Preston, Lancs.
For brushes (21)
 FLEXY, 801,814, by Flexy Brushes, Ltd., Glossop, Derby.

From the "Trade Marks Journal," June 21

For detergents in stick form (1)
 "1001" FLICKSTICK, B808,651, by P.C. Products (1001), Ltd., Salford, 7, Lancs.
For perfumes, cosmetics and non-medicated toilet preparations (3)
 KISS-‘N-TELL, 816,971, by Grecaux, Ltd., London, N.W.9.
For parasiticides, insecticides, miticides and larvicides, all for animals (5)
 RUELENE, 797,278, by Dow Chemical Co., Midland, Michigan, U.S.A.
For deodorant preparations (5)
 EAU DU LUNDI, B799,198, by County Laboratories, Brentford, Middlesex.
For pharmaceutical products (5)
 PENNAC, 808,819, by Guigoz, S.A., Vuadens, Canton of Fribourg, Switzerland.
For pharmaceutical preparations (5)
 ACLUTON, 810,069, by Union International Co., Ltd., London, E.C.1.
For pharmaceutical preparations and substances for human and veterinary use (5)
 TRANQUIN, 815,074, HAYPHRYN, 819,060, by Winthrop Group, Ltd., Surbiton, Surrey.

For veterinary preparations in bar form (5)
 VIT-A-BAR, 818,303, by Fitz Hugh & Carr, Nottingham.
For all goods (5)
 FERSAC, SOLUVONE, 818,888-89, by Distillers Co. (Biochemicals), Ltd., Liverpool, 24. For pharmaceutical preparations and substances (5)
 SEDUTAIN, 818,895, by Key Pharmaceuticals, Inc., Miami, 37, Florida, U.S.A.
For pharmaceutical preparations for the treatment of coughs (5)
 COFREX, 819,058, by Winthrop Group, Ltd., Surbiton, Surrey.
For portable film-viewing apparatus (9)
 EXECUGRAF, 814,255, by Execugraf Corporation, Los Angeles, 48, California, U.S.A.

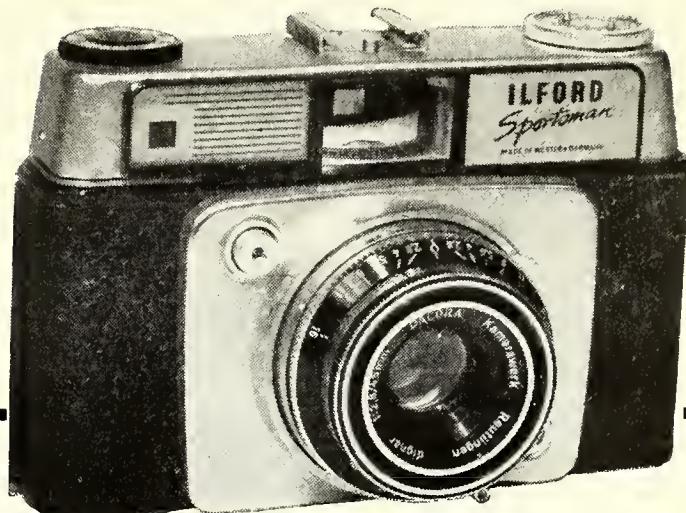
CONTEMPORARY THEMES

Subjects of contributions in current medical and technical periodicals.

PET BUDGERIGARS. Experiences with. *Vet. Rec.*, June 24.
OPTICAL ROTATORY DISPERSION. *Endeavour*, July.
NUCLEOLUS of the cell nucleus. *Endeavour*, July.
SORBITANS. Practical uses of, in compounding. *Can. pharm.* J., June.
ISATIN BETA-THIOSEMICARBAZONE. Derivatives of, with anti-viral chemotherapeutic activity against *Ecromelia* infection. *Nature*, June 24.
PROTEINS of hen's egg yolk. *Nature*, June 24.
VISKING TUBING. A factor associated with, capable of antagonising insulin. *Nature*, June 24.
CALCIUM and MAGNESIUM CONTENTS of various secretions entering the digestive tracts of sheep. *Nature*, June 24.
CHROMATOGRAPHY and IONOPHORESIS. A new technique of, on ion-exchange paper. Separation of a mixture of promazine, quinine, sulphacetamide and acetophenetidin. *Nature*, June 24.
FORMAMIDASE in mycobacteria and its use in differentiating saprophytic from other mycobacteria. *Nature*, June 24.
NOREPINEPHRINE (noradrenaline). Rôle of ganglionic norepinephrine in sympathetic synaptic transmission. *Science*, June 9.
FILTRATION. High-rate laboratory filtration with Büchner funnels. *Science*, June 9.
PHENFORMIN as adjuvant oral therapy in diabetes. *Brit. med. J.*, June 24.
BARIUM studies in the aged. *Brit. med. J.*, June 24.
ERYTHROCYTE SEDIMENTATION RATE. Mechanism and significance of. *Brit. med. J.*, June 24.
DIMETHYLDI(GJANIDE in the treatment of diabetic children. *Lancet*, June 24.
ORGANOPHOSPHORUS INSECTICIDES. Psychiatric sequelae of chronic exposure to. *Lancet*, June 24.

WILLS

MR. G. N. W. BUCKINGHAM, M.P.S., 61 Frederick Road, Aston, Birmingham, 6, left £42,697 (£42,479 net).
MR. W. W. CRANSHAW, F.P.S., Westfield, Bromley Road, Bingley, Yorks, left £2,166 (£2,068 net).
MR. I. M. DAVID, M.P.S., 14 York Place, Barry, Glam, left £6,928 (£6,789 net).
MR. F. P. DENNIS, M.P.S., 195 College Road, Norwich, Norfolk, left £4,334 (£3,220 net).
SIR ROGER DUNCALFE, Greystones, Western Avenue, Branksome Park, Poole, Dorset (former chairman of the British Standards Institution, and past-chairman and president of the Association of British Chemical Manufacturers), left £130,485 (128,172 net).
MR. V. FIELDEN, M.P.S., 15 The Parade, Beynon Road, Carshalton, Surrey, left £4,025 (£3,613 net).
MR. A. T. FRENCH, M.P.S.I., North Street, New Ross, co. Wexford, left estate in England and the Republic of Ireland valued at £20,662.
MR. A. FULTON, M.P.S., 25 Farnham Avenue, Hassocks, Sussex, left £8,037 (£6,185 net).
MR. W. HEBGIN, M.P.S., 15 Roseacre Road, Welling, Kent, left £4,863 (£4,322 net).
MR. E. MARGERRISON, M.P.S., The Poplars, Holyhead Road, Oakengates, Salop, left £17,515 (£17,401 net).



Top value at this price—

ILFORD

SPORTSMAN RANGEFINDER

35mm CAMERA

An irresistible bargain at £19.19.11 . . . that's the Sportsman Rangefinder with coated $f/2.8$ lens, Pronto 4-speed, flash-synchronised shutter with delayed-action setting, and coincidence-type coupled rangefinder. You can safely assure your customers that there is no keener camera pricing in Britain. Here are three more in the Sportsman range.

- **ILFORD SPORTSMAN VARIO**
 $f/2.8$ lens. 3-speed shutter, flash-synchronised.
- Rapid lever film-wind. Eye-level finder with luminous guide lines. £11.19.6.
- **ILFORD SPORTSMAN PRONTO**
 $f/2.8$ lens. 4-speed shutter, flash-synchronised, d/a release. £15.15.0.
- **ILFORD SPORTSMAN PRONTOR SVS**
 $f/2.8$ lens. 10-speed light-value shutter with 'X' and 'M' synchronisation and d/a release. £18.17.6.
- *Leather E.R. case £2.3.7. De luxe case £3.1.0.*
- **Best camera value in Britain!**

ILFORD

STAPHYLOCOCCAL SUPERINFECTIONS

"Patients in hospital who have had an operation, and a course of 'broad-spectrum' antibiotics, sometimes develop diarrhoea which may be severe and even fatal."

Lancet Annotations, 25th February, 1961

ENPAC

LACTOBACILLUS ACIDOPHILUS PREPARATION

For the prophylaxis and treatment of staphylococcal super infections.

"It was found that the staphylococci increased in both groups at the beginning of antibiotic treatment. Staphylococci continued to increase in the patients taking the antibiotic alone, but in those taking 'ENPAC' there was a pronounced drop in numbers."

Gordon D., Macrae J., & Wheater D. M. W. Lancet—May 4th, 1957. pp. 899—901

WILTS UNITED DAIRIES LIMITED • NUTRITION DEPARTMENT • TROWBRIDGE • WILTS



NUCTA *Bonnie* SHAMPOO

The new formula liquid cream shampoo, packed for individual use in an entirely new type of plastic container—an upstanding tubette gaily coloured with a tartan motif and representing a definite step forward as regards both pack and product.

CREAMY AND FRAGRANT
SUITABLE FOR ALL TYPES OF HAIR

RETAIL PRICE
PER TUBETTE **9d**

The formula for NUCTA BONNIE SHAMPOO is balanced to give a rich creamy lather and emolliency, with no trace of harsh after-effects. It contains special ingredients to ensure extra cleansing and tonic action on the scalp resulting in added beauty for the hair. No other shampoo leaves hair so soft, lustrous and sparkling.

The tubettes of NUCTA BONNIE SHAMPOO are so attractive that when displayed on the counter, customers cannot resist reaching for them in admiration—and at 9d. per tubette, it's a sure sale every time. Packed in cartons of 3 dozen.

TRADE PRICE 5/2 PER DOZEN (PLUS PURCHASE TAX)

AVAILABLE FROM YOUR USUAL WHOLESALER OR DIRECT FROM THE MANUFACTURERS OF NUCTA PRODUCTS
STEWART, GOODALL & DUNLOP LTD., 121a PRINCES STREET, EDINBURGH, SCOTLAND



Retail Price 2'6

Profit 10d on
best terms

Women will buy
this white polythene pack
from September onwards



Softer · Whiter · Greater Absorbency

Large Scale Advertising
in Women's Magazines

Special Sales Aids

Attractive Trade Terms

Made and distributed by Dalmas Limited · Leicester

Stock and display

AMBRE SOLAIRE

Europe's biggest selling Sun Tan Oil

Nation-wide Ambre Solaire Advertising
will reach millions every week
throughout the summer months

Dominating advertisements in

DAILY EXPRESS

DAILY TELEGRAPH

DAILY MAIL

SUNDAY TIMES



Ambre Solaire Aerosols
Packed in half dozens only,
6 Mousse, 6 Oil,
or 3 Oil and 3 Mousse

AMBRE SOLAIRE OIL AEROSOL

The famous Ambre Solaire Oil packed in an easy to use, long-lasting aerosol, gives the quickest, deepest tan without burning.

Trade Price 91/- per doz. aerosols, plus tax.
Retail price 15/- per aerosol.

AMBRE SOLAIRE MOUSSE AEROSOL

Ambre Solaire in an easy to spread mousse (cream) form, especially suitable for those with sensitive skins.

Trade price 91/- per doz. aerosols, plus tax.
Retail price 15/- per aerosol.



AMBRE SOLAIRE BOTTLE

The sun tan oil that gives the deepest, quickest tan without burning.

Trade price 44/- per doz. bottles, plus tax.
Retail price 7/3d per bottle.

This popular bottle . . . so familiar to the millions of British visitors to the Continent will again be a fast seller throughout the summer. Order Stock Now!

AMBRE SOLAIRE

Gives the quickest, deepest tan without burning

BRITAIN'S FASTEST SELLING RAT BAIT

SOREXA
Plus

now packs
a **DOUBLE
PUNCH!**

READY TO USE

SOREXA

plus

.025 % WARFARIN

**RAT
BAIT**

**NEW FORMULA MEANS
DOUBLE KILLING POWER!**

**NEW PACK MEANS
DOUBLE SALES APPEAL!**

Sorexa the original British Warfarin Rat Bait has a new formula. Increased Warfarin Content with added attractant now means even surer extermination.

The familiar square black pack has been re-styled to give it maximum customer appeal

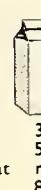
Heavy National advertising breaks soon!

**ORDER
NOW!**

4oz.
10/- per doz.
retailing at
1/3 ea.



**FOR DELIVERY
LATER**



1lb.
2/4
retailing at
3/6.



3lb.
5/4
retailing at
8/-.



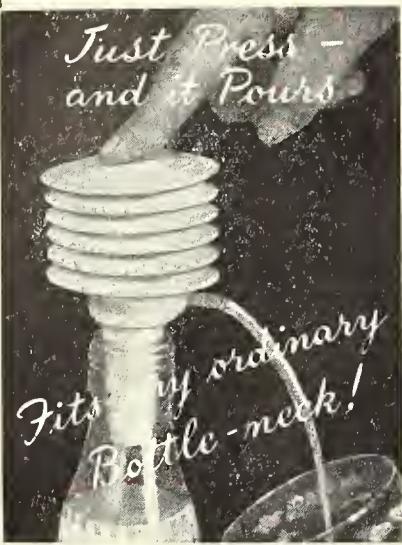
7lb.
10/8
retailing at
16/-.

28lb.
32/-
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48/-.

Powerful large-space advertisements spread the new SOREXA-PLUS story throughout leading farming papers from mid-August in the most intensive SOREXA Campaign ever. Hundreds of thousands of prospective customers—every week. Let us have your orders quickly. From your usual supplier or direct from:—

SOREX (LONDON) LIMITED
Tonbridge Road, Maidstone, Kent. 'Phone: 55558

PRESTO POUR FINGERTIP DISPENSER



For Dispensing
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For all
Beverages and
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Pours exact
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OVER A MILLION SOLD!

Retail price 3/6. Assorted. Red, yellow, blue, top grade polythene, with adapter for large neck bottles. Simple directions with each. From your usual supplier or write to:—

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a gift
a woman
gives
herself

Nymph

LADIES'
SAFETY RAZOR

Every woman is a possible buyer of this dainty toilet accessory. Reasonably priced at 3/9., to ensure spontaneous purchase. Complete in moulded case with 2 "Nymph" Blades, in PINK, BLUE, GREEN. "Nymph" Blades in cartons of 6 blades, 1/5d. Obtainable from your usual wholesaler.

A PRECISION MADE

SOUPLEX
PRODUCT



THE TOILET ACCESSORY THAT
SELLS ON SIGHT

Six "Nymph" Razors packed in attractive colourful Carton for counter or showcase display.

Backed by National Advertising

SOUPLEX LTD., MORECAMBE, LANCS.

At last!

INSTANT RELIEF FROM BRONCHITIS, COLDS, SINUSITIS, LARYNGITIS AND ATTACKS OF ASTHMA

At last the Climamask is available in Great Britain. For over a year it has been in use all over the Continent and Doctors everywhere have testified to its extreme value in all forms of respiratory troubles. In Great Britain with its humid weather it will be even more valuable. The complete outfit and attractive pack, costs £4.15.0 retail including Purchase Tax, showing you a clear profit of 23/9. The Climamask is safe and simple to use. The sufferer simply plugs in and inhales the warm, healing, medicated air. It is a complete treatment in itself. No tablets or lotions are necessary. Weight 10 ozs. Perfectly safe, can be sterilised. 220/240 volts, A.C. 12 months' guarantee. *Sufferers from Asthma should first seek medical advice.*



- ★ This will earn your clients lifelong gratitude.
- ★ A certain British Weather Big Seller.
- ★ Backed by heavy National Advertising.

Climamask
HICO

THE MODERN MEDICAL WARM AIR TREATMENT
Make sure you can meet the public demand for this fast selling, profitable line. Send for full details or ask for a representative to call.

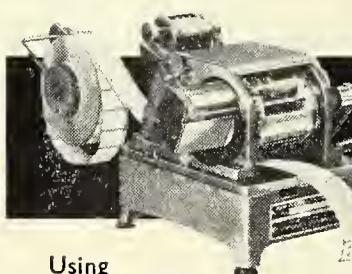
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YOUR SALES GO UP

when you Price-Mark CLEARLY
with the

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baby

Using

FLICKON (regd.) SELF-ADHESIVE LABELS

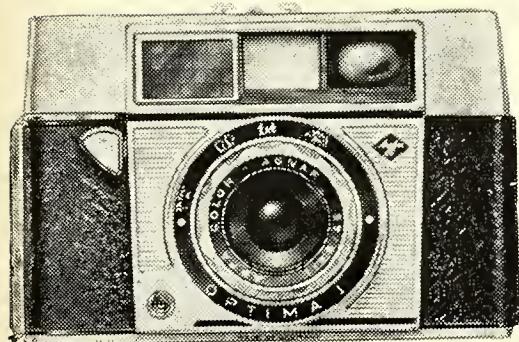
- Users describe WAM Baby "the finest price-marking machine on market!"
- Long-life steel flickdown radials—no messy type.
- You can imprint your name at same time.
- Labels stick at a touch—cleanly removed after use.

**WAM ORGANISATION
SPEEDWORK SYSTEMS LIMITED**

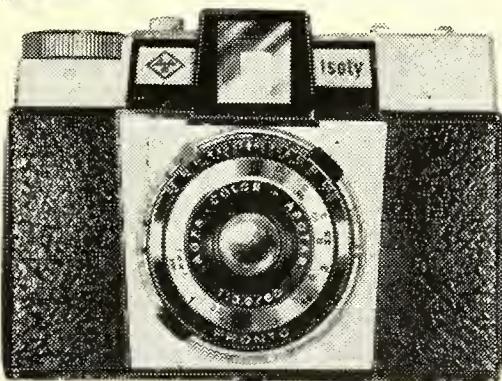
18-20 BOWLERS CROFT, BASILDON, ESSEX
TELEPHONE 20253-5



MAKE IT A TAKING SUMMER WITH AGFA CAMERAS

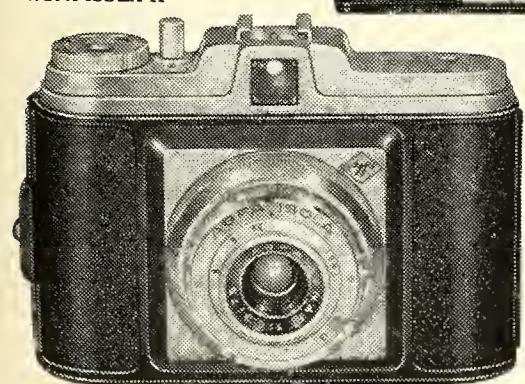


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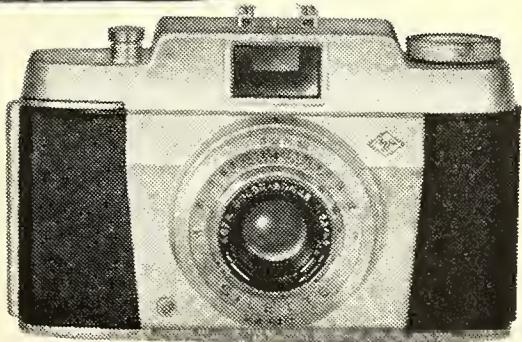


AGFA ISOLY III

AGFA ISOLA II



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AGFA
AND BE
SURE**



AGFA SILETTE VARIO

PRICE-RIGHT PRECISION-MADE

AGFA OPTIMA I fully-automatic 35 mm camera. Automagic single-action lever replaces all manual operations and calculations. Green/Red signals. f2.8 Agfa Color-Agnar lens. Prontor Lux shutter. "Zone" focusing. £31.19.8.

AGFA ISOLY cameras give SIXTEEN 4 x 4 cm exposures on 120 size roll film!

ISOLY O Outstanding-quality Meniscus lens. Large optical eye-level viewfinder. Easy film loading. Two apertures f11 and f16. £4.9.4.

ISOLY I Achromat f8 lens. Two apertures, f8 and f11. Shutter—B, 1/30th, 1/100th sec. £6.4.5.

ISOLY II Agfa Agnar f6.3/55 mm. Two apertures, f6.3 and f11. Singlo shutter—B, 1/30th, 1/100th sec. £8.4.6.

ISOLY III Agfa Color Apotar f3.9/60 mm lens. Lens apertures from f3.9 to f22. Pronto shutter—B, 1/30th, to 1/250th. Delayed Action release. £12.6.6.

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ISOLA I Meniscus lens. 3 focusing positions from 5 ft. to infinity. Setting lever for two apertures. Built-in yellow filter £4.15.0.

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AGFA SILETTE VARIO lightweight 35 mm camera. So light, so easy to handle. f2.8 Agfa Color-Agnar lens. Vario 3-speed shutter. X-synch. Large viewfinder. £9.18.6. Leather Ever-ready case £2.15.10.

AGFA SILETTE 4-SPEED Streamlined 35 mm camera with big Brightline viewfinder to clearly indicate full negative area. Agfa Color-Agnar f2.8 lens, 4-speed Pronto shutter. Synchronised for flash. £15.17.8.

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* Registered Trade Mark of the Manufacturers, Agfa A.G., Leverkusen/Western Germany

Regular sales assured
with
Shadeine
- the permanent
safe HOME tint
for GREY hair



Still the best home tint for grey hair. All natural shades. Safe and harmless. Trade Prices—1 oz. 32/9 per dozen. 2 oz. 42/6 per dozen. P. Tax 50%. Retail 5/- and 6/6 per bottle respectively.

ALSO GOLDEN SHADEINE

For brightening mousey hair. Trade Price—2 oz. size 32/9 per dozen. P. Tax 50%. Retail 5/- per bottle.

THE SHADEINE COMPANY LTD.
49 CHURCHFIELD RD., ACTON, LONDON, W.3

Over SIXTY YEARS' Reputation

Shadeine

FWS



BOTANICALS
CHEMICALS
GUMS

JKL

ESSENTIAL OILS
SPICES
WAXES

STROPHANTHIN-G

★

**ATROPINE
SULPHATE**

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**STRYCHNINE
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**Now
hayfever's here**

PROVED REMEDY. Right now unfortunate hayfever victims look to you for relief. Put your experience to work. Recommend Besorbon, the proved fast acting medicinal snuff.

EACH BESORBON PACK is completely hygienic and fits neatly into your customers' pockets. Comprehensive directions are enclosed inside.

INCREASE YOUR SALES. Stock Besorbon by the dozen. Obtain the attractive counter unit free. By displaying Besorbon prominently now you'll gain more sales—more profit.

It's big selling for

BESORBON
REGD. TRADE MARK

MEDICINAL SNUFF

KEMSALES LTD., EASTCHEAP, LONDON, E.C.3

THOVALINE

for:—

BEDSORES

BEDSORES can be prevented by applying **THOVALINE** before the trouble starts but if already in existence will help greatly in healing.

BURNS

BURNS Unique action. **THOVALINE** is self sterile it eliminates pain and is a rapid healer.

DERMATITIS

URINE DERMATITIS Excellent healing properties where rash exists and will prevent such trouble occurring if applied beforehand. Offensive odour is eliminated.

Supplies from your usual wholesale house :

ILON LABORATORIES

LORNE STREET • HAMILTON • LANARKSHIRE

Tel: HAMILTON 410

*Orders for
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one of the following*

Napcolor Ltd. 3 Rose Grove
Ardwick Manchester 12 Tel:
Ardwick 3412

Norfolk Colour Laboratories
(E. E. Swain Ltd.) 58 Westgate
Hunstanton Norfolk Tel:
Hunstanton 277

Rank-Tempo Laboratories Ltd.
Cumberland Avenue Park
Royal London N.W.10 Tel:
ELGar 1161

Hamilton Tait Ltd. Colour
Processing Laboratory
Penicuik Midlothian Tel:
Penicuik 474

Johnson Colour Laboratories
Ltd. 970 North Circular Road
Cricklewood London N.W.2
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N 5 N E G A T I V E F I L M

for better colour prints—at lower cost!

Roll films sizes, 120, 620 & 127 - - - 8/-
35 mm film (20 exp) - - 10/-
Developing (all sizes) - - - 6/-
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PRIDE

hair beauty PREPARATIONS
SELL ON SIGHT!

Spraying Hair Lacquer

Retails at 3/9

The finest of hair lacquers with a delightful perfume available in the new Super Spray 3 oz. polythene bottle boxed in 1 doz. units in eye-catching display outers. Refill sachets also available packed in 1 doz. outers retail at 2/3.



Egg and Lemon

CREAM SHAMPOO Retails at 3/9

24 shampoos in plastic injector dispenser—Hair and scalp always kept at its best with this high-foaming soapless cream shampoo made from the natural benefits of shell eggs and juice of fresh lemons. Trial—3 shampoos, tubes 9d.; 3 individual shampoos linked together 10½d. all packed in display outers.



Scalp Milk Retails at 2/9

An alleviating scalp lotion for use after shampooing and before setting. Allays scurf irritation; quick drying action holds the hair, removes tangles, leaves hair free from all deposits and with a beautiful lustre.



PRIDE PRODUCTS SELL ON SIGHT!

These Fast-Selling lines are now being advertised continuously in National magazines.

From your usual wholesaler or direct—
B. N. FURMAN (PRODUCTIONS) LTD., 133 Fonthill Road, N.4

Stock up with . . .



SYNFOAM SUPER SPONGE

HONEYCOMB . ALL PURPOSE
FULLY SYNTHETIC

STANDARD SIZE Retail Price 2/10

LARGE SIZE Retail Price 3/9

GIANT SIZE Retail Price 6/-

USUAL DISCOUNTS

Each Sponge in a 3-coloured transparent sleeve. Each doz. in 4-coloured show carton. 12 doz. in cardboard box.

Obtainable from YOUR USUAL WHOLESALER
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FLETCHER & FARLOW LTD.

Finsbury Court, Finsbury Pavement,
London, E.C.2 . Tel : MONarch 6810

"SYNFOAM SUPER"
SELLS ON SIGHT!

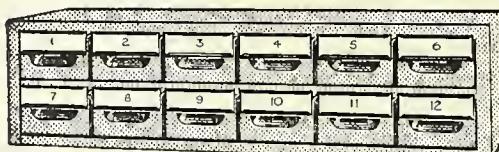
Quinine Sulphate B.P. 1953 & 1932



THE BRITISH
DYEWOOD COMPANY LTD.
19 St. Vincent Place,
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12 DRAWER UNIT

12 Type 'A' Drawers. Available in
any multiple of 6 drawers.
9" high by 35" wide by 11½" deep.

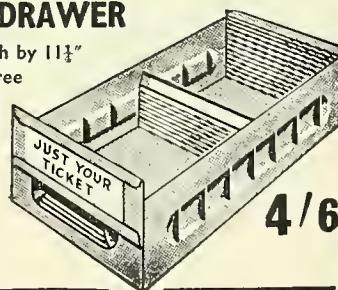


£4.15.0 **DELIVERED FREE**
In England, Scotland and Wales

TYPE 'A' DRAWER

5" wide by 3" high by 11½" long. With one free
divider per drawer.

Extra dividers
plain 6d. each.



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CHEMIST AND DRUGGIST
CLASSIFIED ADVERTISEMENTS

Telephone: CENTRAL 6363

Address Box Number Replies to : THE CHEMIST AND DRUGGIST, 28 ESSEX ST., STRAND, LONDON, W.C.2

Specially spaced Advertisements, including :—Public and Legal Notices, Sale by Auction, Appointments, Contract Work, Patents, Partnerships, 20/- per $\frac{1}{2}$ inch minimum and pro rata. Box 2/-. Clearances and Wants, Businesses for Disposal and Wanted, Premises, Agents Wanted, Agencies Wanted, Miscellaneous, 20/- for 36 words minimum; then 6d. per word, Box 2/-. Situations Vacant, 15/- for 36 words minimum, then 6d. per word, Box 2/-. Situations Wanted, 4/- for 18 words minimum then 3d. per word, Box 1/-. Specially displayed advertisements with rule all round, 50/- per inch minimum.

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PREMISES TO LET

DRUG STORE, Southend area. Recently modernised. Modern self-contained flat with garden. Takings £7,000 per annum. Chemist urgently required in area. Kodak, Old Spice, Yardley, Max Factor, Goya. £6,000 freehold. Would consider leasehold. C 3738.

BUSINESSES FOR SALE

DRUG STORE, cameras, etc. Unopposed semi-main road position, Westcliff. Ideal for dispensing chemist. Well-fitted shop. Nice accommodation: 4 rooms, bathroom. Trade £140 p.w. Certified accounts. Price including freehold, £5,900 s.a.v. May consider granting lease. Apply, Selright Business Agency, 50 London Road, Southend-on-Sea. Phone: 45254. C 3762.

BUSINESSES WANTED

COMPANY with sound resources and international working connections, fully experienced in the manufacture of pharmaceuticals, wishes to purchase medium size manufacturing or distributing business. Replies in strict confidence to Box C 3736.

BUSINESSES FOR DISPOSAL

FOR SALE, Drugs and cosmetics. Busy main road, S.E. London. Lock-up shop, rent £200 per annum. 7-year lease, renewable. Takings over £5,000 per annum. Large scope for dispensing. £950 or near offer. S.a.v. Box C 3725.

APPOINTMENTS

**BLACK NOTLEY HOSPITAL,
BRAINTREE, ESSEX**

Assistant-in-Dispensing

required. Permanent and pensionable appointment. Salary and conditions according to Whitley Council scales. Previous Hospital experience, Certificate of the Society of Apothecaries, R.A.M.C., R.A.F., or equivalent qualifications taken into account for commencing salary. Interesting post, covering wide sphere of activity. Good residential accommodation available if required.

Applications giving age, present and previous experience with names and addresses of two referees to Hospital Secretary from whom further details may be obtained. C 6650

**ANCOATS HOSPITAL,
MANCHESTER, 4**

Pharmacist

Applications are invited for the post of Pharmacist at Ancoats Hospital.

Salary and conditions of service in accordance with Whitley Council Scales.

Applications, stating age, experience and names of two referees, should be sent to the General Superintendent (Dept. C.D.), as soon as possible.

C 6682

**CENTRAL GROUP HOSPITAL
MANAGEMENT COMMITTEE**

Senior Pharmacist

for Bethnal Green Hospital. Modern department approved for training students. Salary scale £770—£1,010 p.a. plus higher qualification allowance and London Weighting. Please apply to the Group Secretary, 213 Kingsland Road, London, E.2. C 553

**HAMMERSMITH HOSPITAL AND
POST-GRADUATE MEDICAL
SCHOOL,**

**DU CANE ROAD,
LONDON, W.12**

Pharmacist

required at above General Post-graduate Teaching Hospital (Category V). Post offers varied work and excellent experience. Pleasant working conditions. Previous experience not essential. Whitley salary scale £690—£920 per annum plus London allowance. Commencing salary within this scale according to experience. Applications stating age, qualifications and experience, and names of two referees to Chief Pharmacist by July 8. C 6666

**HEATHERWOOD HOSPITAL,
ASCOT**

Pharmacist

required for well equipped modern department. Residence available for female applicant. Apply with full details and two referees to Secretary, Heatherwood Hospital, Ascot. C 6644

**HEATHERWOOD HOSPITAL,
ASCOT**

Locum Pharmacist

required for two weeks commencing 14th August. Apply Secretary, Ascot 2041. C 6679

**NEASDEN HOSPITAL,
BRENTFIELD ROAD, N.W.10**

(207 beds)

Chief Pharmacist

(Category II) required. Applications to Physician Superintendent. C 6646

184 STRAND, W.C.2
Tel : TEMple Bar 9212/3 & 6340

**NORTH STAFFORDSHIRE
ROYAL INFIRMARY,
STOKE-ON-TRENT**

Senior Pharmacist

(M.P.S.) required. Salary scale £770 x £30 (1) x £35 (6) to £1,010 p.a.

Detailed applications, with names of two referees, to Hospital Secretary. C 6680

**NORTH WIRRAL HOSPITAL
MANAGEMENT COMMITTEE,
VICTORIA CENTRAL HOSPITAL
MEDICAL UNIT,
MILL LANE,
WALLASEY, CHESHIRE**

Pharmacist

Applications are invited for the above appointment. Salary £690 x £30 (3)—£780 x £35 (4)—£920 per annum.

Conditions of Service in accordance with Circular PH26 of the Whitley Council.

Applications with names and addresses of two referees to Hospital Secretary. C 6570

**ROYAL ALEXANDRA
INFIRMARY,
PAISLEY**

Assistant-in-Dispensing

required. Salary from age 22 and over, £425 x £20 (5) x £25 (2) to £575 per annum, plus £50 per annum for holder of Apothecaries' Hall Certificate or the equivalent. Details to include experience, qualifications, if any, and the names of two referees to the Chief Pharmacist. C 3755

**SALFORD HOSPITAL
MANAGEMENT COMMITTEE,
SALFORD ROYAL HOSPITAL**

Senior Pharmacist

Applications are invited for the above post. Post vacant 17th July. Salary £770 to £1,010 plus £25 per year higher qualification allowance. Whitley Council conditions of service.

Applications, stating age, qualifications and experience, together with the names and addresses of two referees to the Secretary, Salford Royal Hospital, Chapel Street, Salford, 3. C 6659

**THE LONDON HOSPITAL,
WHITECHAPEL, E.1**

Locum Pharmacist

required immediately for several weeks. Salary £18 18s. per week. Applications to House Governor. R 6671

ERNEST J. GEORGE & CO.

329 HIGH HOLBORN, LONDON W.C.1.

*Professional Valuers to the Pharmaceutical Trade.—Wholesale, Retail and
Hospital Stocks. Branches throughout England and Scotland.*

Telephone : HOLBORN 7406/7

Appointments—Continued**SPRINGFIELD HOSPITAL,
LONDON, S.W.17****Senior Pharmacist**

required, permanent appointment. Salary £770—£1,010 per annum plus London Weighting. Applications to Group Secretary, Springfield Hospital, Beechcroft Road, London, S.W.17, giving age, qualifications, details of experience and the names of two referees. C 567

**ST. ALBANS CITY HOSPITAL
(394 beds),****NORMANDY ROAD,
ST. ALBANS, HERTS****Pharmacist**

A vacancy will occur in September for a Pharmacist at this general Hospital within easy reach of Central London. Opportunity for promotion. Might suit recently qualified candidate. Whitley Council salary and conditions. Detailed applications to Hospital Secretary. C 566

**SPRINGFIELD HOSPITAL,
LONDON, S.W.17****Part-time Pharmacist**

required. Salary 38s. 8d. per session of four hours, up to a maximum of six sessions per week.

Applications to the Group Secretary, Springfield Hospital, Beechcroft Road, London, S.W.17, giving age, qualifications, details of experience and names of two referees. C 562

**ST. LAWRENCE'S HOSPITAL,
CATERHAM, SURREY****(Category II)****Locum-tenens Pharmacist-in-Charge**

required for two weeks from August 28, 1961, to September 9, 1961. Salary £22 1s. per week. Modern department. Single accommodation available. Applications giving full details to Group Secretary. C 6674

**SPRINGFIELD HOSPITAL,
LONDON, S.W.17****Locum Chief Pharmacist**

Category 3 required, 31st July—12th August inclusive. £23 12s. 6d. per week. Applications to the Group Secretary, Springfield Hospital, Beechcroft Road, Upper Tooting, S.W.17, giving details of experience, qualifications, etc. C 6678

**SOUTHEND-ON-SEA HOSPITAL
MANAGEMENT COMMITTEE****Post-graduate Student**

required in the Pharmacies of the Hospitals in the Southend-on-Sea Group. Salary £460 per annum. The Hospitals are situated in pleasant surroundings and the post offers excellent opportunities for experience in all branches of pharmaceutical work including dispensing for in-patients and for patients from a busy Consultative Out-patients' Department, manufacturing, sterilising, dressings and instruments. Students who contemplate sitting the Final exam this year will be considered for appointment in September. Applications, stating age, particulars of education, etc., with the names of two referees, should be sent to the Secretary, General Hospital, Southend-on-Sea, as soon as possible. C 6672

**WINWICK AND NEWCHURCH
HOSPITAL MANAGEMENT
COMMITTEE****Senior Pharmacist**

Applications are invited for the above post in the Group Pharmaceutical Department at Winwick Hospital, near Warrington. (2,684 beds.)

Salary £770 rising by annual increments to £1,010.

Applications, giving date of birth, full particulars regarding qualifications and experience together with names and addresses of two referees, should be forwarded to the Secretary (Ref.: C&D/232), Winwick Hospital, Warrington, as soon as possible. C 6654

An established company has a limited number of vacancies in several parts of the United Kingdom for

CHEMISTS REPRESENTATIVES

These vacancies are partly as a result of impending promotions of existing representatives and partly due to the increased demand for our products and the planned expansion of our activities in the proprietaries field.

Applications are invited from gentlemen with some training in salesmanship and merchandising and at least one year's experience as a representative selling proprietaries to retail pharmacists. Candidates should have a sound background and a good education (to G.C.E. level or its equivalent).

Attractive starting salaries and generous incentive bonus will be offered to the successful candidates. In addition they will enjoy other substantial benefits including company car and business expenses and non-contributory pension and insurance schemes.

Letters of application giving full personal information and details of all appointments held, with salaries and bonus, should be sent to Box C 6681. All applications will be acknowledged and further details disclosed to those candidates invited for interview.

EDUCATIONAL**LONDON COLLEGE OF
PHARMACY AND CHEMISTRY
FOR WOMEN**

7 Westbourne Park Road, W.2
Established 1892

The only College in S.E. England teaching exclusively for the Assistant in-Dispensing Examination of the Society of Apothecaries. Enrolling now for six months' full-time course for Student Dispensers under 1956 Regulations. 82 per cent. Examination successes in 1960. C 404

SITUATIONS VACANT**RETAIL (HOME)**

HERTS AND BEDS. Pharmacist wanted for locum duties by private firm with seventeen branches in Herts and Beds. Interview arranged on any day to suit applicant when full details can be discussed. Expenses paid. E. E. Russell (Chemists), Ltd., 42 Whitehorse Street, Baldock, Herts. C 3747

HITCHIN, HERTS. Experienced unqualified assistant wanted, chiefly for dispensing. Permanent post in busy market town. Pension and life assurance. Full details at interview for which expenses paid. E. E. Russell (Chemists), Ltd., 42 Whitehorse Street, Baldock, Herts. C 3746

KIDDERMINSTER CO-OPERATIVE CHEMISTS LIMITED require a manager, male or female, for a branch pharmacy in Kidderminster. Salary approx. £1,150. A nice house with garage, in a residential area, is available at a reasonable rent. Existing holiday arrangements honoured. The position is permanent and pensionable. Applications to the Superintendent Chemist, Kidderminster Co-operative Chemists Ltd., Worcester Street, Kidderminster, Worcestershire, Kidderminster, Worcestershire. C 3760

KIDDERMINSTER CO-OPERATIVE CHEMISTS LIMITED require a qualified locum for the month of August. Good supporting dispensing staff. Reply, with details of salary required, to the Superintendent Chemist, Kidderminster Co-operative Chemists Ltd., Worcester Street, Kidderminster, Worcestershire. C 3759

LADY ASSISTANT REQUIRED, able to do dispensing, for recently refitted pharmacy. Good working conditions, superannuation scheme, holiday arrangements honoured. Applicant should be a capable dispenser and able to work with other staff. Please give full particulars of age, experience, etc., to Manager, Arnold M. Gee, Ltd., 204 Merton Road, Wandsworth, S.W.18. C 3756

LEICESTER. Superintendent pharmacist manager required for old-established city centre business. Good salary and support. Apply F. H. Clark (Chemists) Ltd., 12 Humberstone Gate, Leicester. Telephone 21286. C 3761

**PHARMACIST-
GENERAL MANAGER**

Required for a company in the Merseyside area owning a compact group of retail pharmacies.

Applicants must be pharmacists with managerial experience in retail pharmacy and able to control all aspects of the business. Commencing salary £1,750 to £2,000 plus bonus. Pension Scheme.

Applications with full details should be sent to
BOX NO. J867,
Lee & Nightingale, Liverpool, 2.

C 6655

UXBRIDGE. Urgently required, senior assistant with all-round experience of good-class pharmacy, mainly counter duties and relief dispensing. Holiday granted. Apply in the fullest particulars to: R. A. Sharp Chemists Limited, 172 High Street, Uxbridge. C 3630

YOUNG PHARMACIST REQUIRED late August, early September at latest. Good-type East Anglian pharmacy. Chance to join financially if and when desired. Good flat available. Photographic an advantage. Good salary and bonus to man who will really help as one pharmacist director wishes to ease up. John A. Gardiner, Ltd., Ely, Cambs. C 3763

WHOLESALE**BIOLOGIST**

wanted to take charge of production of pharmaceutical products of animal origin. Full particulars in your reply, please. They will be regarded as most private. Write Box E 4059.

R. F. WHITE & SON LTD.,
72/78 Fleet Street, London, E.C.4.
C 6670

CHEMIST-ANALYST required to control raw materials and production. Should be qualified or experienced. Apply with full details of experience, etc., to Harker Stagg Limited, Emmott Street, London, E.1. C 3753

PHARMACEUTICAL SALES ABROAD

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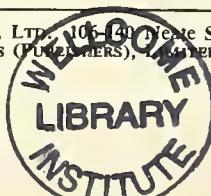
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